# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 29, 2020

# FIVE9, INC.

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-36383 (Commission File No.) 94-3394123 (I.R.S. Employer Identification No.)

Bishop Ranch 8 4000 Executive Parkway, Suite 400 San Ramon, CA 94583 (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (925) 201-2000

Not Applicable

(Former name or former address if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Title of Each Class Common stock, par value \$0.001 per share Securities registered pursuant to Section 12(b) of the Act: Trading Symbol(s) FIVN

Name of Each Exchange on Which Registered The NASDAQ Global Market

Indicated by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 1.01 Entry into a Material Definitive Agreement

On July 29, 2020, Five9, Inc. (the "<u>Company</u>") entered into the Bishop Ranch Building Lease (the "<u>Lease</u>") with 2600 CR, LLC, a Delaware limited liability company (the "<u>Landlord</u>"). Pursuant to the Lease, the Company will lease from the Landlord approximately 104,253 square feet of office space located at 3001 Bishop Drive, Suites 250 and 350, San Ramon, CA (the "<u>Premises</u>"). The Company expects to use the Premises as its new corporate headquarters. The Lease will commence on February 1, 2021 and will continue for a period of 120 months. The initial monthly base rent will be \$364,885.50, with periodic increases in accordance with the terms of the Lease, with eight months of rent abatement. In addition, the Company will be required to pay its proportionate share of building operating costs. As part of the Lease, the Company must provide a security deposit of \$476.092.82. The Landlord will provide the Company with a tenant improvement allowance of \$4,170,120.

The foregoing summary of the Lease does not purport to be complete and is qualified in its entirety by reference to the complete text of the Lease, which is attached hereto as Exhibit 10.1 and is incorporated herein by reference.

#### Item 5.03 Amendments to Articles of Incorporation or Bylaws; Change in Fiscal Year.

On July 31, 2020, the board of directors (the "Board") of the Company adopted amended and restated bylaws of the Company (the "Amended and Restated Bylaws"), effective immediately. The Amended and Restated Bylaws, among other things:

- Provide the Board with the right to recess a previously scheduled annual or special meeting of stockholders;
- Limit the number of individuals that a stockholder may nominate for election to the Board to the number of directorships that are available for election at the annual or special meeting of stockholders;
- · Clarify that any nominee must consent to being named in the Company's proxy statement as well as being named in the associated proxy card as a nominee of a stockholder;
- Require notice of the names of, among others, any person acting in concert with a stockholder making a nomination or proposing business at an annual or special meeting of stockholders;
  Clarify that special meetings of the Board may be called by a majority of the directors then in office without a formal vote;
- Clarify who is considered an officer of the Company;
- Clarify that the Board may designate officers with titles other than the titles expressly referenced in the Amended and Restated Bylaws and may delegate to such other officers such powers
  as the Board or the Chief Executive Officer may from time to time prescribe;
- · Clarify the permitted methods of giving notice to stockholders; and
- Add a federal forum selection provision designating the federal district courts of the United States as the exclusive forum for the resolution of any complaint asserting a cause of action arising under the Securities Act of 1933, as amended.

The foregoing summary of the Amended and Restated Bylaws does not purport to be complete and is qualified in its entirety by reference to the complete text of the Amended and Restated Bylaws, which are attached hereto as Exhibit 3.1 and are incorporated herein by reference.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
<u>3.1</u>	Amended and Restated Bylaws of Five9, Inc.
<u>10.1</u>	Bishop Ranch Building Lease, dated July 29, 2020, between Five9, Inc. and 2600 CR, LLC
104	The cover page from this Current Report on Form 8-K, formatted in Inline XBRL

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### FIVE9, INC.

Date: August 3, 2020

By:

/s/ Barry Zwarenstein Barry Zwarenstein Chief Financial Officer

# AMENDED AND RESTATED BYLAWS

OF

FIVE9, INC.

# TABLE OF CONTENTS

	<u>Page</u>
ARTICLE I STOCKHOLDERS	<u>1</u>
1.1 <u>Place of Meetings</u>	<u>1</u>
1.2 <u>Annual Meeting</u>	<u>1</u>
1.3 <u>Special Meetings</u>	<u>1</u>
1.4 <u>Notice of Meetings</u>	<u>1</u>
1.5 <u>Voting List</u>	<u>2</u>
1.6 <u>Quorum</u>	<u>2</u>
1.7 <u>Adjournments</u>	<u>3</u>
1.8 <u>Proxies</u>	<u>3</u>
1.9 <u>Action at Meeting</u>	<u>3</u>
1.10 Notice of Stockholder Business and Nominations.	<u>4</u>
1.11 <u>Conduct of Meetings</u> .	<u>9</u>
ARTICLE II DIRECTORS	<u>11</u>
2.1 <u>General Powers</u>	<u>11</u>
2.2 Number, Election and Qualification	<u>11</u>
2.3 Chairman of the Board; Vice Chairman of the Board	<u>11</u>
2.4 <u>Classes of Directors</u>	<u>11</u>
2.5 <u>Terms of Office</u>	<u>12</u>
2.6 <u>Quorum</u>	<u>12</u>
2.7 <u>Action at Meeting</u>	<u>12</u>
2.8 <u>Removal</u>	<u>12</u>
2.9 <u>Vacancies</u>	<u>12</u>
2.10 Resignation	<u>13</u>
2.11 <u>Regular Meetings</u>	<u>13</u>
2.12 <u>Special Meetings</u>	<u>13</u>
2.13 Notice of Special Meetings	<u>13</u>
2.14 Meetings by Conference Communications Equipment	<u>13</u>
2.15 <u>Action by Consent</u>	<u>14</u>
2.16 <u>Committees</u>	<u>14</u>
2.17 <u>Compensation of Directors</u>	<u>15</u>
ARTICLE III OFFICERS	<u>15</u>
3.1 <u>Titles</u>	<u>15</u>
3.2 <u>Election</u>	<u>15</u>
3.3 <u>Qualification</u>	<u>15</u>
3.4 <u>Tenure</u>	<u>15</u>
3.5 <u>Resignation and Removal</u>	<u>15</u>
3.6 <u>Vacancies</u>	<u>16</u>

3.7 President; Chief Executive Officer	<u>16</u>
3.8 <u>Vice Presidents/Other Officers</u>	<u>16</u>
3.9 Secretary and Assistant Secretaries	<u>17</u>
3.10 Treasurer and Assistant Treasurers	<u>17</u>
3.11 <u>Salaries</u>	<u>18</u>
3.12 <u>Delegation of Authority</u>	<u>18</u>
ARTICLE IV CAPITAL STOCK	<u>18</u>
4.1 <u>Issuance of Stock</u>	<u>18</u>
4.2 Stock Certificates; Uncertificated Shares	<u>18</u>
4.3 <u>Transfers</u>	<u>19</u>
4.4 Lost, Stolen or Destroyed Certificates	<u>20</u>
4.5 <u>Record Date</u>	<u>20</u>
4.6 <u>Regulations</u>	<u>21</u>
ARTICLE V GENERAL PROVISIONS	<u>21</u>
5.1 <u>Fiscal Year</u>	<u>21</u>
5.2 <u>Corporate Seal</u>	<u>21</u>
5.3 Waiver of Notice	<u>21</u>
5.4 Voting of Securities	<u>21</u>
5.5 Evidence of Authority	<u>22</u>
5.6 Certificate of Incorporation	<u>22</u>
5.7 <u>Severability</u>	<u>22</u>
5.8 Pronouns	<u>22</u>
5.9 Manner of Notice	<u>22</u>
5.10 <u>Electronic Transmission</u>	<u>23</u>
5.11 Federal Forum Selection	<u>23</u>
ARTICLE VI AMENDMENTS	<u>24</u>
ARTICLE VII INDEMNIFICATION AND ADVANCEMENT	<u>24</u>
7.1 Power to Indemnify in Actions, Suits or Proceedings other than Those by or in the Right of the Corporation	<u>24</u>
7.2 Power to Indemnify in Actions, Suits or Proceedings by or in the Right of the Corporation	<u>24</u>
7.3 Authorization of Indemnification	<u>25</u>
7.4 Good Faith Defined	<u>26</u>
7.5 <u>Right of Claimant to Bring Suit</u>	<u>26</u>
7.6 <u>Expenses Payable in Advance</u>	<u>27</u>
7.7 Nonexclusivity of Indemnification and Advancement of Expenses	<u>27</u>
7.8 Insurance	<u>27</u>
7.9 <u>Certain Definitions</u>	<u>28</u>
7.10 <u>Survival of Indemnification and Advancement of Expenses</u>	
7.11 Limitation on Indemnification	
7.12 Contract Rights	

### ARTICLE I

#### STOCKHOLDERS

1.1 <u>Place of Meetings</u>. All meetings of stockholders shall be held at such place, if any, as may be designated from time to time by the Board of Directors (the "<u>Board</u>") of Five9, Inc. (the "<u>Corporation</u>"), the Chairman of the Board or the Chief Executive Officer or, if not so designated, at the principal office of the Corporation. The Board may, in its sole discretion, determine that a meeting shall not be held at any place, but may instead be held solely by means of remote communication in accordance with Section 211(a) of the General Corporation Law of the State of Delaware (the "<u>DGCL</u>").

1.2 <u>Annual Meeting</u>. The annual meeting of stockholders for the election of directors to succeed those whose terms expire and for the transaction of such other business as may properly be brought before the meeting shall be held on a date and at a time designated by the Board, the Chairman of the Board or the Chief Executive Officer (which date shall not be a legal holiday in the place, if any, where the meeting is to be held). The Board may postpone, recess, reschedule or cancel any previously scheduled annual meeting of stockholders.

1.3 <u>Special Meetings</u>. Special meetings of stockholders for any purpose or purposes may be called at any time by the Board, the Chairman of the Board or the Chief Executive Officer, and may not be called by any other person or persons. The Board may postpone, recess, reschedule or cancel any previously scheduled special meeting of stockholders. Business transacted at any special meeting of stockholders shall be limited to matters relating to the purpose or purposes stated in the notice of meeting.

1.4 <u>Notice of Meetings</u>. Except as otherwise provided by law, notice of each meeting of stockholders, whether annual or special, shall be given not less than ten (10) nor more than sixty (60) days before the date of the meeting to each stockholder entitled to vote at such meeting as of the record date for determining the stockholders entitled to notice of the meeting. The notices of all meetings shall state the place, if any, date and time of the meeting, the means of remote communications, if any, by which stockholders and proxyholders may be deemed to be present in person and vote at such meeting, and the record date for determining the stockholders entitled to vote at the meeting (if such date is different from the record date for stockholders

entitled to notice of the meeting). The notice of a special meeting shall state, in addition, the purpose or purposes for which the meeting is called.

1.5 Voting List. The Corporation shall prepare, at least ten (10) days before every meeting of stockholders, a complete list of the stockholders entitled to vote at the meeting (provided, however, if the record date for determining the stockholders entitled to vote is less than ten (10) days before the date of the meeting, the list shall reflect the stockholders entitled to vote as of the tenth day before the meeting date), arranged in alphabetical order, and showing the address of each stockholder and the number of shares registered in the name of each stockholder. Such list shall be open to the examination of any stockholder, for any purpose germane to the meeting, for a period of at least ten (10) days prior to the meeting: (a) on a reasonably accessible electronic network, provided that the information required to gain access to such list is provided with the notice of the meeting, or (b) during ordinary business hours, at the principal place of business of the Corporation. If the meeting is to be held at a place, then the list shall also be produced and kept at the time and place of the meeting during the whole time thereof, and may be inspected by any stockholder who is present. If the meeting is to be held solely by means of remote communication, then the list shall also be open to the examination of any stockholders entitled to access such list shall be provided with the notice of the meeting on a reasonably accessible electronic network, and the information required to access such list shall be provided with the notice of the meeting on a reasonably accessible electronic network, and the information required to access such list shall be provided with the notice of the meeting on a reasonably accessible electronic network, and the information required to access such list shall be provided with the notice of the meeting. Except as otherwise provided by law, the list shall presumptively determine the identity of the stockholders entitled to vote at the meeting and the number of shares held by each of them

1.6 Quorum. Except as otherwise provided by law, the Certificate of Incorporation or these Bylaws, the holders of a majority in voting power of the shares of the capital stock of the Corporation issued and outstanding and entitled to vote at the meeting, present in person, present by means of remote communication in a manner, if any, authorized by the Board in its sole discretion, or represented by proxy, shall constitute a quorum for the transaction of business; <u>provided</u>, <u>however</u>, that where a separate vote by a class or classes or series of capital stock is required by law or the Certificate of Incorporation, the holders of a majority in voting power of the shares of such class or classes or series of the capital stock of the Corporation issued and outstanding and entitled to vote on such matter, present in person, present by means of remote communication in a manner, if any, authorized by the Board in its sole discretion, or represented by proxy of the Board in its sole discretion.

by proxy, shall constitute a quorum entitled to take action with respect to the vote on such matter. A quorum, once established at a meeting, shall not be broken by the withdrawal of enough votes to leave less than a quorum.

1.7 <u>Adjournments</u>. Any meeting of stockholders, annual or special, may be adjourned from time to time to any other time and to any other place at which a meeting of stockholders may be held under these Bylaws by the chairman of the meeting or, if directed to be voted on by the chairman of the meeting, by the stockholders present or represented at the meeting and entitled to vote thereon, although less than a quorum. If the adjournment is for more than thirty (30) days, a notice of the adjourned meeting shall be given to each stockholder of record entitled to vote at the meeting. If after the adjournment a new record date for determination of stockholders entitled to vote is fixed for the adjourned meeting, the Board shall fix as the record date for determining stockholders entitled to notice of such adjourned meeting the same or an earlier date as that fixed for determination of stockholders entitled to vote at the adjourned meeting, and shall give notice of the adjourned meeting to each stockholder of record date so fixed for notice of such adjourned meeting. At the adjourned meeting, the Corporation may transact any business which might have been transacted at the original meeting.

1.8 Proxies. Each stockholder of record entitled to vote at a meeting of stockholders may vote in person (including by means of remote communications, if any, by which stockholders may be deemed to be present in person and vote at such meeting) or may authorize another person or persons to vote for such stockholder by a proxy executed or transmitted in a manner permitted by applicable law. No such proxy shall be voted upon after three years from the date of its execution, unless the proxy expressly provides for a longer period. A proxy shall be irrevocable if it states that it is irrevocable and if, and only as long as, it is coupled with an interest sufficient in law to support an irrevocable power. A stockholder may revoke any proxy which is not irrevocable by attending the meeting and voting in person or by delivering to the Secretary of the Corporation a revocation of the proxy or a new proxy bearing a later date.

1.9 <u>Action at Meeting</u>. When a quorum is present at any meeting, any matter other than the election of directors to be voted upon by the stockholders at such meeting shall be decided by the vote of the holders of shares of stock having a majority in voting power of the

votes cast by the holders of all of the shares of stock present or represented at the meeting and voting affirmatively or negatively on such matter (or if there are two or more classes or series of stock entitled to vote as separate classes, then in the case of each such class or series, the holders of a majority in voting power of the shares of stock of that class or series present or represented at the meeting and voting affirmatively or negatively on such matter), except when a different vote is required by applicable law, regulation applicable to the Corporation or its securities, the rules or regulations of any stock exchange applicable to the Corporation, the Certificate of Incorporation or these Bylaws, in which case such different vote shall be the applicable vote on the matter. Voting at meetings of stockholders need not be by written ballot. At all meetings of stockholders for the election of directors at which a quorum is present a plurality of the votes cast shall be sufficient to elect.

### 1.10 Notice of Stockholder Business and Nominations.

(A) <u>Annual Meetings of Stockholders</u>. (1) Nominations of persons for election to the Board and the proposal of other business to be considered by the stockholders may be made at an annual meeting of stockholders only (a) pursuant to the Corporation's notice of meeting (or any supplement thereto), (b) by or at the direction of the Board or any committee thereof or (c) by any stockholder of the Corporation who was a stockholder of record of the Corporation at the time the notice provided for in this Section 1.10 is delivered to the Secretary of the Corporation, who is entitled to vote at the meeting and who complies with the notice procedures set forth in this Section 1.10.

(2) For any nominations or other business to be properly brought before an annual meeting by a stockholder pursuant to clause (c) of paragraph (A)(1) of this Section 1.10, the stockholder must have given timely notice thereof in writing to the Secretary of the Corporation and any such proposed business (other than the nominations of persons for election to the Board) must constitute a proper matter for stockholder action. To be timely, a stockholder's notice shall be delivered to the Secretary at the principal executive offices of the Corporation not later than the close of business on the ninetieth (90<sup>th</sup>) day, nor earlier than the close of business on the one hundred twentieth (120<sup>th</sup>) day, prior to the first anniversary of the preceding year's annual meeting (provided, however, that in the event that the date of the annual meeting is more than thirty (30) days before or more than seventy (70) days after such

anniversary date, notice by the stockholder must be so delivered not earlier than the close of business on the one hundred twentieth (120th) day prior to such annual meeting and not later than the close of business on the later of the ninetieth (90<sup>th</sup>) day prior to such annual meeting or the tenth (10<sup>th</sup>) day following the day on which public announcement of the date of such meeting is first made by the Corporation). In no event shall the public announcement of an adjournment or postponement of an annual meeting commence a new time period (or extend any time period) for the giving of a stockholder's notice as described above. The number of nominees a stockholder may nominate for election at the annual meeting (or in the case of a stockholder giving the notice on behalf of a beneficial owner, the number of nominees a stockholder may nominate for election at the annual meeting on behalf of such beneficial owner) shall not exceed the number of directors to be elected at such annual meeting. Such stockholder's notice shall set forth: (a) as to each person whom the stockholder proposes to nominate for election as a director (i) all information relating to such person that is required to be disclosed in solicitations of proxies for election of directors in an election contest, or is otherwise required, in each case pursuant to and in accordance with Section 14(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the rules and regulations promulgated thereunder, and (ii) such person's written consent to being named in the Corporation's proxy statement and associated proxy card as a nominee of the stockholder and to serving as a director if elected; (b) as to any other business that the stockholder proposes to bring before the meeting, a brief description of the business desired to be brought before the meeting, the text of the proposal or business (including the text of any resolutions proposed for consideration and in the event that such business includes a proposal to amend the Bylaws of the Corporation, the language of the proposed amendment), the reasons for conducting such business at the meeting and any material interest in such business of such stockholder and the beneficial owner, if any, on whose behalf the proposal is made; and (c) as to the stockholder giving the notice and the beneficial owner, if any, on whose behalf the nomination or proposal is made (i) the name and address of such stockholder, as they appear on the Corporation's books, and of such beneficial owner, (ii) the class or series and number of shares of capital stock of the Corporation which are owned beneficially and of record by such stockholder and such beneficial owner, (iii) a description of any agreement, arrangement or understanding with respect to the nomination or proposal between or among such stockholder and/or such beneficial owner, any of their respective affiliates or associates, and any others

acting in concert with any of the foregoing (including their names), including, in the case of a nomination, the nominee, (iv) a description of any agreement, arrangement or understanding (including any derivative or short positions, profit interests, options, warrants, convertible securities, stock appreciation or similar rights, hedging transactions, and borrowed or loaned shares) that has been entered into as of the date of the stockholder's notice by, or on behalf of, such stockholder and such beneficial owners, whether or not such instrument or right shall be subject to settlement in underlying shares of capital stock of the Corporation, the effect or intent of which is to mitigate loss to, manage risk or benefit of share price changes for, or increase or decrease the voting power of, such stockholder or such beneficial owner, with respect to securities of the Corporation, (v) a representation that the stockholder is a holder of record of stock of the Corporation entitled to vote at such meeting and intends to appear in person or by proxy at the meeting to propose such business or nomination, (vi) a representation whether the stockholder or the beneficial owner, if any, intends or is part of a group which intends (a) to deliver a proxy statement and/or form of proxy to holders of at least the percentage of the Corporation's outstanding capital stock required to approve or adopt the proposal or elect the nominee and/or (b) otherwise to solicit proxies or votes from stockholders in support of such proposal or nomination, and (vii) any other information relating to such stockholder and beneficial owner, if any, required to be disclosed in a proxy statement or other filings required to be made in connection with solicitations of proxies for, as applicable, the proposal and/or for the election of directors in an election contest pursuant to and in accordance with Section 14(a) of the Exchange Act and the rules and regulations promulgated thereunder. The foregoing notice requirements of this paragraph (A) of this Section 1.10 shall be deemed satisfied by a stockholder with respect to business other than a nomination if the stockholder has notified the Corporation of his, her or its intention to present a proposal at an annual meeting in compliance with applicable rules and regulations promulgated under the Exchange Act and such stockholder's proposal has been included in a proxy statement that has been prepared by the Corporation to solicit proxies for such annual meeting. The Corporation may require any proposed nominee to furnish such other information as the Corporation may reasonably require to determine the eligibility of such proposed nominee to serve as a director of the Corporation.

(3) Notwithstanding anything in the second sentence of paragraph (A)(2) of this Section 1.10 to the contrary, in the event that the number of directors to be elected to the Board at the annual meeting is increased effective after the time period for which nominations would otherwise be due under paragraph (A)(2) of this Section 1.10 and there is no public announcement by the Corporation naming the nominees for the additional directorships at least one hundred (100) days prior to the first anniversary of the preceding year's annual meeting, a stockholder's notice required by this Section 1.10 shall also be considered timely, but only with respect to nominees for the additional directorships, if it shall be delivered to the Secretary at the principal executive offices of the Corporation not later than the close of business on the tenth  $(10^{th})$  day following the day on which such public announcement is first made by the Corporation.

(B) Special Meetings of Stockholders. Only such business shall be conducted at a special meeting of stockholders as shall have been brought before the meeting pursuant to the Corporation's notice of meeting. Nominations of persons for election to the Board may be made at a special meeting of stockholders at which directors are to be elected pursuant to the Corporation's notice of meeting (1) by or at the direction of the Board or any committee thereof or (2) provided that the Board has determined that directors shall be elected at such meeting, by any stockholder of the Corporation who is a stockholder of record at the time the notice provided for in this Section 1.10 is delivered to the Secretary of the Corporation, who is entitled to vote at the meeting and upon such election and who complies with the notice procedures set forth in this Section 1.10. The number of nominees a stockholder may nominate for election at the special meeting on behalf of such beneficial owner, the number of nominees a stockholder may nominate for election at the special meeting on behalf of such beneficial owner, the number of directors to be elected at such special meeting. In the event the Corporation calls a special meeting of stockholders for the purpose of electing one or more directors to the Board, any such stockholder entitled to vote in such election of directors may nominate a person or persons (as the case may be) for election to such position(s) as specified in the Corporation's notice of meeting, if the stockholder's notice required by paragraph (A)(2) of this Section 1.10 shall be delivered to the Secretary at the principal executive offices of the Corporation not earlier than the close of business on the one hundred

twentieth (120<sup>th</sup>) day prior to such special meeting and not later than the close of business on the later of the ninetieth (90<sup>th</sup>) day prior to such special meeting or the tenth (10<sup>th</sup>) day following the day on which the Corporation first makes a public announcement of the date of the special meeting at which directors are to be elected. In no event shall the public announcement of an adjournment or postponement of a special meeting commence a new time period (or extend any time period) for the giving of a stockholder's notice as described above.

(C) <u>General</u>. (1) Except as otherwise expressly provided in any applicable rule or regulation promulgated under the Exchange Act, only such persons who are nominated in accordance with the procedures set forth in this Section 1.10 shall be eligible to be elected at an annual or special meeting of stockholders of the Corporation to serve as directors and only such business shall be conducted at a meeting of stockholders as shall have been brought before the meeting in accordance with the procedures set forth in this Section 1.10. Except as otherwise provided by law, the chairman of the meeting shall have the power and duty (a) to determine whether a nomination or any business proposed to be brought before the meeting was made or proposed, as the case may be, in accordance with the procedures set forth in this Section 1.10 (including whether the stockholder or beneficial owner, if any, on whose behalf the nomination or proposal is made, solicited (or is part of a group which solicited) or did not so solicit, as the case may be, proxies or votes in support of such stockholder's nominee or proposal in compliance with such stockholder's representation as required by clause (A)(2)(c)(vi) of this Section 1.10) and (b) if any proposed nomination or business was not made or proposed in compliance with this Section 1.10, to declare that such nomination shall be disregarded or that such proposed business shall not be transacted. Notwithstanding the foregoing provisions of this Section 1.10, unless otherwise required by law, if the stockholder (or a qualified representative of the stockholder or busines in respect of such vote may have been received by the Corporation. For purposes of this Section 1.10, to be considered a qualified representative of the stockholder, a person must be a duly authorized officer, manager or partner of such stockholder or must be authorized by a writing executed by such stockholder or an electronic transmission delivered by such stockholder to act for such

stockholder as proxy at the meeting of stockholders and such person must produce such writing or electronic transmission, or a reliable reproduction of the writing or electronic transmission, at the meeting of stockholders.

(2) For purposes of this Section 1.10, "public announcement" shall include disclosure in a press release reported by the Dow Jones News Service, Associated Press or other national news service or in a document publicly filed by the Corporation with the Securities and Exchange Commission pursuant to Section 13, 14 or 15(d) of the Exchange Act and the rules and regulations promulgated thereunder.

(3) Notwithstanding the foregoing provisions of this Section 1.10, a stockholder shall also comply with all applicable requirements of the Exchange Act and the rules and regulations promulgated thereunder with respect to the matters set forth in this Section 1.10; provided however, that any references in these Bylaws to the Exchange Act or the rules and regulations promulgated thereunder are not intended to and shall not limit any requirements applicable to nominations or proposals as to any other business to be considered pursuant to this Section 1.10 (including paragraphs (A)(1)(c) and (B) hereof), and compliance with paragraphs (A)(1)(c) and (B) of this Section 1.10 shall be the exclusive means for a stockholder to make nominations or submit other business (other than, as provided in the penultimate sentence of (A)(2), business other than nominations brought properly under and in compliance with Rule 14a-8 of the Exchange Act, as may be amended from time to time). Nothing in this Section 1.10 shall be deemed to affect any rights (a) of stockholders to request inclusion of proposals or nominations in the Corporation's proxy statement pursuant to applicable rules and regulations promulgated under the Exchange Act or (b) of the holders of any series of Preferred Stock to elect directors pursuant to any applicable provisions of the Certificate of Incorporation.

### 1.11 Conduct of Meetings.

(A) Meetings of stockholders shall be presided over by the Chairman of the Board, if any, or in the Chairman's absence by the Vice Chairman of the Board, if any, or in the Vice Chairman's absence by the Chief Executive Officer, or in the Chief Executive Officer's absence, by the President, or in the President's absence by a Vice President, or in the absence of all of the foregoing persons by a chairman designated by the Board. The Secretary shall act as secretary of

the meeting, but in the Secretary's absence the chairman of the meeting may appoint any person to act as secretary of the meeting.

(B) The Board may adopt by resolution such rules, regulations and procedures for the conduct of any meeting of stockholders of the Corporation as it shall deem appropriate including, without limitation, such guidelines and procedures as it may deem appropriate regarding the participation by means of remote communication of stockholders and proxyholders not physically present at a meeting. Except to the extent inconsistent with such rules, regulations and procedures as adopted by the Board, the chairman of any meeting of stockholders shall have the right and authority to convene and (for any or no reason) to recess and/or adjourn the meeting, to prescribe such rules, regulations and procedures and to do all such acts as, in the judgment of such chairman, are appropriate for the proper conduct of the meeting. Such rules, regulations or procedures, whether adopted by the Board or prescribed by the chairman of the meeting and the safety of those present; (iii) limitations on attendance at or participation in the meeting to stockholders of record of the Corporation, their duly authorized and constituted proxies or such other persons as shall be determined; (iv) restrictions on entry to the meeting after the time fixed for the commencement thereof; and (v) limitations on the time allotted to questions or comments by participants. Unless and to the extent determined by the Board or the chairman of the meeting, meetings of stockholders shall not be required to be held in accordance with the rules of parliamentary procedure.

(C) The chairman of the meeting shall announce at the meeting when the polls for each matter to be voted upon at the meeting will be opened and closed. After the polls close, no ballots, proxies or votes or any revocations or changes thereto may be accepted.

(D) In advance of any meeting of stockholders, the Board, the Chairman of the Board, the Chief Executive Officer or the President shall appoint one or more inspectors of election to act at the meeting and make a written report thereof. One or more other persons may be designated as alternate inspectors to replace any inspector who fails to act. If no inspector or alternate is present, ready and willing to act at a meeting of stockholders, the chairman of the meeting shall

appoint one or more inspectors to act at the meeting. Unless otherwise required by law, inspectors may be officers, employees or agents of the Corporation. Each inspector, before entering upon the discharge of such inspector's duties, shall take and sign an oath faithfully to execute the duties of inspector with strict impartiality and according to the best of such inspector's ability. The inspector shall have the duties prescribed by law and, when the vote is completed, shall make a certificate of the result of the vote taken and of such other facts as may be required by law. Every vote taken by ballots shall be counted by a duly appointed inspector or duly appointed inspectors.

# ARTICLE II

### DIRECTORS

2.1 <u>General Powers</u>. The business and affairs of the Corporation shall be managed by or under the direction of a Board, who may exercise all of the powers of the Corporation except as otherwise provided by law or the Certificate of Incorporation.

2.2 <u>Number, Election and Qualification</u>. The total number of directors constituting the Board shall be as fixed in, or in the manner provided by, the Certificate of Incorporation. Election of directors need not be by written ballot. Directors need not be stockholders of the Corporation.

2.3 <u>Chairman of the Board</u>; <u>Vice Chairman of the Board</u>. The Board may appoint from its members a Chairman of the Board and a Vice Chairman of the Board, neither of whom need be an employee or officer of the Corporation. If the Board appoints a Chairman of the Board, such Chairman shall perform such duties and possess such powers as are assigned by the Board and, if the Chairman of the Board is also designated as the Corporation's Chief Executive Officer, shall have the powers and duties of the Chief Executive Officer prescribed in Section 3.7 of these Bylaws. If the Board appoints a Vice Chairman of the Board, such Vice Chairman shall perform such duties and possess such powers as are assigned by the Board. Unless otherwise provided by the Board, the Chairman of the Board or, in the Chairman's absence, the Vice Chairman of the Board, if any, shall preside at all meetings of the Board.

2.4 <u>Classes of Directors</u>. Subject to the rights of holders of any series of Preferred Stock to elect directors, the Board shall be and is divided into three classes, designated: Class I, Class II and Class III. Each class shall consist, as nearly as may be possible, of one [third of the total number of directors constituting the entire Board. If the number of such directors is changed, any increase or decrease shall be apportioned among the classes so as to maintain the number of directors in each class as nearly equal as possible, and any such additional director of any class elected to fill a newly created directorship resulting from an increase in such class shall hold office for a term that shall coincide with the remaining term of that class, but in no case shall a decrease in the number of directors remove or shorten the term of any incumbent director.

2.5 <u>Terms of Office</u>. Subject to the rights of holders of any series of Preferred Stock to elect directors, each director shall serve for a term ending on the date of the third annual meeting of stockholders following the annual meeting of stockholders at which such director was elected; <u>provided</u>, that the term of each director shall continue until the election and qualification of his or her successor, subject to his or her earlier death, disability, disqualification, resignation or removal.

2.6 <u>Quorum</u>. The greater of (a) a majority of the directors at any time in office and (b) one-third of the whole Board shall constitute a quorum of the Board. If at any meeting of the Board there shall be less than a quorum, a majority of the directors present may adjourn the meeting from time to time without further notice other than announcement at the meeting, until a quorum shall be present.

2.7 <u>Action at Meeting</u>. Every act or decision done or made by a majority of the directors present at a meeting duly held at which a quorum is present shall be regarded as the act of the Board, unless a greater number is required by law or by the Certificate of Incorporation.

2.8 <u>Removal</u>. Subject to the rights of holders of any series of Preferred Stock, directors of the Corporation may be removed only as expressly provided in the Certificate of Incorporation.

2.9 <u>Vacancies</u>. Subject to the provisions of the Certificate of Incorporation and the rights of holders of any series of Preferred Stock, any newly created directorship that results

from an increase in the number of directors or any vacancy on the Board that results from the death, disability, resignation, disqualification or removal of any director or from any other cause shall be filled solely by the affirmative vote of a majority of the directors then in office, even if less than a quorum, or by a sole remaining director and shall not be filled by the stockholders. Any director elected to fill a vacancy not resulting from an increase in the number of directors shall hold office for the remaining term of his or her predecessor.

2.10 <u>Resignation</u>. Any director may resign by delivering a resignation in writing or by electronic transmission to the Corporation at its principal office or to the Chairman of the Board, the Chief Executive Officer, the President or the Secretary. Such resignation shall be effective upon delivery unless it is specified to be effective at some later time or upon the happening of some later event.

2.11 <u>Regular Meetings</u>. Regular meetings of the Board may be held without notice at such time and place as shall be determined from time to time by the Board; <u>provided</u> that any director who is absent when such a determination is made shall be given notice of the determination. A regular meeting of the Board may be held without notice immediately after and at the same place as the annual meeting of stockholders.

2.12 <u>Special Meetings</u>. Special meetings of the Board may be called by the Chairman of the Board, the Chief Executive Officer, a majority of the directors then in office, or by one director in the event that there is only a single director in office.

2.13 <u>Notice of Special Meetings</u>. Notice of the date, place and time of any special meeting of the Board shall be given to each director by the Secretary or by the officer or one of the directors calling the meeting. Notice shall be duly given to each director (a) in person or by telephone at least twenty-four (24) hours in advance of the meeting, (b) by sending written notice by reputable overnight courier, telecopy, facsimile or other means of electronic transmission, or delivering written notice by hand, to such director's last known business, home or means of electronic transmission address at least twenty-four (24) hours in advance of the meeting, or (c) by sending written notice by first-class mail to such director's last known business or home address at least seventy-two (72) hours in advance of the meeting. A notice or waiver of notice of a meeting of the Board need not specify the purposes of the meeting.

2.14 <u>Meetings by Conference Communications Equipment</u>. Directors may participate in meetings of the Board or any committee thereof by means of conference telephone or other communications equipment by means of which all persons participating in the meeting can hear each other, and participation by such means shall constitute presence in person at such meeting.

2.15 <u>Action by Consent</u>. Any action required or permitted to be taken at any meeting of the Board or of any committee thereof may be taken without a meeting, if all members of the Board or committee, as the case may be, consent to the action in writing or by electronic transmission. After an action is taken, the consent or consents relating thereto shall be filed with the minutes of proceedings of the Board, or the committee thereof, in the same paper or electronic form as the minutes are maintained.

2.16 <u>Committees</u>. The Board may designate one or more committees, each committee to consist of one or more of the directors of the Corporation with such lawfully delegable powers and duties as the Board thereby confers, to serve at the pleasure of the Board. The Board may designate one or more directors as alternate members of any committee, who may replace any absent or disqualified member at any meeting of the committee. In the absence or disqualification of a member of a committee, the member or members of the committee present at any meeting and not disqualified from voting, whether or not such member or members constitute a quorum, may unanimously appoint another member of the Board to act at the meeting in the place of any such absent or disqualified member. Any such committee, to the extent provided in the resolution of the Board and subject to the provisions of law, shall have and may exercise all the powers and authority of the Board in the management of the business and affairs of the Corporation and may authorize the seal of the Corporation to be affixed to all papers which may require it. Each such committee shall keep minutes and make such reports as the Board may from time to time request. Except as the Board may otherwise determine, any committee may make rules for the conduct of its business, but unless otherwise provided by the directors or in such rules, its business shall be conducted as nearly as possible in the same manner as is provided in these Bylaws for the Board. Except as otherwise provided in the Certificate of Incorporation, these Bylaws, or the resolution of the Board designating the committee, acommittee may create one or more subcommittees, each subcommittee to consist of

one or more members of the committee, and delegate to a subcommittee any or all of the powers and authority of the committee.

2.17 <u>Compensation of Directors</u>. Directors may be paid such compensation for their services and such reimbursement for expenses of attendance at meetings as the Board may from time to time determine. No such payment shall preclude any director from serving the Corporation or any of its parent or subsidiary entities in any other capacity and receiving compensation for such service.

# ARTICLE III

### OFFICERS

3.1 <u>Titles</u>. The officers of the Corporation may consist of a Chief Executive Officer, a President, a Chief Financial Officer, a Treasurer and a Secretary and such other officers with such other titles as the Board shall from time to time determine. The Board may appoint such other officers, including one or more Vice Presidents and one or more Assistant Treasurers or Assistant Secretaries, as it may deem appropriate from time to time. The only individuals who shall be considered the officers of the Corporation shall be those individuals who have been appointed or elected as an officer of the Corporation by the Board.

3.2 Election. The officers of the Corporation shall be elected annually by the Board.

3.3 Qualification. No officer need be a stockholder. Any two or more offices may be held by the same person.

3.4 <u>Tenure</u>. Except as otherwise provided by law, by the Certificate of Incorporation or by these Bylaws, each officer shall hold office until such officer's successor is duly elected and qualified, unless a different term is specified in the resolution electing or appointing such officer, or until such officer's earlier death, resignation, disqualification or removal.

3.5 <u>Resignation and Removal</u>. Any officer may resign by delivering a written resignation to the Corporation at its principal office or to the Board, the Chief Executive Officer, the President or the Secretary. Such resignation shall be effective upon receipt unless it is specified to be effective at some later time or upon the happening of some later event. Any

officer may be removed at any time, with or without cause, by the affirmative vote of a majority of the directors then in office. Except as the Board may otherwise determine, no officer who resigns or is removed shall have any right to any compensation as an officer for any period following such officer's resignation or removal, or any right to damages on account of such removal, whether such officer's compensation be by the month or by the year or otherwise, unless such compensation is expressly provided for in a duly authorized written agreement with the Corporation

3.6 <u>Vacancies</u>. The Board may fill any vacancy occurring in any office for any reason and may, in its discretion, leave unfilled, for such period as it may determine, any offices. Each such successor shall hold office for the unexpired term of such officer's predecessor and until a successor is duly elected and qualified, or until such officer's earlier death, resignation, disqualification or removal.

3.7 <u>President; Chief Executive Officer</u>. Unless the Board has designated another person as the Corporation's Chief Executive Officer, the President shall be the Chief Executive Officer of the Corporation. The Chief Executive Officer shall have general charge and supervision of the business of the Corporation subject to the direction of the Board, and shall perform all duties and have all powers that are commonly incident to the office of chief executive or that are delegated to such officer by the Board. The President shall perform such other duties and shall have such other powers as the Board or the Chief Executive Officer (if the President is not the Chief Executive Officer) may from time to time prescribe. In the event of the absence, inability or refusal to act of the Chief Executive Officer or the President (if the President is not the Chief Executive Officer), the Vice President (or if there shall be more than one, the Vice Presidents in the order determined by the Board) shall perform the duties of the Chief Executive Officer and when so performing such duties shall have all the powers of and be subject to all the restrictions upon the Chief Executive Officer.

3.8 <u>Vice Presidents/Other Officers</u>. Each Vice President and any other officer designated by the Board shall perform such duties and possess such powers as the Board or the Chief Executive Officer may from time to time prescribe. The Board may assign to any Vice

President the title of Executive Vice President or Senior Vice President, and may assign to any Vice President or other officer any other title selected by the Board.

3.9 <u>Secretary and Assistant Secretaries</u>. The Secretary shall perform such duties and shall have such powers as the Board or the Chief Executive Officer may from time to time prescribe. In addition, the Secretary shall perform such duties and have such powers as are incident to the office of the secretary, including without limitation the duty and power to give notices of all meetings of stockholders and special meetings of the Board, to attend all meetings of stockholders and the Board and keep a record of the proceedings, to maintain a stock ledger and prepare lists of stockholders and their addresses as required, to be custodian of corporate records and the corporate seal and to affix and attest to the same on documents.

Any Assistant Secretary shall perform such duties and possess such powers as the Board, the Chief Executive Officer or the Secretary may from time to time prescribe. In the event of the absence, inability or refusal to act of the Secretary, the Assistant Secretary (or if there shall be more than one, the Assistant Secretaries in the order determined by the Board) shall perform the duties and exercise the powers of the Secretary.

The chairman of any meeting of the Board or of stockholders may designate a temporary secretary to keep a record of any meeting.

3.10 Treasurer and Assistant Treasurers. The Treasurer shall perform such duties and shall have such powers as may from time to time be assigned by the Board or the Chief Executive Officer. In addition, the Treasurer shall perform such duties and have such powers as are incident to the office of treasurer, including without limitation the duty and power to keep and be responsible for all funds and securities of the Corporation, to deposit funds of the Corporation in depositories selected in accordance with these Bylaws, to disburse such funds as ordered by the Board, to make proper accounts of such funds, and to render as required by the Board statements of all such transactions and of the financial condition of the Corporation.

The Assistant Treasurers shall perform such duties and possess such powers as the Board, the Chief Executive Officer or the Treasurer may from time to time prescribe. In the event of the absence, inability or refusal to act of the Treasurer, the Assistant Treasurer (or if there shall be

more than one, the Assistant Treasurers in the order determined by the Board) shall perform the duties and exercise the powers of the Treasurer.

3.11 <u>Salaries</u>. Officers of the Corporation shall be entitled to such salaries, compensation or reimbursement as shall be fixed or allowed from time to time by the Board.

3.12 <u>Delegation of Authority</u>. The Board may from time to time delegate the powers or duties of any officer to any other officer or agent, notwithstanding any provision hereof.

# ARTICLE IV

### CAPITAL STOCK

4.1 <u>Issuance of Stock</u>. Subject to the provisions of the Certificate of Incorporation, the whole or any part of any unissued balance of the authorized capital stock of the Corporation or the whole or any part of any shares of the authorized capital stock of the Corporation held in the Corporation's treasury may be issued, sold, transferred or otherwise disposed of by vote of the Board in such manner, for such lawful consideration and on such terms as the Board may determine.

4.2 <u>Stock Certificates; Uncertificated Shares</u>. The shares of the Corporation shall be represented by certificates, <u>provided</u> that the Board may provide by resolution or resolutions that some or all of any or all classes or series of the Corporation's stock shall be uncertificated shares. Every holder of stock of the Corporation represented by certificates shall be entitled to have a certificate, in such form as may be prescribed by law and by the Board, representing the number of shares held by such holder registered in certificate form. Each such certificate shall be signed in a manner that complies with Section 158 of the DGCL.

Each certificate for shares of stock which are subject to any restriction on transfer pursuant to the Certificate of Incorporation, these Bylaws, applicable securities laws or any agreement among any number of stockholders or among such holders and the Corporation shall have conspicuously noted on the face or back of the certificate either the full text of the restriction or a statement of the existence of such restriction.

If the Corporation shall be authorized to issue more than one class of stock or more than one series of any class, the powers, designations, preferences and relative participating, optional or other special rights of each class of stock or series thereof and the qualifications, limitations or restrictions of such preferences and/or rights shall be set forth in full or summarized on the face or back of each certificate representing shares of such class or series of stock a statement that the foregoing requirements there may be set forth on the face or back of each certificate representing shares of such class or series of stock a statement that the Corporation will furnish without charge to each stockholder who so requests the powers, designations, preferences and relative, participating, optional or other special rights of each class of stock or series thereof and the qualifications, limitations of such preferences and/or rights.

Within a reasonable time after the issuance or transfer of uncertificated shares, the registered owner thereof shall be given a notice, in writing or by electronic transmission, containing the information required to be set forth or stated on certificates pursuant to Sections 151, 156, 202(a) or 218(a) of the DGCL or, with respect to Section 151 of DGCL, a statement that the Corporation will furnish without charge to each stockholder who so requests the powers, designations, preferences and relative participating, optional or other special rights of each class of stock or series thereof and the qualifications, limitations or restrictions of such preferences and/or rights.

4.3 <u>Transfers</u>. Shares of stock of the Corporation shall be transferable in the manner prescribed by law, the Certificate of Incorporation and in these Bylaws. Transfers of shares of stock of the Corporation shall be made only on the books of the Corporation or by transfer agents designated to transfer shares of stock of the Corporation. Subject to applicable law, shares of stock represented by certificates shall be transferred only on the books of the Corporation by the surrender to the Corporation or its transfer agent of the certificate representing such shares properly endorsed or accompanied by a written assignment or power of attorney properly executed, and with such proof of authority or the authenticity of signature as the Corporation or its transfer agent may reasonably require. Except as may be otherwise required by law, by the Certificate of Incorporation or by these Bylaws, the Corporation shall be entitled to treat the record holder of stock as shown on its books as the owner of such stock for all purposes, including the payment of dividends and the right to vote with respect to such stock, regardless of

any transfer, pledge or other disposition of such stock until the shares have been transferred on the books of the Corporation in accordance with the requirements of these Bylaws.

4.4 Lost, Stolen or Destroyed Certificates. The Corporation may issue a new certificate or uncertificated shares in place of any previously issued certificate alleged to have been lost, stolen or destroyed, upon such terms and conditions as the Board may prescribe, including the presentation of reasonable evidence of such loss, theft or destruction and the giving of such indemnity and posting of such bond as the Board may require for the protection of the Corporation or any transfer agent or registrar.

4.5 Record Date. In order that the Corporation may determine the stockholders entitled to notice of any meeting of stockholders or any adjournment thereof, the Board may fix a record date, which record date shall not precede the date upon which the resolution fixing the record date is adopted by the Board, and which record date shall, unless otherwise required by law, not be more than sixty (60) nor less than ten (10) days before the date of such meeting. If the Board so fixes a date, such date shall also be the record date for determining the stockholders entitled to vote at such meeting unless the Board determines, at the time it fixes such record date, that a later date on or before the date of the meeting shall be the date for making such determination. If no record date is fixed by the Board, the record date for determining stockholders entitled to notice of or to vote at a meeting of stockholders shall be at the close of business on the day next preceding the day on which notice is given, or, if notice is waived, at the close of business on the day next preceding the day on which the meeting; provided, however, that the Board may fix a new record date for determination of stockholders entitled to vote at the adjourned meeting, and in such case shall also fix as the record date for stockholders entitled to notice of such adjourned meeting the same or an earlier date as that fixed for determination of stockholders entitled to vote in accordance herewith at the adjourned meeting.

In order that the Corporation may determine the stockholders entitled to receive payment of any dividend or other distribution or allotment of any rights, or entitled to exercise any rights in respect of any change, conversion or exchange of stock or for the purpose of any other lawful

action, the Board may fix a record date, which shall not be more than sixty (60) days prior to such action. If no such record date is fixed, the record date for determining stockholders for any such purpose shall be at the close of business on the day on which the Board adopts the resolution relating thereto.

4.6 <u>Regulations</u>. The issue and registration of shares of stock of the Corporation shall be governed by such other regula\_tions as the Board may establish.

### ARTICLE V

#### **GENERAL PROVISIONS**

5.1 <u>Fiscal Year</u>. Except as from time to time otherwise designated by the Board, the fiscal year of the Corporation shall begin on the first day of January of each year and end on the last day of December in each year.

5.2 Corporate Seal. The corporate seal shall be in such form as shall be approved by the Board.

5.3 <u>Waiver of Notice</u>. Whenever notice is required to be given by law, by the Certificate of Incorporation or by these Bylaws, a written waiver signed by the person entitled to notice, or a waiver by electronic transmission by the person entitled to notice, whether before, at or after the time of the event for which notice is to be given, shall be deemed equivalent to notice required to be given to such person. Neither the business nor the purpose of any meeting need be specified in any such waiver. Attendance of a person at a meeting shall constitute a waiver of notice of such meeting, except when the person attends a meeting for the express purpose of objecting at the beginning of the meeting, to the transaction of any business because the meeting is not lawfully called or convened.

5.4 <u>Voting of Securities</u>. Except as the Board may otherwise designate, the Chief Executive Officer, the President, the Chief Financial Officer or the Treasurer may waive notice, vote, consent, or appoint any person or persons to waive notice, vote or consent, on behalf of the Corporation, and act as, or appoint any person or persons to act as, proxy or attorney-in-fact for this Corporation (with or without power of substitution), with respect to the securities of any other entity which may be held by this Corporation.

5.5 Evidence of Authority. A certificate by the Secretary, or an Assistant Secretary, or a temporary Secretary, as to any action taken by the stockholders, directors, a committee or any officer or representative of the Corporation shall as to all persons who rely on the certificate in good faith be conclusive evidence of such action.

5.6 <u>Certificate of Incorporation</u>. All references in these Bylaws to the Certificate of Incorporation shall be deemed to refer to the Certificate of Incorporation of the Corporation, as amended and/or restated and in effect from time to time.

5.7 <u>Severability</u>. Any determination that any provision of these Bylaws is for any reason inapplicable, illegal or ineffective shall not affect or invalidate any other provision of these Bylaws.

5.8 <u>Pronouns</u>. All pronouns used in these Bylaws shall be deemed to refer to the masculine, feminine or neuter, singular or plural, as the identity of the person or persons may require.

5.9 Manner of Notice. Without limiting the manner by which notice otherwise may be given effectively to stockholders, any notice to stockholders given by the Corporation under any provision of the DGCL, the Certificate of Incorporation or these Bylaws may be given in writing directed to the stockholder's mailing address (or by electronic transmission directed to the stockholder's electronic mail address, as applicable) as it appears on the records of the Corporation. Notice shall be given (i) if mailed, when deposited in the United States mail, (ii) if delivered by courier service, the earlier of when the notice is received or left at the stockholder's address, or (iii) if given by electronic mail, when directed to such stockholder's electronic mail address (unless the stockholder has notified the Corporation in writing or by electronic transmission of an objection to receiving notice by electronic mail or such notice is prohibited by

the DGCL to be given by electronic transmission). A notice by electronic mail must include a prominent legend that the communication is an important notice regarding the Corporation. A notice by electronic mail shall be deemed to include any files attached thereto and any information hyperlinked to a website if such electronic mail includes the contact information of an officer or agent of the Corporation who is available to assist with accessing such files or information. Any notice to stockholders under any provision of the DGCL, the Certificate of Incorporation or these Bylaws provided by electronic transmission (other than any such notice given by electronic mail) may only be given in a form consented to by such stockholder, and any such notice by electronic transmission shall be deemed to be given as provided by the DGCL.

5.10 <u>Electronic Transmission</u>. For purposes of these Bylaws, "electronic transmission" means any form of communication, not directly involving the physical transmission of paper, including the use of, or participation in, one or more electronic networks or databases (including one or more distributed electronic networks or databases), that creates a record that may be retained, retrieved, and reviewed by a recipient thereof, and that may be directly reproduced in paper form by such a recipient through an automated process.

5.11 <u>Federal Forum Selection</u>. Unless the Corporation consents in writing to the selection of an alternative forum, the federal district courts of the United States shall be the exclusive forum for the resolution of any complaint asserting a cause of action arising under the Securities Act of 1933, as amended. To the fullest extent permitted by law, any person or entity purchasing or otherwise acquiring or holding any interest in shares of capital stock of the Corporation shall be deemed to have notice of and consented to the provisions of this Section 5.11.

### ARTICLE VI

### AMENDMENTS

These Bylaws may be altered, amended or repealed, in whole or in part, or new Bylaws may be adopted by the Board or by the stockholders as expressly provided in the Certificate of Incorporation.

### ARTICLE VII

# INDEMNIFICATION AND ADVANCEMENT

7.1 <u>Power to Indemnify in Actions, Suits or Proceedings other than Those by or in the Right of the Corporation</u>. Subject to Section 7.3, the Corporation shall indemnify any person who was or is a party or is threatened to be made a party to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative (other than an action by or in the right of the Corporation) by reason of the fact that such person is or was a director or officer of the Corporation, or, while a director or officer of the Corporation, is or was serving at the request of the Corporation as a director, officer, employee or agent of another Corporation, partnership, joint venture, trust, employee benefit plan or other enterprise, against expenses (including attorneys' fees), judgments, fines and amounts paid in settlement actually and reasonably incurred by such person in connection with such action, suit or proceeding if such person acted in good faith and in a manner such person reasonably believed to be in or not opposed to the best interests of the Corporation, suit or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contendere or its equivalent, shall not, of itself, create a presumption that the person did not act in good faith and in a manner which such person reasonably believed to be in or not opposed to the best interests of the Corporation, and, with respect to any criminal action or proceeding, had reasonable cause to believe that such person's conduct was unlawful.

7.2 <u>Power to Indemnify in Actions, Suits or Proceedings by or in the Right of the Corporation</u>. Subject to Section 7.3, the Corporation shall indemnify any person who was or is a party or is threatened to be made a party to any threatened, pending or completed action or suit by or in the right of the Corporation to procure a judgment in its favor by reason of the fact that such person is or was a director or officer of the Corporation, or, while a director or officer of the Corporation, is or was serving at the request of the Corporation as a director, officer, employee

or agent of another Corporation, partnership, joint venture, trust, employee benefit plan or other enterprise against expenses (including attorneys' fees) actually and reasonably incurred by such person in connection with the defense or settlement of such action or suit if such person acted in good faith and in a manner such person reasonably believed to be in or not opposed to the best interests of the Corporation; except that no indemnification shall be made in respect of any claim, issue or matter as to which such person shall have been adjudged to be liable to the Corporation unless and only to the extent that the Court of Chancery or the court in which such action or suit was brought shall determine upon application that, despite the adjudication of liability but in view of all the circumstances of the case, such person is fairly and reasonably entitled to indemnity for such expenses which the Court of Chancery or such other court shall deem proper.

7.3 Authorization of Indemnification. Any indemnification under this Article VII (unless ordered by a court) shall be made by the Corporation only as authorized in the specific case upon a determination that indemnification of the director or officer is proper in the circumstances because such person has met the applicable standard of conduct set forth in Section 7.1 or Section 7.2, as the case may be. Such determination shall be made, with respect to a person who is a director or officer at the time of such determination, (i) by a majority vote of the directors who are not parties to such action, suit or proceeding, even though less than a quorum, or (ii) by a committee of such directors designated by a majority vote of such directors, even though less than a quorum, or (iii) if there are no such directors, or if such directors so direct, by independent legal counsel in a written opinion or (iv) by the stockholders. Such determination shall be made, with respect to former directors and officers, by any person or persons having the authority to act on the matter on behalf of the Corporation. To the extent, however, that a present or former director or officer of the Corporation has been successful on the merits or otherwise in defense of any action, suit or proceeding set forth in Section 7.1 or Section 7.2 or in defense of any claim, issue or matter therein, such person shall be indemnified against expenses (including attorneys' fees) actually and reasonably incurred by such person in connection therewith, without the necessity of authorization in the specific case.

7.4 <u>Good Faith Defined</u>. For purposes of any determination under Section 7.3, a person shall be deemed to have acted in good faith and in a manner such person reasonably

believed to be in or not opposed to the best interests of the Corporation, or, with respect to any criminal action or proceeding, to have had no reasonable cause to believe such person's conduct was unlawful, if such person's action is based on good faith reliance on the records or books of account of the Corporation or another enterprise, or on information supplied to such person by the officers of the Corporation or another enterprise in the course of their duties, or on the advice of legal counsel for the Corporation or another enterprise or on information or records given or reports made to the Corporation or another enterprise by an independent certified public accountant or by an appraiser or other expert selected with reasonable care by the Corporation or another enterprise. The term "another enterprise" as used in this Section 7.4 shall mean any other corporation or any partnership, joint venture, trust, employee benefit plan or other enterprise of which such person is or was serving at the request of the Corporation as a director, officer, employee or agent. The provisions of this Section 7.4 shall not be deemed to be exclusive or to limit in any way the circumstances in which a person may be deemed to have met the applicable standard of conduct set forth in Section 7.1 or 7.2, as the case may be.

7.5 <u>Right of Claimant to Bring Suit</u>. Notwithstanding any contrary determination in the specific case under Section 7.3, and notwithstanding the absence of any determination thereunder, if a claim under Sections 7.1 or 7.2 of the Article VII is not paid in full by the Corporation within (i) ninety (90) days after a written claim for indemnification has been received by the Corporation, or (ii) thirty (30) days after a written claim for an advancement of expenses has been received by the Corporation, the claimant may at any time thereafter (but not before) bring suit against the Corporation in the Court of Chancery in the State of Delaware to recover the unpaid amount of the claim, together with interest thereon, or to obtain advancement of expenses, as applicable. It shall be a defense to any such action brought to enforce a right to indemnification (but not in an action brought to enforce a right to an advancement of expenses) that the claimant has not met the standards of conduct which make it permissible under the DGCL (or other applicable law) for the Corporation to indemnify the claimant for the amount claimed, but the burden of proving such defense shall be on the Corporation. Neither a contrary determination in the specific case under Section 7.3 nor the absence of any determination thereunder shall be a defense to such application or create a presumption that the claimant has not met any applicable standard of conduct. If successful, in whole or in part, the claimant shall

also be entitled to be paid the expense of prosecuting such claim, including reasonable attorneys' fees incurred in connection therewith, to the fullest extent permitted by applicable law.

7.6 Expenses Payable in Advance. Expenses, including without limitation attorneys' fees, incurred by a current or former director or officer in defending any civil, criminal, administrative or investigative action, suit or proceeding shall be paid by the Corporation in advance of the final disposition of such action, suit or proceeding upon receipt of an undertaking by or on behalf of such current or former director or officer to repay such amount if it shall ultimately be determined that such person is not entitled to be indemnified by the Corporation as authorized in this Article VII.

7.7 <u>Nonexclusivity of Indemnification and Advancement of Expenses</u>. The rights to indemnification and advancement of expenses provided by or granted pursuant to this Article VII shall not be deemed exclusive of any other rights to which those seeking indemnification or advancement of expenses may be entitled under the Certificate of Incorporation, any agreement, vote of stockholders or disinterested directors or otherwise, both as to action in such person's official capacity and as to action in another capacity while holding such office, it being the policy of the Corporation that, subject to Section 7.11, indemnification of the persons specified in Sections 7.1 and 7.2 shall be made to the fullest extent permitted by law. The provisions of this Article VII shall not be deemed to preclude the indemnification of any person who is not specified in Section 7.1 or 7.2 but whom the Corporation has the power or obligation to indemnify under the provisions of the DGCL, or otherwise.

7.8 <u>Insurance</u>. The Corporation may purchase and maintain insurance on behalf of any person who is or was a director, officer, employee or agent of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust, employee benefit plan or other enterprise against any liability asserted against such person and incurred by such person in any such capacity, or arising out of such person's status as such, whether or not the Corporation would have the power or the obligation to indemnify such person against such liability under the provisions of this Article VII.

7.9 <u>Certain Definitions</u>. For purposes of this Article VII, references to "the Corporation" shall include, in addition to the resulting corporation, any constituent corporation (including any constituent of a constituent) absorbed in a consolidation or merger which, if its separate existence had continued, would have had power and authority to indemnify its directors, officers, employees or agents so that any person who is or was a director, officer, employee or agent of such constituent corporation, or is or was serving at the request of such constituent corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust, employee benefit plan or other enterprise, shall stand in the same position under the provisions of this Article VII with respect to the resulting or surviving corporation as such person would have with respect to such constituent corporation if its separate existence had continued. For purposes of this Article VII, references to "fines" shall include any excise taxes assessed on a person with respect of any employee benefit plan; and references to "serving at the request of the Corporation" shall include any service as a director, officer, employee or agent of the Corporation which imposes duties on, or involves services by, such director, officer, employee or agent with respect to an employee benefit plan, its participants or beneficiaries; and a person who acted in good faith and in a manner such person reasonably believed to be in the interest of the participants and beneficiaries of an employee benefit plan shall be deemed to have acted in a manner "not opposed to the best interests of the Corporation" as referred to in this Article VII.

7.10 <u>Survival of Indemnification and Advancement of Expenses</u>. The indemnification and advancement of expenses provided by, or granted pursuant to, this Article VII shall, unless otherwise provided when authorized or ratified, continue as to a person who has ceased to be a director or officer and shall inure to the benefit of the heirs, executors and administrators of such a person.

7.11 Limitation on Indemnification. Notwithstanding anything contained in this Article VII to the contrary, except for proceedings to enforce rights to indemnification (which shall be governed by Section 7.5), the Corporation shall not be obligated to indemnify any director, officer, employee or agent in connection with an action, suit proceeding (or part thereof) initiated by such person unless such action, suit or proceeding (or part thereof) was authorized by the Board.

7.12 <u>Contract Rights</u>. The obligations of the Corporation under this Article VII to indemnify, and advance expenses to, a person who is or was a director or officer of the Corporation shall be considered a contract between the Corporation and such person, and no modification or repeal of any provision of this Article VII shall affect, to the detriment of such person, such obligations of the Corporation in connection with a claim based on any act or failure to act occurring before such modification or repeal.

FIVE9, INC. 3001 BISHOP DRIVE, SUITES 250 AND 350 SAN RAMON, CA 94583 BISHOP RANCH - BUILDING LEASE

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16764.040 4830-2660-4226.6

## BISHOP RANCH - BUILDING LEASE

# TABLE OF CONTENTS

Page 1. PREMISES. ..1 ES Demise of Premises..... As-Is Condition Early Access... Common Areas ..... 1.1 1.2 1.3 1.4 ...1 1 ..2 TERM ...3 2. 2.1 2.2 2.3 2.4 Initial Term. Acknowledgment of Commencement Date..... Options to Extend.... Definition of "Term".... 3 ...3 ..4 ..8 3. RENT 3.1 3.2 3.3 3.4 3.5 Base Rent. ...8 ...8 Additional Rent..... Advance Rent..... Abated Base Rent..... Manner of Payment or Rent.... ..8 OPERATING COSTS; ADDITIONAL TAXES..... 4.1 Definitions.... 4.2 Payment of Tenant's Share of Operating ( 4.3 Notice and Payment... ..9 4. ...9 ..14 ..15 4.4 4.5 ..16 ..16 5. SECURITY DEPOSIT ... .17 5.1 5.2 Deposit and Application..... Return at Lease Expiration..... .17 .18 6. USE 6.1 Use. ..18 6.2 6.3 6.4 Suitability ..... Uses Prohibited ..... Tenant Disturbance .... .18 .20 
 SERVICE AND UTILITIES

 7.1
 Landlord's Obligations

 7.2
 Tenant's Obligations

 7.3
 Additional Requirements

 7.4
 Service Failure
 7. .20 .20 ..21 .22

16764.040 4830-2660-4226.6

i

	7.5 7.6	Tenant's Supplemental Unit Energy Consumption Reporting	
8.	MAINTE 8.1 8.2 8.3	INANCE AND REPAIRS Landlord's Obligations Tenant's Obligations Waiver of Repair and Deduct Statutes	24 25
9.	ALTERA 9.1 9.2 9.3 9.4 9.5	ATIONS AND ADDITIONS No Alterations Without Consent Performance of Alterations Ownership of Improvements Ownership of Personal Property	26 27 28 28
10.	ENTRY	BY LANDLORD	28
11.	LIENS		29
12.	INDEM 12.1 12.2	NTTY Indemnity Exemption of Landlord from Liability	29
13.	INSURA 13.1 13.2 13.3 13.4	NCE	31 32 32
14.	DAMAG 14.1 14.2 14.3 14.4	E OR DESTRUCTION Landlord's Duty to Repair Landlord's Right to Terminate Tenan's Right to Terminate Exclusive Rights	32 33 34
15.	CONDE	MNATION	34
16.	ASSIGN 16.1 16.2 16.3 16.4 16.5 16.6 16.7 16.8 16.9	MENT AND SUBLETTING Landlord's Consent Required	35 36 36 36 37 37 37

16764.040 4830-2660-4226.6

ii

	16.10	Tenant Remedies
17.	SUBOR	DINATION
	17.1	Subordination
	17.2	Subordination Agreements
	17.3	Attomment
	17.4	SNDA
10	01.000	
18.	QUIET	ENJOYMENT
19.	DEFAU	LT; REMEDIES
	19.1	Default
	19.2	Landlord's Remedies
	19.3	Landlord's Right to Cure
	19.4	Waiver of Forfeiture
	19.5	Late Charges
	19.6	Interest
	19.7	Default by Landlord
	19.8	Consequential Damages
20.	DADVIN	NG
20.	TAIXI	G0-
21.	Intentior	ally Omitted
22.	MORTO	SAGEE PROTECTION
	22.1	Default Notices to Security Holders
	22.2	Rent Payment Notice
23.	ESTOPE	PEL CERTIFICATES
24.	SURREI	NDER. HOLDING OVER
	24.1	Surrender
	24.2	Abandoned Property
	24.3	Holding Over
25.	HAZAR	DOUS SUBSTANCES
20.	25.1	Tenant's Obligations and Indemnity
	25.2	Testing
	25.3	Landlord's Representation
	25.4	Definitions
	25.5	Governing Agreements
	010110	
26.	SIGNS	
	26.1	Tenant's Signage
	26.2	Rights Personal to Tenant

16764.040 4830-2660-4226.6

iii

27.	COMPLIANCE WITH LAWS	
28.	RULES AND REGULATIONS	49
29.	NOTICES	50
30.	AUTHORITY	50
31.	RESERVED	50
32.	BROKERS	
33.	RESERVED RIGHTS	50
34.	TRANSFER OF THE BUILDING BY LANDLORD	51
35.	MISCELLANEOUS         35.1       Captions, Attachments, Defined Terms	51 51 51 52 52 52 52 52 52 53 53 53 53 53 53 53 53 54 54 55 55 55 55
36.	RIGHT OF FIRST OFFER	56 57 57 57 58 58

16764.040 4830-2660-4226.6

iv

16764.040 4830-2660-4226.6

	36.7	Rights Personal to Tenant	
37.	ROOF	TOP EQUIPMENT	
	37.1	Communications and HVAC Equipment	
	37.2	Reserved	60
	37.3	Interference	60
	37.4	Roof Repairs	61
	37.5	Rules and Regulations	
	37.6	Rights Personal to Tenant	

v

## **Exhibits**

- EXHIBIT A FLOOR PLAN OF PREMISES EXHIBIT A FLOOR PLAN OF PREMISES EXHIBIT B WORK LETTER EXHIBIT B REQUIRED INFORMATION FOR DESIGN DEVELOPMENT PLAN AND CONSTRUCTION DRAWINGS EXHIBIT C RULES AND REGULATIONS EXHIBIT D FORM OF ESTOPPEL CERTIFICATE EXHIBIT F RESERVED PARKING SPACES EXHIBIT F SIGNAGE PLAN EXHIBIT G ACKNOWLEDGMENT OF COMMENCEMENT OF LEASE EXHIBIT I FORM OF SNDA EXHIBIT J FORM OF SNDA EXHIBIT J EXISTING EXCLUSIVES EXHIBIT L EXISTING FR&E

vi

## INDEX OF DEFINED TERMS

Page

Above-Standard Improvements	
ADA	
Additional Rent	
Adverse Condition	
Alterations	
Alterations Proposal	
Anticipated Delivery Date	
Arbitration Panel	
Base Building Systems	
Base Rent	
Basic Lease Provisions	
Bishop Ranch Declaration	
Books and Records	16
Building	
Building Operating Costs	14
Building Risers	
Building Standard Improvements	26
Building Standard Inflation	20
Cabling	
Cap Shortfall	
CASp	
Asp	
Casualty Termination Condition	
Change of Ownership	ככ דכ
Claims	
Common Areas	
Comparison Buildings	
Comparison Leases	
Complex	
Connections	
Controllable Cost Cap	
Controllable Operating Costs	
Cost-Saving Expenditures	
Country Lists	
CPA.	
Default Rate	
Election Date	
Environmental Laws	
Estimated Excess	
Event of Default	
Excessive Utilities	
Excluded Costs	

16764.040 4830-2660-4226.6

vii

Existing FF&E	
Expiration Date	xii
Exterior Signage	
Fair Market Value	
First Offer Notice	
First Offer Space FMV Determination	
FMV Determination	5
Force Majeure Events	
GAAP	
General Contractor	
Hazardous Substances	
Holdover Rate	
Holidays	
HVAC	
Impasse Date	
Indemnitee	
Indemnitees	
Independent Arbitrator	
Initial Tem	
Inspection Notice	
Interruption Notice	
Land	
Landlord	
Landlord Breach	
Landlord Casualty Notice	
Landlord's Dispute Notice	
Landlord's Personal Property	
Landlord's Representatives	
Legal Requirements	
Negotiation Period	
Net Worth	
Normal Hours of Operation	
Notice Date	4
Notice of Proposed Transfer	
OFAC	
OFAC Sanctions List	
Operating Cost Estimate	
Operating Cost Payments	
Operating Costs	
Option Exercise Deadline	
Option Exercise Notice	
Option Term	
Option to Extend	
Original Tenant	
Permitted Assignee	
Permitted Transfer	

16764.040 4830-2660-4226.6

viii

Permitted Transferee	
Premises	
Premises Identification Signage	
Private Restrictions	
Project	
Project Operating Costs	
Project Parking Ratio	
Property Taxes	9
Regulated Entity	
Rent	
Rent Abatement	
Rent Abatement Period	
Rent Payment Notice	
Restoration	
Right of First Offer	
Roof Repairs	61
Rooftop Area	
Rooftop Equipment	
Rooftop Unit	
Rules and Regulations	49
Sanctions List	
Satellite Dish	60
SDC	
Security Holder	
Service Failure	
Signage Criteria	
Signage Specifications	
SNDA	
Statement.	15
Subject Space	
Superior Encumbrance	
Superior Right	
Superior Rights	
Supplemental HVAC Equipment	
Supplemental Unit	
Taking	
Telecom Equipment	
Tenant	
Tenant Parties	
Tenant Party	
Tenant Systems	
Tenant's Building Share	
Tenant's Early Access	
Tenant's Election Notice	
Tenant's Personal Property	
Tenant's Project Share	
Tenant's Frojeet Share	

16764.040 4830-2660-4226.6

ix

Tenant's Representatives	
Tenant's Self-Help Notice	
Tenant's Share	xiii
Tenant-Insured Suite Improvements	
Tenant's Offering Notice	
Transfer	
Transfer Premium	
Transferæ	
U.N. List	
Work Letter	xii

16764.040 4830-2660-4226.6

x

Section

## BISHOP RANCH

## BUILDING LEASE

This Bishop Ranch Building Lease (this "Lease") is made as of \_\_\_\_\_July 29th, 2020, 2020, by and between 2600 CR, LLC, a Delaware limited liability company ("Landlord"), and FIVE9, INC., a Delaware corporation ("Tenant").

## BASIC LEASE PROVISIONS

Each reference in this Lease to the "<u>Basic Lease Provisions</u>" shall mean and refer to the following terms. In the event of a conflict between the Basic Lease Provisions and the body of this Lease, the Basic Lease Provisions shall control.

No.		
1.1	Premises:	Suites 250 and 350, consisting of approximately 104,253 rentable square feet. The Premises are in the South Wing, South End of the " <u>Building</u> " (as defined below).
1.1	Address of Premises:	3001 Bishop Drive, Suites 250 and 350, San Ramon, CA 94583.
1.1	Description of Building and Complex:	The Premises comprise 22.28% of the building located at 3001 Bishop Drive (such area being herein, the " <u>Building</u> "). The Building is part of a larger connected building area comprised of four (4) distinct wings or areas. The Building and such additional wings or areas are commonly known as BR 2600 and are herein the " <u>Complex</u> ".
1.1	Description of Project:	The Complex, together with the land situated under and adjacent to the Complex, including parking areas (the "Land"), are herein referred to as the " <u>Project</u> ".
1.1	Floor Area of Premises:	Approximately 104,253 rentable square feet.
1.1	Floor Area of Building:	Approximately 467,876 rentable square feet.
1.1	Floor Area of Complex:	Approximately 1,735,361 rentable square feet.

16764.040 4830-2660-4226.6

xi

- 2.1 Commencement Date: The later to occur of (a) the "<u>Substantial Completion Date</u>" (as defined in the Work Letter attached hereto as <u>Exhibit B</u> (the "<u>Work Letter</u>")), or (b) February 1, 2021.
- 2.1 Target Commencement Date: February 1, 2021
- 2.1 Expiration Date: The last day of the one hundred twentieth (120th) full calendar month commencing on or after the Commencement Date.
- 2.1 Initial Term One Hundred Twenty (120) full calendar months beginning on the Commencement Date, together with any partial first month if the Commencement Date is not the first day of a calendar month.

3.1	Base Rent:
3.1	Base Rent:

Months of Term or Period Commencement Date - Month 12*	Annual Rate per Rentable Square Foot (rounded to the nearest 100 <sup>th</sup> of a dollar) \$42.00	Monthly Rate per Rentable Square Foot (rounded to the nearest 100 <sup>th</sup> of a dollar) \$3.50	Monthly Base Rent (rounded to the nearest 100th of a dollar) \$364,885.50
Month 13 - Month 24	\$43.26	\$3.61	\$375,832.07
Month 25 - Month 36	\$44.56	\$3.71	\$387,107.03
Month 37 - Month 48	\$45.89	\$3.82	\$398,720.24
Month 49 - Month 60	\$47.27	\$3.94	\$410,681.85
Month 61 - Month 72	\$48.69	\$4.06	\$423,002.31
Month 73 - Month 84	\$50.15	\$4.18	\$435,692.38
Month 85 - Month 96	\$51.65	\$4.30	\$448,763.15
Month 97 – Month 108	\$53.20	\$4.43	\$462,226.04
Month 109 - Expiration Date	\$54.80	\$4.57	\$476,092.82

16764.040 4830-2660-4226.6

xii

4.2

20

If the Commencement Date is a date other than the first day of a calendar month, the foregoing adjustments to Base Rent shall be effective as of the first day of the calendar month immediately following the anniversary of the Commencement Date.

\* Subject to "<u>Rent Abatement</u>" as defined and provided in <u>Section 3.4</u> below.

- 4.2 Operating Costs (per Base Year): To be based upon actual Building Operating Costs or Project Operating Costs, as the case may be, for the 2021 calendar year:
  - Tenant's Share: 22.28% for Operating Costs of the Building ("<u>Tenant's</u> <u>Building Share</u>"). 6.01% for Operating Costs of the Project ("<u>Tenant's Project Share</u>").
- 5 Security Deposit: \$476,092.82
- 6.1 Use of Premises: General office and for no other use, subject to the restrictions set forth on Exhibit H. For purposes hereof, general office uses shall include, but not be limited to, the following, provided the same are consistent with a "Class A" office building and provided that in no event may Teranit's use of the Premises violate the "Rules and Regulations", as that term is defined in Section 23. or any "Legal Requirements" as that term is defined in Section 27.1 below: call center, data processing, data centerfT functions, a network operations center (which operates on a 24x7 basis), employee training, employee lunch and/or kitchen facilities (including vending machines for Tenant's use on) and any other legally permitted uses consistent with the character of similar office buildings in the Tri-Valley area.
  - Parking: A parking ratio of 3.25 stalls per 1,000 rentable square feet of office space (i.e., three hundred thirty-nine (339) parking spaces) of which ten (10) parking spaces shall be reserved spaces in accordance with <u>Section 20</u>, all of which shall be at no cost to Tenant during the Initial Term.
- 32 Tenant's Broker(s): Jones Lang LaSalle Brokerage, Inc. ("JLL")

16764.040 4830-2660-4226.6

xiii

 
 3.5 and 29
 Address for Payments and Notices:

 Landlord Payment Address:

> 2600 CR, LLC P.O. Box 640 San Ramon, CA 94583

Landlord Notice Address:

2600 CR, LLC 2600 Camino Ramon, Suite 201 San Ramon, CA 94583 Attention: General Counsel Tenant Notice Address prior to Commencement Date: 4000 Executive Parkway, Suite 400 San Ramon, CA 94583 Attn: General Counsel

Tenant Notice Address after Commencement Date: 3001 Bishop Drive, Suite 350 San Ramon, CA 94583 Attn: General Counsel

 Work
 Suite Improvement Allowance:
 \$40.00 per rentable square foot

 Letter;
 Section
 3.2

16764.040 4830-2660-4226.6

xiv

## BISHOP RANCH

## BUILDING LEASE

### 1. PREMISES.

1.1 Demise of Premises. Landlord hereby leases to Tenant and Tenant hereby leases from Landlord the Premises described in the Basic Lease Provisions. The Premises are located in the Building, which is part of the Complex identified in the Basic Lease Provisions. As further described in the Basic Lease Provisions, the Complex and the Land comprise the Project. The Premises are depicted on the floor plan attached hereto as <u>Exhibit A</u>. The parties adknowledge and agree that the approximate rentable square footages set forth in the Basic Lease Provisions for the Premises, Building and Complex are deemed to be correct for all purposes of this Lease. The parties adknowledge and agree that the rentable square footage of the Premises was determined by Landlord in accordance with the 2010 Building Owners and Maragers Association Standard Method for Messuming Floor Area in Office Buildings (ANSI/BOMA Z65.1-2010) and utilizing a 19.5% load factor.

#### 1.2 As-Is Condition.

(a) Tenant accepts the Premises in their present "As Is" condition, provided the "Suite Improvements" are "Substantially Completed" (as such terms are defined in the Work Letter) in accordance with the Work Letter, and acknowledges that (i) neither Landlord nor any of its employees or agents has made any representations regarding the Premises or the condition thereof; and (ii) except for the Suite Improvements and the delivery condition described in Section 1.2(b) below, Landlord has no obligation to perform any work, supply any materials, incur any expense or make any alterations or improvements to prepare the Premises for Terant's occupancy; provided, however, that nothing in this Section 1.2(a) shall limit Landlord's obligations under Sections 8.1 and 27.1 below. In addition, as of the date the existing terant vacates and sumenders the Premises, Landlord shall convey and transfer to Terant the existing functure, fixtures and equipment in the Premises shown on Exhibit L ("Existing FF&E"). The Existing FF&E fee and clear of all liens and encumbrances and shall have the authority to so transfer of the Existing FF&E shall occur automatically on the Existing FF&E. The transfer of ownership of the Existing FF&E shall occur automatically on the date the existing terant vacates and shall have the authority to so transfer the Existing FF&E shall occur automatically on the date the existing terant vacates and shall have the authority to so transfer the Existing FF&E shall occur automatically on the date the existing terant vacates and shall have the authority to so transfer the Existing FF&E to the counter of the Statisting FF&E shall constitute a bill of sale evidencing the transfer of the Existing FF&E to the counter of the shall occur automatically on the date the existing terant vacates and shall have the authority to so transfer the Existing FF&E to the Counter of the Existing FF&E to the shall constitute a bill of sale evidencing the transfer of the Existing FF&E to the counter of the Existing FF&E to the exi

(b) Upon Landlord's delivery of possession of the Premises to Tenant, the Premises shall comply in all material respects with all Legal Requirements (as then interpreted by applicable governmental or quasi-governmental authorities), without regard to any specific use of the Premises by Tenant. If Landlord or Tenant receives written notice from any governmental or quasi-governmental authority that any portion of the Premises violated Legal Requirements as of the Commencement Date, Landlord shall not be liable to Tenant for any damages, but Landlord,

16764.040 4830-2660-4226.6

at no cost to Tenant, shall, as Tenant's sole remedy, perform such work or take such other action as may be necessary to cure such violation, but only to the extent that such violation materially and adversely affects Tenant's use or occupancy of the Premises. Notwithstanting the foregoing, (i) Landlord shall have the right to contest any alleged violation in good faith, including, without limitation, the right to apply for and obtain a waiver or deferment of compliance, the right to assert any and all deferses allowed by law, and the right to appeal any decisions, judgments or nulings to the fullest extent permitted by law, and Landlord's obligation to perform work or take such other action to cure a violation under this <u>Section 1.2(b)</u> shall apply after the exhaustion of any and all rights to appeal or contest; and (ii) issuance of a temporary or final certificate of occupancy with work by the local governmental authority, then the final inspection and sign-off on the job card for such work by the bucking inspectors(s)), shall conclusively establish the compliance of the Premises with Legal Requirements, including the ADA.

1.3 Early Access. Tenant shall be permitted to enter the Premises beginning approximately four (4) weeks before the Commencement Date for the sole purpose of installing furniture, fixtures and equipment (including data and telephone lines and equipment) therein and otherwise readying the Premises for Tenant's company ("Tenant's Early Access"), provided that (a) Tenant's Early Access must not unreasonally interfere with or delay completion of Landlord's construction of the Suite Improvements, (b) prior to Tenant's Early Access"), provided that (a) Tenant's Early Access must not unreasonally interfere with or delay completion of Landlord's construction of the Suite Improvements, (b) prior to Tenant's the transises, Tenant shall furnish to Landlord certificates of insurance reasonably satisfactory to Landlord redirecting Tenant's complaince with the requirements of <u>Socion 13.1</u> below, and a schedule, for Landlord's reesonable approval, which schedule shall detail the timing and purpose of Tenant's entry, and (c) Tenant's of <u>Socion 9</u> below. Tenant's Early Access shall include reasonable access to and use of appropriate dectrical and other systems and related facilities, all subject to the terms and conditions set forth in this <u>Section 13.3</u>. Tenant's Teanty Fandlord's Delay. Tenant's Teanty Access shall be subject to all of the terms, coverants and conditions of this Leæse, including Tenant's is contractors or their subcontractors or their subcontractors may undertake and, prior to the Commencement Delay, there shall be no charge to Tenant' is contractors or their subcontractors may undertake and why is solved and, prior to the Commencement Delay, there shall be no charge to Tenant, is contractors or their subcontractors in the Premises, including general liability coverage) and/or taxes, or for the use of parking and t

1.4 <u>Common Areas</u>. Tenant, its employees, contractors, agents and invitees shall have the non-exclusive right, throughout the Term, to use the "<u>Common Areas</u>", which shall mean collectively, all areas of the Building, Project and Complex designated by Landlord from time to time for the common use or benefit of occupants of the Building or other buildings in the Complex, and their employees and invitees, including certain amenities shared amongst the building contines of the Building parking lots, walkways, torkways and patio or plaza areas outside the Complex. To the extent so designated by Landlord, Common Areas may include portions of the Building or the Project, as well as Building entrances, common lobities, helways, fire vestballes, common restrooms, mechanical areas, ground floor contions, elevators and elevator lobbies, electrical and janitorial closets, telephone and equipment rooms.

16764.040 4830-2660-4226.6

loading and unloading areas, ramps, stairs, and similar access ways and service ways in and adjacent to the Building and other buildings in the Complex. The Common Areas shall be subject to the exclusive management and control of Landlord, and Landlord shall exercise such management and control in a manner that will maintain the Common Areas reservably consistent with the standards of other comparable first class office projects in the 1-680 Conidor and Tri-Valley Area markets. Without limiting the generality of the foregoing. Tenant acknowledges that its right to the use of certain common meeting rooms is subject to the priority usage rights of existing tenants, and the obligations of Landlord, pursuant to the terms of existing leases; provided, however; for the sake of clarity, that at no time to time to the priority usage rights of existing tenants. Landlord shall have the right from time to time to relocate and limit the use of particular areas or potions of the Common Areas (including determining the operating hours of any areas in potions of the Common Areas (including determining the operating hours of any amenities located therein). Landlord shall also have the right to close all or any portion of the Common Areas as may, in the sole discretion of Landlord, be necessary to prevent a deficiation thereof or the accrual of any rights in any preson, as well as the right to convert Common Areas in other uses, including leasable area, and otherwise make changes to the Common Areas, Landlord will use commercially reasonable efforts not to unreasonably interfere with Ternat's use or occupancy of the Premises. Landlord shall also have the right, from time to time, to impose reasonable controls on access to the Building. Such limitation or orothol upon access may include establishing procedures for deliveries by messengers and caterest, and access to the Premises by Ternat's invitese and employees. Ternat shall hot be deried access to the Premises or Common Areas, is noting be presonable of t

#### 2. <u>TERM</u>

2.1 Initial Term. The initial term (the "Initial Term") of this Lease shall commence on the Commencement Date and shall end on the Expiration Date specified in the Basic Lease Provisions, unless sconer terminated or extended pursuant to this Lease, provided, however, that if the Substantial Completion Date does not for any reason occur (or be deemed to have occurred) on or before the Target Commencement Date set forth in the Basic Lease Provisions, then (a) this Lease shall not be void or voidable by either party, and (b) Landlord shall not be liable to Tenant for any loss or damage resulting therefrom. This Lease shall be a binding contractual obligation effective upon execution and delivery hereof by Landlord and Tenant, notwithstanding the later commencement of the Term.

2.2 Acknowledgment of Commencement Date. Upon determination of the Commencement Date, Landlord and Tenant shall execute a written acknowledgment of the Commencement Date and Expiration Date in the form attached hereto as <u>Exhibit G</u>. Tenant shall execute and return (or, by notice to Landlord, reasonably object to) such acknowledgment within five (5) business days after receipt, and if Tenant fails to do so, Tenant shall be deemed to have executed and returned the acknowledgment without exception.

16764.040 4830-2660-4226.6

#### 2.3 Options to Extend.

(a) Option Terms; Exercise. Landlord hereby grants Tenant two (2) options to extend the Term for periods of five (5) years each (each, an "Option Term", and each such option, an "Option to Extend"); provided subject to complying with the balance of this Section 2.3. Tenant shall have the right, but not the obligation, to exercise both Options to Extend for a single 10-year Option Term. Tenant's notice of its election to exercise an Option to Extend (each, an "Option Exercise Notice") must be given to Landlord in writing no scorer than fifteen (15) months and no later than twelve (12) months prior to the expiration date of the then-current Term("Option Exercise Deadline"). If any such written notice is not delivered to Landlord within the required period, Terant shall be deemed to have varied that and any future Option to Extend. Anything herein contained to the contrary, (i) Tenant shall have no right to exercise an Option to Extend if any person or entity other than Tenant or its "<u>Hermitted Transferees</u>" (as defined in Section 19.9 below) is then physically or logalylocoupying any portion of the Perine: solid in the sectified in Section 19.1 below) exists on the date of giving the Option Texterise Notice (the "Notice Deade"); and (iii) if an Event of Default exists on the date an Option Text shall not commence, then, at Landlord's election by written notice to Termant, the Option Text shall not commence and this Lease shall exvine at the end of the ther-current term.

Lease shall expire at the end of the then-current term. (b) <u>Conditions</u>. If Terant exercises an Option to Extend pursuant to <u>Section 2.3(a)</u> above, all of the terms, covenants and conditions of this Lease shall continue in full force and effect during the applicable Option Term, including the provisions regarding payment of Additional Rent, which shall remain payable on the terms herein set forth, except that: (i) the Base Rent for the subject Option Term shall be set at "Fair Market Value" as defined in <u>Section 2.3(c)</u> below; (ii) the Base Year for the first Option Term shall be calendar year 2036 (iii) Ternant shall continue to possess and occupy the Premises in their existing condition, "as is", as of the commencement of the subject Option Term, and Landlord shall have no obligation to repair; remodel, improve or alter the Premises, to parform any other construction or rother work of improvement upon the Premises, to parform any construction or rother work of improvement upon the Premises, to parform any construction or refurbishing allowance whatsoever(and such factors in "Comparison Leases" (as defined below) shall, together with the other factors set forth in <u>Section 2.3(c)</u> below, be taken into account in determining the subject Fair Market Value); and (iv) Terant shall have no further rights to extend the Term after the expiration of the second Option Term or the single 10-year/Option Termif exercised by Tenant, unless otherwise agreed to in writing by Landlord and Tenant.

(c) <u>Fair/Market/Value</u>. The term "<u>Fair/Market/Value</u>" used in this Lease shall mean the annual rental rate being charged for space comparable in size, location and conditions to the Premises within the Building and other comparable buildings in the 1-680 Comidor and Tri-Valley Area markets ("<u>Comparison Buildings</u>"). based upon binding lease transactions for tenants in the Building and Comparison Buildings that, where possible, commence or are to commence within six (6) months prior to or within six (6) months after the commencement of the applicable Option Term ("<u>Comparison Leases</u>"). Comparison Leases shall include renewal and new non-renewal tenancies, but shall exclude subleases and leases of space subject to another tenant's expansion rights. Renalt rates peyable under Comparison Leases with respect to all relevant account for variations between this Lease and the Comparison Leases with respect to all relevant.

4

factors, including: (i) rental structure, including rental rates per rentable square foot (including type, gross or net, and if gross, adjusting for the base year or expense stop), and escalation provisions, (ii) the permitsed use, location, floor level and outlooks of the Premises compared to the premises of the Comparison Leases, (iii) the location, quality and age of the Building compared to the building(s) of the Comparison Leases, (iii) the location, quality and age of the Building compared to the building(s) of the Comparison Leases, (iv) the definition of rentable area or net rentable area, as the case may be, under this Lease compared to the Comparison Leases, (v) free rent, moving allowances and other rental concessions affecting the rental rate, (vi) leasehold improvements and/or allowances including the amounts thereof in renewal leases, and taking into account, in the case of renewal tenses (including the patienticular rate under the Comparison Leases, (including the age), the value of existing leasehold improvements to the renewal tenant, (vii) the date the paticular rate under the Comparison Leases (including the case of merawal leases, (including the applicable Option Term, (viii) the length of the applicable Option Term compared to the lease term of the Comparison Leases, (in a leasing commission and/or fees/hourses in licu thereof, whether to Landlord, any person or entity affiliated with Landlord, or otherwise, and (xii) any other relevant factors, terms and/or conditions contained in the Comparison Leases. The Fair Market Value may include annual or other periodic incremest.

## (d) Landlord Notification of Fair Market Value.

(i) Without limiting the provisions of <u>Section 2.3(a)</u> above, Tenant shall have the right to deliver to Landlord no sooner than fifteen (15) months and no later than thiteen (13) months prior to the expiration date of the ther-current Term an initial notice requesting Landlord's determination of the Fair Market Value of the Premises for the applicable Option Term ("Terant's FMV Request."). Within fifteen (15) days following Landlord's receipt of Terant's FMV Request Landlord shall provide such determination to Tenant. Tenant's delivery of Tenant's FMV Request shall notbind Tenant to exercise an Option to Extend. If Tenant disputes Landlord's determination of Fair Market Value, the parties shall thereafter negotiate such Fair Market Value in good faith, provided that, if Tenant wishes to exercise the applicable Option to Extend, Tenant must do so on or before the applicable Option Exercise Deadline, then such agreement shall constitute a final determination of the Fair Market Value for the applicable Option Term. If Landlord and Tenant are unable to agree upon the Fair Market Value for the applicable Option Term. If Landlord and Tenant are unable to agree upon the Fair Market Value prior to the applicable Option Exercise Notice pursuant to <u>Section 2.3(a)</u>, then Tenant shall be determed to have elected to have the determination of Fair Market Value mode by arbitration as described below. Accordingly, within fifteen (15) days after Tenant's delivery to Landlord of such Option Exercise Notice, the parties shall meet and concumently deliver to each other their respective written estimates of the Fair Market Value for the applicable Option Term supported by the reasons therefor (each, an "FMV Determination"). Landlord's and Tenant's FMV Determinations may be more or less than their initial determinations of the Fair Market Value, or the amounts offered prior to the Option Exercise Deadline.

(ii) If Tenant does not timely deliver Tenant's FMV Request, but instead delivers to Landlord a valid Option Exercise Notice pursuant to <u>Section 2.3(a)</u>, then Landlord shall notify Tenant of Landlord's determination of Fair Market Value within fifteen (15)

5

days after Landlord's receipt of such Option Exercise Notice. Tenant shall have thirty (30) days following receipt of Landlord's notice in which to either accept such determination or elect to have such determination made by arbitration as described below. If Tenant does not give Landlord a timely notice in response to Landlord's determination of Fair Market Value pursuant to this <u>Section 2.3(d)(ii)</u>, Landlord's determination shall be binding upon Tenant for the applicable Option Term. If Tenant timely disputes Landlord's determination of Fair Market Value pursuant to this <u>Section 2.3(d)(iii)</u>, the parties shall first negotiate in good faith to reach agreement upon the Fair Market Value for the applicable Option Term. If Landlord and Tenant are able to agree upon the Fair Market Value within thirty (30) days after Tenant's notice to Landlord disputing Landlord's determination "<u>Imprese Date</u>"), then such agreement shall constitute a final determination of the Fair Market Value for the applicable Option Term. If Landlord and Tenant are unable to agree upon the Fair Market Value prior to the Imprese Date, then, within fifter (15) days after the Impreses Date, the parties shall meet and concurrently deliver to each other their respective FMV Determinations. Landlord's and Tenant's FMV Determinations may be more or less than their respective determinations of the Fair Market Value offered prior to the Impresse Date.

#### (e) <u>Dispute Resolution</u>.

(i) If either party fails to deliver its FMV Determination in a timely manner pursuant to the applicable provision of <u>Section 2.3(d)</u> above, then the Fair Market Value shall be the FMV Determination by the other party. If the higher FMV Determination is no more than one hundred five percent (105%) of the lower FMV Determination is no more shall be the average of the two. In every other case, the Fair Market Value shall be determined as set forth below.

(ii) Within ten (10) days after the paties exchange their respective FMV Determinations, the paties shall each appoint an arbitrator who shall, by profession, either be a real estate broker or appraiser who shall have been active for the five (5)year period ending on the date of such appointment in lessing or appraising (as the case may be) comparable commercial properties in the vicinity of the Project, and shall be familiar with the rentals then being charged in the Building and in the Comparison Buildings. The parties may appoint the brokers or appraisers who assisted them in making their FVV Determinations as their respective arbitrators. If either Landlord or Temant fails to timely appoint an arbitrator, then the Fair Market Value for the applicable Option Term shall be the FMV Determination of the other party.

(iii) Within twenty (20) days following appointment of the second arbitrator to be appointed, the two arbitrators appointed by the parties shall appoint a third, similarly qualified, independent arbitrator who hes not had a substantial personal or business relationship with either party during the three (3) year period immediately prior to his or her appointment (the <u>"Independent Arbitrator"</u>), and notify Landlord and Teranti of the identity of the Independent Arbitrator. If an Independent Arbitrator has not been so appointed by the end of such twenty (20) day period, then either party, on behalf of both, may request such appointment by the local office of the American Arbitration Association (or any successor thereto), or in the absence, failure, refusal or inability of such entity to act, then either party may apply to the Presiding Judge of the Superior Court of Contra Costa County, for the appointment of such an Independent of the superior Route of Contra Costa County.

6

Arbitrator; and the other party shall not raise any question as to the court's full power and jurisdiction to make the appointment.

(iv) Within five (5) days following notification of the identity of the Independent Arbitrator, Landlord and Tenant shall submit copies of Landlord's FMV Determination and Tenant's FMV Determination to the three arbitrators (the "Arbitration Panel"). The Arbitration Panel may, at its option, conduct a hearing at which Landlord and Tenant may each make supplemental oral and/or written presentations, with an opportunity for questioning by the members of the Arbitration Panel and rebuttla by the other party. The Arbitration Panel, by majority vote, shall select either Landlord's FMV Determination or Tenant's FMV Determination as the Base Rent for the applicable Option Term, and shall have no right to propose a middle ground or to modify either of the two Determinations or the provisions of this Lesse. The Arbitration Panel shall attempt to render a decision within thirty (30) days after appointment of the Independent Arbitrator. In any case, the Arbitration Panel shall render a decision within forty five (43) days after appointment of the Independent Arbitrator.

 $(v) \qquad \mbox{ The decision of the Arbitration Panel shall be final and binding upon the parties, and may be enforced in accordance with the provisions of California law. In the event of the failure, refusal or inability of any member of the Arbitration Panel to act, a successor shall be appointed in the manner that applied to the selection of the member being replaced.$ 

#### (f) <u>General Provisions</u>.

(i) Any Option to Extend is personal to the Tenant executing this Lease (the "Original Tenant") and any "<u>Permitted Assignee</u>" (as defined in <u>Section 16.9</u> below) and is otherwise not assignable or transferable, whether voluntarily or involuntarily, whether by operation of law or otherwise, either in connection with an assignment of this Lesse, or a sublease of all or part of the Premises. Any purported transfer of any rights in violation of this <u>Section 2.4</u> shall be void and a material default under this Lesse.

(ii) Each party shall pay the fees and expenses of the arbitrator designated by such party, and one-half of the fees and expenses of the Independent Arbitrator and the expenses incident to the proceedings (excluding attorneys' fees and similar expenses of the parties which shall be borne separately by each of the parties).

(iii) Until the matter is resolved by agreement between the parties or a decision is rendered in any arbitration commenced pursuant to this <u>Section 2.4</u>. Tenant's monthly payments of Base Rent shall be in an amount equal to Landlord's FMV Determination. Within thirty (30) days following determination of the Fair Market Value by agreement by the parties or the decision of the Arbitration Panel, as applicable, Tenant shall pay to Landlord, or Landlord shall pay to Tenant, the amount of any deficiency or excess, as the case may be, in the Base Rent previously paid.

(iv) After the Base Rent payable during the applicable Option Term is determined, the parties shall promptly execute an amendment to this Leeve extending the Term and stating the amount of the Base Rent. Notwithstanding the foregoing, upon determination

7

of the Base Rent for the applicable Option Term in accordance with this <u>Section 2.4</u>, an otherwise valid exercise of an Option to Extend shall be fully effective whether or not such an amendment is executed.

 $\label{eq:2.4} \underline{Definition \ of \ ``Term''}. \ The Initial Term and, if Tenant duly exercises any Options to Extend, such Option Terms, are hereinafter, collectively, called the ``Term''$ 

#### 3. <u>RENT</u>.

3.1 <u>Base Rent</u>. Commencing on the Commencement Date and subject to <u>Section 3.4</u>, Tenant shall pay to Landlord base rent (the "<u>Base Rent</u>") for the Premises monthly in advance, on the first day of each calendar month during the Tenn, without deduction, offset, prior notice or demand (except as expressly provided elsewhere in this Lease), in lawful money of the United States of America, in the amounts set forth in the Basic Lease Provisions. Rent for any partial month at the beginning or end of the Tennshall be prorated using the actual number of days in the month.

3.2 <u>Additional Rent</u>. In addition to the Base Rent, Tenant shall also pay to Landlord "<u>Tenant's Share</u>" (as set forth in the Basic Lease Provisions) of increases in "<u>Operating</u> <u>Costs</u>" (as defined below) in accordance with the provisions of <u>Section 4</u>. Such payments, together with all amounts, other than Base Rent, that <u>Tenant is required</u> to pay Landlord hereunder shall constitute "<u>Additional Rent</u>" and, in the event of any nonpayment of Additional Rent, Landlord shall have the same rights and remedies available to it as it has for nonpayment of Base Rent.

3.3 <u>Advance Rent</u>. Concurrently with Tenant's execution of this Lease, Tenant shall pay to Landlord an amount equal to the Base Rent payable for the first full calendar month for which Base Rent is due, which shall be applied against Base Rent as and when it becomes due.

3.4 <u>Abated Base Rent</u>. Tenant shall have no obligation to pay Base Rent for the Premises (the "<u>Rent Abatement</u>") for the first eight (8) full calendar months following the Commencement Date (the "Rent Abatement Period"). Landlord and Tenant acknowledge that the aggregate amount of the Rent Abatement Peniod"). Landlord and Tenant acknowledge that the aggregate amount of the Rent Abatement equals \$2,919,084.00, and that such amount shall be automatically applied by Landlord to the Base Rent payable during the Rent Abatement Period until such amount is exhausted. If the Commencement Date is a date other than the first day of a calendar month, then, prior to the expiration of the Rent Abatement Period, Tenant shall pay Base Rent to Landlord for the partial month in which the Rent Abatement Period expires. Tenant acknowledges and agrees that the foregoing Rent Abatement has been granted to Tenant as additional consideration for entering into this Lease, and for agreeing to pay the Rent Abatement effort in <u>Section 19, 10 below</u>, exists at any time before the entirety of the Rent Abatement beso been utilized hereander, Tenant shall be entitled to no further Rent Abatement thereafter; and Base Rent shall thereafter be due and payable in accordance with <u>Section 3,1</u> alove. In addition, if this Lease is terminated prior to the expiration of the Term in connection with a hreach or default by Tenant, Tenant shall, in addition to any and all other amounts payable by Tenant, repay to Landlord the unamortized amount of the Rent Abatement (or such portion thereof as Tenant utilized) immediately upon such termination, which for purposes of this <u>Section 3,4</u> shall equal the remaining principal component, measured on the date of the breach or default, of a level-payment

16764.040 4830-2660-4226.6

defined:

amortization commencing at the end of the Rent Abatement. Period and continuing over the Initial Term, of a principal amount equal to the Rent Abatement, including interest at the "<u>Default Rate</u>" (as defined in Section 19.6 below).

3.5 <u>Mammer of Payment or Rent.</u> All Base Rent and Additional Rent. (collectively, "<u>Rent</u>") shall be paid when due to Landlord at its address for payments set forth in the Basic Lease Provisions or at such other place as Landlord may from time to time designate in writing.

- 4. OPERATING COSTS; ADDITIONAL TAXES.
  - 4.1 <u>Definitions</u>. For purposes of this <u>Section 4</u>, the following terms are herein
    - (a) <u>Base Year</u>: The calendar year 2021.
    - (b) Operating Costs:

(i) <u>Included Operating Costs</u>. Operating Costs shall mean and include all costs and expenses of ownership, management, operation, repair and maintenance (excluding depreciation of the improvements and amounts paid on Landlord's loans) of the Project during the Term. "<u>Operating Costs</u>" shall include the following:

(1) All real estate taxes and other ad valorem taxes and (1) All real estate taxes and other ad valorem taxes and assessments, any other governmental impositions, levied, charged orimposed on or by reason of Landlord's ownership, operation oruse of the Project (or any potion thereof), including taxes assessed on "Landlord's Personal Property" (as defined below), and any tax or fee levied in addition to or in lieu of any of the foregoing, whether assessed against Landlord or Tenant or both (collectively, "Property Taxes"), but excluding the taxes covered by <u>Section 4.4</u>. Any costs and expenses (including reasonable attorneys' and consultants' fees) incured by Landlord in attempting to protest, reduce or minimize Property Taxes shall be included in Property Taxes for the year in which they are incurred, subject to any retroactive adjustment efforts in Section 4.3(d) below: adjustment set forth in <u>Section 4.3(d)</u> below;

(2) The cost of parts, equipment and other personal property used by Landlord in the maintenance, operation and repair of the Project ("<u>Landlord's</u> <u>Personal Property</u>");

(3) Insurance premiums;

(4) License, permit and inspection fees;

(5) Compensation, including employment taxes and benefits, of all persons who perform duties connected with the management, operation, maintenance and repair of the Project, including the level of serior property manager, vice presidents of facilities and contracts, and property management and administration personnel;

16764.040 4830-2660-4226.6

(6) Management fees; provided, however; that management fees shall not exceed the greater of (i) three and one-half percent (3.5%) of the annual gross revenues for the Project (excluding such fee) adjusted to reflect a one hundred percent (100%) occupancy of the Project with transits paying remt at Landlord's quoted rates, or (ii) those charged by landlords of comparable office projects in the vicinity of the Project;

(7) Costs of supplying all utilities and services, including water, sewage disposal, rubbish removal, janitorial, security, parking, window washing, and supplies and materials;

(8) Costs of standard signage for the Building and Project;

(9) Costs of any capital improvements, repairs or replacements made by Landlord to the Project, or capital assets acquired by Landlord for the Project, after the Base Year (i) that are required to comply with any Legal Requirements, excluding any such capital improvements required to remedy a violation of Legal Requirements, excluding any such capital improvements required to remedy a violation of Legal Requirements, excluding any such capital improvements required to remedy a violation of Legal Requirements, excluding any such capital improvements required to remedy a violation of Legal Requirements, excluding any such capital improvements required to remedy a violation of such Legal Requirements by applicable governmental authorities as of the date of this Lesse), (ii) for the protection of the health and safety of the occupants of the Project, (iii) for the replacement of "Base Building Systems" (as defined in Section 8.1 below) or components thereof, or (iv) that are resconably interded and expected to reduce other Operating Costs ("Cost-Saving Expenditures"); such costs, together with interest on the unamotized balance at the rate of seven percent (7%) per annum, to be amontized over the useful life thereof, as resconably determined by Landlord in accordance with customary and generally-accepted real estate management and accounting principles, consistently applied ("GAAP") (or, in the case of Cost-Saving Expenditures, over the period of time that Landlord reasonably estimates will be required for any cost savings resulting from such capital item to equal the cost of such item);

 $(10)\quad$  Costs of maintaining, repairing and operating the Common Areas, including gardening and landscaping;

(11) Legal, accounting and other professional services fees and costs incurred in connection with the operation of the Project and the calculation of Operating Costs;

(12) Rental expense or a reasonable allowance for depreciation of Landlord's Personal Property;

(13) A reasonable allocation of rent attributable to property and facilities management offices located within Bishop Ranch; and

(14) Reasonable costs incurred in connection with tenant relations.

If either the Building or the Complex is not fully occupied or fully assessed for any calendar year during the Term including the Base Year, Operating Costs that vary with occupancy may be reasonably adjusted by Landlord to the amount which would have been incurred if the

Building or Complex had been fully occupied and fully assessed for the subject year. In addition, Operating Costs during the Base Year shall exclude (i) any market-wide cost increases resulting from extraordinary circumstances, including "<u>Force Majeure Event</u>" (as defined in Section 35.8), boycotts, stilkes, conservation surcharges, embargoes or shortages; provided, however; that if, and to the extent, any such market-wide increases continue after the Base Year; then the amount of such increases (s) or remaining portion thereof) shall be excluded from Operating Costs for the duration of such market-wide increases; and (ii) at Landlord's option, the cost of any repair or replacement that Landlord mesonable exceeds will not recur on an annual or more frequent besis. In addition, Landlord, in its reasonable discretion, may equitably allocate Operating Costs among office, retail or other portions or occupants of the Building or Complex, and if Landlord incurs Operating Costs for the Project together with another property. Landlord, in its reasonable discretion, shall equitably allocate such shared amounts between the Project and such other property. Landlord further agrees that, without limiting Landlord's right to include a management fee in Operating Costs as provided above, (a) Landlord will not collect or be entitled to collect Operating Costs from all of its tenants in an anount which is in excess of one hundred percent (10%) of the Operating Costs actually paid, incurred or allocated by Landlord in onme shall not limit Landlord's recovery of the amortized cost of capital expenditures incurred in prior calendar years as provided thing and Project for any calendar year, provided the same shall not limit Landlord's collections of Operating Costs. Notwithstanding anything to the contrary

(ii) <u>Excluded Costs</u>. Notwithstanding anything to the contrary set forth in this <u>Section 4</u> or elsewhere in this Lease, Operating Costs shall not include the following ("<u>Excluded Costs</u>"):
 (1) Depreciation and amortization, except as expressly

provided for above;		

(2) Capital expenditures, except as expressly provided for in <u>clause (i)(9)</u> above,

(3) Except in connection with any rentals of Landlord's Personal Property, rentals and other related expenses incurred for items which if purchased, rather than rented, would constitute a capital expenditure not permitted pursuant to <u>clause (i)(9)</u> above;

(4) Acquisition of sculpture, paintings or other objects of art:

(5) Upgrading the Building, Complex or Project to comply with any Legal Requirements that were applicable to the Building, Complex or Project as of the date of execution of this Lease (based on the current interpretation of such Legal Requirements by applicable governmental authonities as of the date of this Lease), and penalties or damages incurred due to any such non-compliance;

(6) Leasing or real estate brokerage fees or commissions, architectural and engineering fees, attorneys' fees and similar expenses incurred in connection

16764.040 4830-2660-4226.6

with the leasing of space (including rental or other obligations to third parties or prospective tenants or occupants that Landlord pays or assumes) and the enforcement of such leases;

(7) Costs of repairs or other work or costs occasioned by "Casualty" (as defined in Section 14.1 below), and costs incurred by Landlord in connection with or made necessary by any actual or threatened "Taking" (as defined in Section 15 below), whether or not covered by insurance or condemnation proceeds, except for commercially reasonable deductible amounts under applicable insurance policies;

(8) Costs arising from the presence of any "<u>Hzzardous</u> <u>Substances</u>" (as defined in <u>Section 25.4</u> below) in, on, under or about the Project; provided, however; that Operating Costs shall include (i) the costs of any routine monitoring of or testing for Hzzardous Substances in, on, or about the Project, and (ii) costs incurred in the deanup or remediation of de minimis amounts of Hzzardous Substances customarily used in office buildings or used to operate motor vehicles and customarily found in parking facilities;

(9) Interest, fines, late fees, collection costs, legal fees or penalties assessed as a result of Landlord's failure to make payments in a timely manner or to comply with applicable Legal Requirements, including the failure to pay Property Taxes or taxes on Landlord's Personal Property when due, or to comply with the terms of any mortgage, deed of trust, ground lease, private restriction or other agreement;

(10) Costs incurred in installing, operating and maintaining any specialty service that is not necessary for Landlord's operation, management, maintenance and repair of the Project; provided, howeve; that the net costs of operating aluncheon dub, cafetenia or other dining facility, newsstard, conference center; flower services, shoeshine service, carwash, or athletic or recreational club, and the personnel costs associated with any of the foregoing and any other commercial concessions in the Project, shall be included as Operating Costs:

(11) Interest or other payments (including payments of principal, points, and fees) on account of any non-operating debt, including mortgages, deeds of trust or other security interests encumbering the Building, Complex or Project;

(12) Rental payments to any ground lessor;

(13) Costs associated with the operation of the business of the partnership or other entity which constitutes Landlord, as distinguished from costs of operation of the Building. Complex or Project, including costs of defending lawsuits with any mortgagee, tenant or occupant of the Complex, and costs of selfing, syndicating, financing, mortgaging or hypothecating any ownership interest in Landlord, or any of Landlord's interest in the Project;

(14) The wages and benefits of any employee who does not devote substantially all of his or her employed time to the Project, except to the extent such wages and benefits are equitably allocated to the Project;

16764.040 4830-2660-4226.6

(15) Landlord's personal and corporate income taxes, inheritance and estate taxes, succession, capital levy, excise, profits, franchise, gift and transfer taxes, and taxes for which Tenant is responsible pursuant to <u>Section 4.4</u> below;

(16) Attorneys' fees and expenses incurred in connection with lease negotiations or disputes with Project tenants or prospective Project tenants or in enforcing leases of the Project, and

(17) Overhead and profit increment paid to Landlord or its subsidiaries or affiliates for goods and/or services in the Project (including management, repair, maintenance and construction services) to the extent that the costs of such goods and/or services materially exceed the costs of comparable goods and/or services provided on a competitive basis by unaffiliated third parties of similar skill, competence and experience in comparable office projects in the I-680 Comidor and Tri-Valley Area markets.

(c) <u>Additional Adjustments to Base Year Operating Costs</u>. If Landlord does not cany earthquake, terrorism or another type of insurance for the Project during the Base Year, but carries such type of insurance for the Project during any subsequent calendar year, then, for purposes of determining the Operating Cost Payments for such subsequent calendar year, then, for purposes of determining the Operating Cost Payments for such subsequent calendar year, then, for purposes of determining the Operating Cost Payments for such subsequent calendar year, then peraturn that Landlord (in Landlord's reasonable judgment) would have incurred during the Base Year if Landlord havintained such type of insurance for the Project during the Base Year (and includes the cost, thereof within Operating Costs), but subsequently elects not to cany such insurance on the Project, the Operating Costs for the Base Year shall be decreased by the amount of the opplicable insurance premium since and lord during the Base Year. Any such adjustment to the Operating Costs for the Base Year shall be decreased by the amount of the opplicable insurance calendar year, as the case may be, in which Landlord carried (or did not carry) the applicable insurance insurance.

(d) <u>Controllable Cost Cap</u>. For purposes of determining Tenant's payments pursuant to this <u>Section 4</u>, the "<u>Controllable Operating Costs</u>" (as defined below) applicable to any calendar year shall not exceed the sum of (A) the "<u>Controllable Cost Cap</u>" (as defined below) applicable to such calendar year, <u>plus</u> (B) any "<u>Cap Shortfall</u>" (as defined below) applicable to the preceding calendar year.

For purposes of the foregoing, the following terms shall be defined as follows:

(i) <u>"Controllable Operating Costs</u>" applicable to any calendar year shall mean the Operating Costs for such calendar year, excluding (1) premiums for insurance; (2) wages subject to collective bargaining agreements and other union-related labor costs (or the cost of contracts dependent on union-related labor costs); (3) osts incurred due to Force Majeure Events; (4) costs to comply with Legal Requirements (to the extent such costs constitute Operating Costs); (5) water, sever; electric, gas, oil, steam and other utility or regulatory charges; (6) Property Taxes; (7) property management fees; and (8) Cost-Saving Expenditures; provided, however, that if Controllable Operating Costs for any calendar year exceed the Controllable Cost

16764.040 4830-2660-4226.6

Cap for such calendar year, the amount of such excess shall, for purposes of calculating Tenant's payments pursuant to this <u>Section 4</u>, be added to the Controllable Operating Costs for the next succeeding calendar year (with such amount, in the aggregate, still being subject to the Controllable Cost Cap applicable to such succeeding calendar year);

(ii) <u>"Controllable Cost Cap</u>" for calendar year 2022 shall mean one hundred six percent (106%) of the Controllable Operating Costs for the Base Year, and, for each subsequent calendar year during the Term, the Controllable Cost Cap shall equal (A) one hundred six percent (106%) of the Controllable Cost Cap for the preceding calendar year, plus (B) any Cap Shortfall applicable to such calendar year, and

(iii) "<u>Cap Shottfal</u>" for calendar year 2022 and for each subsequent calendar yearduring the Termshall equal the amount, if any, by which the Controllable Cost Cap for such calendar year exceeds the Controllable Operating Costs for such calendar year.

By way of example, and for illustration purposes only, if the following shall occur:

	2021	2022	2023
Controllable Operating Costs	\$50,000	\$51,000	\$59,000
Controllable Cost Cap	Base Year	\$53,000	\$58,180
Cap Shortfall	\$0	\$2,000	N/A

Then (x) the Cap Shortfall for calendar year 2022 would equal \$2,000 (i.e., the 2022 Controllable Cost Cap, less the 2022 Controllable Operating Costs); and (y) the amount by which the Controllable Operating Costs for calendar year 2023 exceeds the Controllable Cost Cap for calendar year 2023 (i.e., \$58,180) equals \$200. For purposes of the foregoing, the Cap Shortfall for calendar year 2023 (i.e., \$2,000) is included in the Controllable Cost Cap for calendar 2023, and, for purposes of calculating Tenant's payments pursuant to this <u>Section 4</u>, the \$820 excess in calendar year 2023 would be added to the Controllable Operating Costs for calendar year 2024 (with such amount, in the aggregate, still being subject to the applicable Controllable Cost Cap for calendar year 2024).

4.2 <u>Payment of Tenant's Share of Operating Costs</u>. Tenant's Share of Operating Costs shall be reasonably determined on the basis of whether such Operating Costs are properly allocable to the Building (<u>'Building Operating Costs</u>') or whether such Operating Costs are properly allocable to the Project (<u>'Project Operating Costs</u>').

(a) <u>Building Operating Costs</u>. If the Building Operating Costs during any calendar year following the Base Y ear exceed the Building Operating Costs for the Base Y ear (as set forth set in the Basic Lease Provisions), Tenant shall pay "<u>Tenant's Building Share</u>" (as defined in the Basic Lease Provisions) of such excess to Landlord in accordance with <u>Section 4.3</u> below.

16764.040 4830-2660-4226.6

(b) <u>Project Operating Costs</u>. If the Project Operating Costs during any calendar year following the Base Year exceed the Project Operating Costs for the Base Year, Teranat skall pay"<u>Tenant's Project Share</u>" (as defined in the Basic Lease Provisions) of such excess to Landlord in accordance with <u>Section 4.3</u> below.

#### 4.3 Notice and Payment.

(a) <u>Landlord's Estimate of Tenant's Share of Operating Costs</u>. For each calendar year following the Base Y ear, Landlord shall provide Tenant an estimate of the following ("<u>Operating Cost Estimate</u>"): (i) the Operating Costs for such calendar year, (ii) the amount, if any, by which the Operating Costs for such calendar year shall exceed the Operating Costs for such calendar year. Tenant shall pay Landlord one-twelfth (1/12<sup>th</sup>) of Tenant's Share of the Estimated Excess for such calendar year. Tenant shall pay Landlord one-twelfth (1/12<sup>th</sup>) of Tenant's Share of the Estimated Excess with each monthly Base Rent payment. Tenant's payments pursuant to this <u>Section 4.3</u>(a) are referred to in this Lexee as "<u>Operating Cost Payments</u>". If Landlord's Operating Cost Estimate to pay monthly estimated Operating Cost Payments. If Landlord's Operating Cost Estimate to pay monthly estimated Operating Cost Payments on the basis of the prior year's estimate until the first day of the next calendar month, at which time the monthly estimated Operating Cost Payments hall be adjusted based on the updated Operating Cost Estimate and the monthly estimates previously paid by Tenant thring such calendar year. In no event will Tenant be entitled to receive the baseft of a reduction in Operating Costs below the amount of Operating Cost Estimate for any calendar year Shall be adjusted based to to timely deliver the Operating Cost Estimate and the monthly estimates previously failure of Landlord's nights to receive the amounts specified in <u>Section 4.2</u>.

(b) <u>Reconciliation Statement</u>. As soon as practicable after the start of each calendar year subsequent to the Base Year (but no later than April 30<sup>th</sup>), Landloud shall provide Tenant with a reasonably detailed written statement (the "<u>Statement</u>") of (i) the amount of the Operating Costs for the preceding calendar year, (ii) the Operating Cost Payments made by Tenant for the preceding calendar year, and, (iii) based on the foregoing, the amount of any payment to the Information to Landloud or from Landloud to Tenant. On the basis of the Statement, (1) if Landloud owes money to Tenant, Tenant shall be entitled to a credit against the Rent next due hereunder in the amount of such overpayment, and (2) if Tenant owes money to Landloud, such amounts hall be paid within thirty (30) days after delivery of the Statement to Tenant. Army failure of Landloud to timely deliver the Statement for any calendar year shall not affect either party's rights under this <u>Section</u>. For the sake of clarity, as soon as practicable after the start of calendar year 2022, Landloud shall provide Tenant with a Statement of the amount of the Operating Costs for the Base Year.

(c) <u>Final Reconciliation</u>. For any partial calendar year at the end of this Lease, Tenant's Share of any increases in Operating Costs for such year over the Operating Costs for the Base Y ear shall be prorated on the basis of the number of days in the applicable calendar year during which this Lease was in effect. Notwithstanding the expiration or earlier termination of this Lease, within thirty (30) days after Tenant's receipt of the Statement regarding the determination of increases in Operating Costs for the calendar year in which this Lease expires or terminates, Tenant shall pay to Landlor of Landlord shall pay to Tenant, as the case may be, an amount equal to the difference between Tenant's Share of the increases in Operating Costs for

16764.040 4830-2660-4226.6

#### such year (as prorated) and the Operating Cost Payments previously paid by Tenant for such year. This provision shall survive the expiration or earlier termination of this Lease.

(d) <u>Retroactive Adjustment of Property Taxes</u>. Notwithstanding any contrary provision hereof, if, after Landlord's delivery of any Statement, an increase or decrease in Property Taxes occurs for the applicable calendar year or for the Base Year (whether by reason of reassessment, encr, or otherwise). Property Taxes for such calendar year or the Base Year; as the case may be, and Tenant's Share of Operating Costs for such calendar year or the Base Year; as the case may be, and Tenant's Share of Operating Costs for such calendar year shall be retroactively adjusted by written notice from Landlord. If, as a result of such adjustment, it is determined thet Tenant has under- or overpaid Tenant's Share of Operating Costs, Tenant shall pay Landlord the amount of such underpayment, or receive a credit in the amount of such overpayment, with or against the Rent then or next due hereunde; provided, however, that if this Lease has expired or terminated and Tenant has vacated the Premises, Tenant shall pay Landlord the amount of such overpayment, calendar admented and Tenant has a vacated the amount of such overpayment (less any Rent due), within thirty (30) days after such adjustment is made.

## 4.4 Additional Taxes.

(a) <u>Tenant's Reimbursement of Taxes Paid by Landlord</u>. Tenant shall reimburse to Landlord, within thirty (30) days after receipt of a demand therefor accompanied by reasonable supporting documentation, Tenant's Share of any and all taxes payable by Landlord (other than items excluded from Operating Costs pursuant to <u>Section 4.1(b)</u> or elsewhere in this Lease or any taxes expressly included within Operating Costs), whether or not now customary or within the contemplation of the parties hereto, that are levied or assessed (i) upon, allocable to or measured by the area of the Building. (ii) upon all or any portion of the Rent payable hereunder and under other leases of space in the Suidlong, including, including any gross receipts tax or excise tax levied with respect to the receipt of such Rent, or (iii) upon or with respect to the possession, leasing, operation, manegement, maintenance, alteration, repair, use or occupancy of the Building or any portion thereof.

(b) <u>Taxes Paid Directly By Tenant</u>. Tenant shall pay before delinquency (whether levied on Landlord or Tenant), any and all taxes assessed upon or measured by (i) Tenant's equipment, furniture, fixtures (<u>TESE</u>) and other personal property located in the Premises, (ii) any "<u>Above-Standard Improvements</u>" (as defined in <u>Soction 9.1</u> below), or (iii) this Lesse or any other transaction or any document to which Tenant is a party purporting to or actually creating or transferring an interest in the Premises. For the purpose of determining said amounts, figures supplied by the taxing authority as to the amount so assessed shall be conclusive. Tenant shall comply with the provisions of any law, ordinance or rule of the taxing authorities which require Tenant to file a report of Tenant's property located in the Premises.

#### 4.5 Tenant's Right to Inspection and Audit.

(a) <u>Inspection Notice and Process</u>. Within thirteen (13) months after receipt of the Statement for calendar year 2021, and within nine (9) months after receipt of any other Statement, (i) Tenant may give written notice (the "<u>Inspection Notice</u>") of Tenant's intent to inspect and examine those books and records of Landlord relating to the determination of Operating Costs reflected in the applicable Statement ("<u>Books and Records</u>") and (ii) Tenant shall

16764.040 4830-2660-4226.6

be entitled, upon ten (10) days' prior written notice and during normal business hours, at Landlord's office or such other place in the San Francisco Bay Area as Landlord shall reasonably designate, to inspect and examine the Books and Records. Any third party engaged by Terant to inspect or examine the Books and Records shall be a certified public accountant from a nationally or regionally-recognized accounting firm and such accountant shall not be compensated on a contingency fee or similar basis. If Terant elects to inspect the Books and Records hereunder, Tenant's and/or such third party accountant's inspection shall be completed within five (5) business days after such records are made available to Terant and/or such third party accountant, and the results thereof must be submitted to Landlord to later than three (3) months after Tenant's editory of the Inspection Notice. Tenant shall be deemed to have waived its right to inspect Landlord's Books and Records, and approved the applicable Statement, if Tenant fails to timely deliver the Inspection Notice, or if Tenant fails to timely complete the inspection.

(b) <u>Request for Audit</u>. If, after inspection and examination of any Books and Records pursuant to <u>Section 4.5(a)</u>. Ternant disputes the amount of Operating Costs charged by Landlord for the particular calendar year. Ternant may, by written notice to Landlord, request an independent audit of the Books and Records. The independent audit of the Books and Records. The independent audit of the Books and Records is a second to the Books and Records with the second and the second accounting firm not then employed by Landlord may designate a regionally or nationally-recognized accounting firm not then employed by Landlord or Ternant to concluct such audit. The independent actit shall be limited to the determination of the amount of Operating Costs for the subject calendar year. If the audit discloses that the amount of Operating Costs for the subject calendar year by more than five percent (5%), in which cale calendar year by more than five percent (5%), in which calendar year by more than five percent (5%), in which calendar year by more than five percent (5%), in which calendar year and it is subtigation of Landlord s Books and Records confidential. The exercise by Terant of its audit inghts here under shall be paid the audit (but not more than \$3,500,00). Terant and Terant's representatives shall keep any information gained from its inspection of Landlord's Books and Records confidential.

### 5. <u>SECURITY DEPOSIT</u>.

5.1 Deposit and Application. Concurrently with Tenant's execution of this Lease, Tenant shall deposit with Landlord the Security Deposit in the amount set forth in the Besic Lease Provisions. The Security Deposit shall be held by Landlord as security for the faithful performance by Tenant of all of the terms, covenants and conditions of this Lease to be performed by Tenant. If Tenant defaults with respect to any provision of this Lease, including the provisions relating to the payment of any Rent, Landlord may (but shall not be required to) use, apply or retain all or any part of the Security Deposit to cure such default or to compensate Landlord for any other loss or damage which Landlord may suffer by reason of Tenant's default. If any portion of the Security Deposit is so used or applied, Tenant shall, within five (5) business days after written demand therefor, deposit cash with Landlord in an amount sufficient to restore the Security Deposit to its original amount, and Tenant's failure to do so shall constitute an Event of Default.

16764.040 4830-2660-4226.6

#### Landlord shall not be required to keep the Security Deposit separate from its general funds, and Tenant shall not be entitled to interest on the Security Deposit.

5.2 Return at Lesse Expiration. The Security Deposit or any balance thereof shall be returned to Tenant (or, at Landlord's option, to the last assignee of Tenant's interest bereaunder) within thirty (30) days following the later of the Expiration Date or Tenant's surrender of the Premises as required hereunder) provided, however; that Landlord may electinits reasonable discretion to retain a portion of the Security Deposit in an amount composed of any or all of the following: (a) any unpaid amounts owed to Landlord, (b) the cost of repairing any damage (excluding normal wear and tear) to the Premises; (c) the costs of removing any personal property, refuse or dehn's left in the Premises; (c) the costs of removing any personal property, refuse or dehn's left in the Premises; (c) the costs of removing any mesund property. Landlord's successor in this Lesse, Landlord shall bransfer the Security Deposit to Landlord's interest, threeupon Landlord shall bransfer the Security Deposit and any accounting therefor. Upon Tenant's reasonable request, Landlord shall provide mesonable exidence of such transfer to Tenant. Tenant hered weits the orbit for the returns of Section 1950.7 of the California Civil Code, and the provisions of any other Legal Requirements, now or hereefter in force, which restrict the amount or types of daim that alandlord may make upon a security deposit or which impose upon al andlord (or its successors) any obligation with respect to the handling or return of security deposits.

## 6. <u>USE</u>.

6.1 Use. The Premises shall be used and occupied by Tenant for the purpose set forth in the Basic Lease Provisions and for no other purpose without the prior written consent of Landlord. In no event shall Tenant be permitted to use the Premises in violation of the restrictions on use set forth on <u>Exhibit</u><sup>1</sup> attached hereto. Notwithstanding anything to the contrary contained in this Lease, if, for any period of time during the Term, Tenant or a Permitted Transferee leases and occupies the entirety of all four (4) floors of the South End of the South Wing of the Building then, during such period of time, Tenant, such Permitted Transferees and their respective employees, guests and invitees shall be permitted to use the internal stairs of such South End of the South Wing of the Building to travel internally between the floors (but not as a means of ingress or egress to the Building, except in the event of an emergency), subject, however; to all applicable Legal Requirements.

6.2 <u>Suitability</u>. Tenant acknowledges that neither Landlord nor any agent of Landlord has made any representation or warnanty with respect to the Premises, the Building, the Complex or the Project, or with respect to the suitability of any of the foregoing. For the conduct of Tenant's business, except as expressly provided in this Lease and the Work Letter. Except as expressly provided in this Lease and the Work Letter, the taking of possession of the Premises by Tenant for the operation of its Diviness (as opposed to the installation of its Frék. "Cabling" (as defined in <u>Section 9.5</u> below) and personal property during Tenant's Early Access in accordance with <u>Section 1.3</u> above) shall conclusively establish that the Premises was at such time in a condition satisfactory to Tenant.

16764.040 4830-2660-4226.6

## 6.3 Uses Prohibited.

(a) <u>Uses Increasing Insurance Rates</u>. Tenant shall not do nor permit anything to be doen in or about the Premises, nor bing or keep anything therein, which will in any way increase the existing rate or affect any fire or other insurance upon the Project or any part thereof or any of its contents, or cause a cancellation of any insurance policy covering the Project or any part thereof or any of its contents, nor shall Tenant sell or permit to be kept, used or sold in or about the Premises anything which may be prohibited by a standard form policy of fire insurance. If the premiums for any insurance policy covering the Project or any part thereof or any of its contents increases as a result of Above-Standard Improvements or any item(s) kept, used or sold, or permitted by Tenant to be kept, used or sold in or about the Premises, Tenant shall pay to Landlord, within thirty (30) days following demand therefor; the amount of such increased insurance premium(s).

(b) Uses Interfering with Tenants' Rights/Building Integrity. Tenant shall not do or permit anything to be done in or about the Premises that will in any way obstruct or materially interfere with the rights of other tenants or occupants of the Complex, or rigiure or annoy them, or use or allow the Premises to be used for any unlawful or objectionable purpose, norshall Tenant cause, maintain or permit any muisance in or about the Complex. An objectionable purpose shall include (i) any use that conflicts with the quality of general office uses that Landlord desires to maintain at Bishop Ranch Business Park, (ii) the sale, manufacturing and/or brokening of any controlled or illegal substances or products, and (iii) any use which requires specific permitting or approval from federal, state and/or local authorities. Tenant shall not commit or suffer to be committed any waste in or upon the Premises. Tenant shall not being on the Premises ary apparatus, equipment or supplies that may overload the Premises or the Building or any Base Building Systems or affect the structural integrity of the Building or any part thereof. Landlord agrees to use commercially reasonable efforts to enforce against other tenants' leases (provided that the same shall not require Landlord to commence litigation or any other judicial or quasi-judicial proceeding to enforce such provisions).

(c) Uses Conflicting with Legal Requirements. Tenant shall comply with, and Tenant's rights and obligations under this Lease and Tenant's use of the Premises shall be subject and subordinate to, all recorded essement agreements, cost sharing agreements, conditions, restrictions, and all similar agreements affecting the Project, whether now or hereafter recorded against the Project (collectively, "<u>Private Restrictions</u>"), including that certain Declaration of Covenants, Conditions and Restrictions (Bishop Ranch Business Patk) dated March 25, 1980, and recorded in the official records of Contra Costa County on March 26, 1980, as Document No. 80-38732 (the "<u>Bishop Ranch Declaration</u>"). Landlord represents and warrants to Tenant that the use of the Premises for general office uses consistent with a "Class A" office building is not preduded or unreasonably restricted by such Private Restrictions. Tenant shall not use the Premises or pentit anything to be done in or about the Premises or the Complex (to the extent arising in connection with or out of Tenant's operations in the Premises (The Interface The judgment of any count of competent judicition or the admission of Tenant are any action against. Tenant's now in force or which may hereafter be enacted. The judgment of any count of competent judicition or the admission of Tenant has violated any Legal

16764.040 4830-2660-4226.6

Requirements, shall be conclusive of the fact as between Landlord and Tenant. The respective obligations of the parties to comply with Legal Requirements are set forth in <u>Section 27</u>.

6.4 <u>Tenant Disturbance</u>. If any picketing, public demonstration or other threat to the security of the Building is attributable in whole or in part to Tenant, Tenant shall reimburse Landlord for any costs incurred by Landlord in connection therewith. Tenant agrees not to employ any person, entity or contractor for any work in the Premises (including moving Tenant's equipment and furnishings in, out or around the Premises) whose presence may give rise to a labor or other disturbance in the Building and, if necessary to prevent such a disturbance in a particular situation, Landlord may require Tenant to employ union labor for the work.

7. SERVICE AND UTILITIES.

#### 7.1 Landlord's Obligations

7.1 Landlord's Obligations.
(a) Utilities and Services To Be Provided. Landlord shall furnish to the Premises throughout the Term of this Leese, and subject to the Rules and Regulations of the Project: (i) water, ges and electricity suitable for the intended use of the Premises, (ii) heat, end electricity suitable for the intended use of the Premises, (iii) heat, end electricity suitable for the intended use of the Premises, (iii) heat, end electricity suitable for the intended use of the Premises, (iii) heat, end electricity suitable for the intended use of the Premises, Stall meet American Society of Heating, Refrigerating & Air Conditioning Engineers (ASHRAE) Standard 55-2017 (Thermal Environmental Conditions for Human Occupency), as well as ASHRAE Standard Ds2018 (Standard Practice for the Inspection and Maintenance of Commercial HVAC Systems), and Landlord shall provide a minimum HVAC air filtration of MERV 13, (iii) scavenger services, (iv) janitorial services, (v) window washing service, (vi) elevator service, and (vii) repair and replacement of Building standard lighting fixtures ("Building Standard Lighting"), all to the extent customary in and at levels generally commensurate with Comparison Buildings. In addition, with respect to the HVAC systems serving the Building such systems shall be capable of furnishing a minimum of 20 CFM of fresh air per person in the Premises (based on a customary density for general office purposes). Landlord shall also maintain the common lobbies, hallways, stairs, toilet rooms, and other Common Areas within the Building at a level generally remensable manner.

(b) <u>Hours of Operation</u>. The current normal hours of operation for the Complex ("<u>Normal Hours of Operation</u>") are 7:00 a.m. to 7:00 p.m., Monday through Friday, excepting the following holidays ("<u>Holidays</u>"): New Year's Day, President's Day, Memotrial Day, July 4th (Independence Day), Labor Day, Thanksgiving, and Christmas Day. If the Holiday falls on a weekend, the business day closest to the Holiday will be considered to be the Holiday.

(c) <u>Overtime HVAC</u>. Tenant shall pay for HVAC furnished at Tenant's request during hours other than the Normal Hours of Operation on an hourly basis at the "<u>Overtime</u> <u>HVAC Rate</u>", which is currently \$75.00 per hour, per floor and is subject to adjustment from time to time based upon prevailing market factors, including the decrease or increase in utilities costs as charged by Landlord's utility provider.

(d) <u>Security Services</u>. Landlord shall provide security services to the Common Areas to standards commensurate with other Comparison Buildings. Landlord shall have

16764.040 4830-2660-4226.6

the right from time to time to adopt such reasonable policies, procedures and programs as Landlord shall, in its reasonable discretion, deem necessary or appropriate for the security of the Project, and Terant shall cooperate with Landlord in the enforcement of, and shall comply with, the policies, procedures and programs so adopted by Landlord. Tenant acknowledges that the safety and security devices, services and programs provided by Landlord from time to time, if any, may not prevent theft or other criminal acts, or insure the safety of persons or property, and, to the extent permitted by Legal Requirements, Terant expressly assumes the tisk that any safety device, service or program may not be effective or may malfunction orbe circumvented. In all events and notwithstanding any provision of this Lease to the contrary, Landlord and other Landlord "Indemnitees" (as defined in Section 12.1 below) shall not be liable to Terant, and to the maximum extent permitted by Legal Requirements, Terant hereby weives any claim against. Landlord and such Indemnitees for any unauthorized or criminal entry of third parties into the Premises, the Building or the Project, for any injuny to or death of persons, or any loss of property in and about the Premises, the Building or the Project caused by or resulting from any unauthorized or criminal acts of third parties, or for any cyberattack affecting the Base Building Systems or any computer systems in the Premises or the Building, regardless of any action, inaction, failure, breakdown, malfunction and/or insufficiency of the Base Building Systems or security services provided by Landlord, or any allegation of active or pessive negligence on the part of Landlord or any Landlord Indemnitees, provided the foregoing shall hor telivee Landlord of Building Systems or security services caused by the gross nuclident insufficiency of the Base Building Systems or security services caused by the gross. In no event shall Landlord be the actent Terant desires protection

7.2 <u>Tenant's Obligations</u>. Tenant shall directly contract with and pay the service providers, prior to delinquency, for telephone and any other services not expressly required to be provided by Landlord that may be furnished to or used in, on or about the Premises during the Term.

#### 7.3 Additional Requirements.

(a) Excessive Use of Utilities. Tenant shall not, without Landlord's prior written consent, which consent Landlord may refuse, use electricity, water or any other utility or service in excess of typical quantities used by tenants in similar buildings (as reasonably determined by Landlord) ("Excessive Utilities"). Accordingly, if Landlord reasonably believes Tenant is consuming Excessive Utilities, Landlord may cause a water meter, electric current meter and/or gas meter to be installed in the Premises so as to measure the amount of water, electric current and/or gas consumed by Tenant. If, based on the separate metering of utilities, it is determined that Tenant is consuming Excessive Utilities, the be installation, maintenance and repair thereof shall be paid by Tenant, and Tenant shall pay Landlord, within thirty (30) days following demand, for all such excess by the local public gas consumed as shown by said meter; at the rates charged for such services by the local public.

16764.040 4830-2660-4226.6

utility furnishing the same, plus any additional expense reasonably incurred by Landlord in keeping account of the water, electricity and/or gas so consumed. If a separate meter is not installed to measure any such excess use, Landlord shall have the right to reasonably estimate the amount of such use through qualified personnel. Without limiting the foregoing, Landlord and Tenant agree that, if Tenant uses equipment of high electrical consumption (480 volts) or if the total power consumption from the Premises exceeds five and one half (5.5) watts per usable square foot of the Premises, inclusive of lighting and plug load use, the same shall constitute Excessive Utilities for purposes hereof.

(b) <u>Additional Ianitorial Services</u>. Landlord may impose a reasonable charge for the use of any additional or unusual janitorial services required by Tenant or any "<u>Tenant Parties</u>" (as defined in <u>Section 12.1</u> below) (i.e., exceeding typical office janitorial services, such as excessive weste haulting or trash pickup), whether due to the <u>Tenant Insured</u> <u>Suite Improvements</u>" (as defined in <u>Section 8.2</u> below), the acts or omissions of Tenant or any Tenant Parties, or the nature of the business conducted in the Premises (including hours of operation).

(c) <u>Supplemental Air Conditioning</u>. If any lights or equipment used in the Premises affect the temperature otherwise maintained by the air conditioning system serving the Premises, Landlord may install supplementary air conditioning units in the Premises and the reasonable cost thereof, including the reasonable cost of installation, operation and maintenance thereof, shall be paid by Tenant to Landlord within thirty (30) days after demand, accompanied by reasonable supporting documentation.

(d) <u>Lighting Fixtures</u>. If any lights other than Building Standard Lighting are used in the Premises, Tenant shall reimburse Landlord for the reasonable cost to replace any worn or dead bulbs or tubes in such lighting.

(e) Additional Electrical Capacity. Tenant shall not connect any apparatus, machine ordevice through electrical outlets, except in the manner forwhich such outlets are designed, and in no event shall Tenant use any device intended to increase the plug capacity of any electrical outlet. If Tenant requires additional electrical capacity for its demand load (i.e., use of outlets for Tenant's convenience, and excluding the Building's lighting and HVAC systems and Common Area loads), Tenant may request that Landlord install the same at Tenant's sole cost and expense, subject to Landlord's reasonable approval.

### 7.4 <u>Service Failure</u>.

(a) Landlord shall not be liable for, and Tenant shall not be entitled to any abatement or reduction of Rent on account of, Landlord's failure to furnish any of the utilities and services described in <u>Socian 7.1(a)</u> above when such failure is caused by accident, breakage, repains, strikes, lockouts or other labor disturbances or disputes of any character, by the limitation, curtailment, rationing or restrictions on use of electricity, gas or any form of energy, or by any other cause, similar or dissimilar. No such failure and no interruption of utilities or services from any cause whatsoever shall constitute an eviction of Tenant, constructive or otherwise, or impose upon Landlord any liability whatsoever; including liability for consequential damages or loss of business by Tenant. Tenant hereby waives the provisions of California Civil Code Section 1933(1)

16764.040 4830-2660-4226.6

or any other Legal Requirements permitting the termination of this Leese due to such failure or interruption. Neither Landlord nor any other Indemnites shall be liable under any circumstances for injury to or death of any person or damage to or destruction of property, however occurring, through or in connection with or incidental to the furnishing of or the failure to funish any of the foregoing utilities or services or any other utilities or services, except only, with respect to any Indemnite, to the extent such injury, death or damage is caused by the gross negligence or willful misconduct of such Indemnitee and not covered by the insurance required to be carried by Tenant hereunder or except to the extent such limitation on liability is prohibited by Legal Requirements.

(b) Notwithstanding the provisions of <u>Section 7.4(a)</u> to the contrary, if the Premises, or a material portion of the Premises, are made unternantable solely as a result of an interruption or termination of HVAC, electrical service, elevator service, or water and plumbing services for which Landlord is responsible pursuant to <u>Section 7.1(a)</u> above (a "<u>Service Failure</u>"), then Terant. shall give Landlord notice (the "<u>Interruption Notice</u>") specifying such failure to perform by Landlord and Terant's sinteration to abate the payment of Base Rent and Terant's Share of Operating Costs under this Lease. If Landlord has not cured any such Service Failures within five (5) business days after the receipt of the Interruption Notice, or if multiple Service Failures is have occurred during any calendar year and Landlord has not cured such Service Failures within a total of ten (10) business days after Landlord's receipt of Tenant's Interruption Notices, then, provided that such Service Failures is can be available to correct within a total of ten (10) business days after Landlord's not attributable to, or caused by, the acts or or missions of any Tenant Party, Tenant, as its sole remedy, shall be entitled to receive an abatement of the Base Rent and Tenant's Share of Operating Costs payle hereunder in accordance with the following: (1) for any single Service Failures is sole remedy, shall be entitled to receive an abatement of the Base Rent and Tenant's Share of Operating Costs payle hereunder in accordance with the following: (1) for any single Service Failure sites such Service Failure to an easier shall be entitled to receive an abatement seconmences the use of such portion of the Premises; and (iii) if there have occurred one or more Service Failures in a calendar year that are not cured by Landlord's receipt of the Internuption Notice; Failure is a calendar year that are not cured by a Service Failure the date Tenant recommences the use of such portion of the Premises; and (iii) if there have occurred one or mor

7.5 Tenant's Supplemental Units. Tenant may install, at Tenant's sole cost and expense, in accordance with, and subject to, the terms and conditions of <u>Section 9</u> below (or in accordance with, and subject to, the Work Letter and the application of the Suite Improvement Allowance, if installed as part of the Suite Improvements), up to two (2) supplemental HVAC units in order to provide Tenant's computer rooms, NOC, data center and/or other area(s) in the Premises with additional heating and cooling capacitly (the "<u>Supplemental Units</u>"). Any such Supplemental Units in other to provide Tenant's computer rooms, NOC, data center and/or other area(s) in the Premises with additional heating and cooling capacitly (the "<u>Supplemental Units</u>"). Any such Supplemental Units shall be of a size and tomage, and having the specifications, reasonably approved by Landlord, and the total amount of "<u>Rooftop Area</u>" (as defined in <u>Section 37.1</u> below) available for locating the Supplemental Units and any other "<u>Rooftop Equipment</u>" (as defined in <u>Section 37.1</u> below) available for locating the Supplemental Units are are of available rooftop pace on the Building, as reasonably determined by Landlord. If, at any time, the Premises is served by any Supplemental

16764.040 4830-2660-4226.6

Units, then, without limiting the provisions of <u>Section 7.3(a)</u> above, (i) Tenant shall pay the costs of all electricity consumed in the operation of the Supplemental Units, together with the cost of installing a meter to measure such consumption; (ii) Tenant, at its expense, shall (A) operate and meintain the Supplemental Units in compliance with all Legal Requirements and such reasonable rules and procedures as Landlord may impose; (B) keep the Supplemental Units in as good working order and condition as existed upon installation (or, if later, when Tenant took possession of the Premises), subject to normal wear and tear and damage by Casualty or Taking, in each case, to the extent repair or restoration is not Tenant's responsibility; (C) maintain in effect, with a contract resconably approved by Landlord, a contract for the maintenance and repair of the Supplemental Units, which contract shall require the contractor, at least once every three (3) months, to inspect the Supplemental Units and provide to Tenant, and (D) promptly provide to Landlord a coupy of such contract and each report issued thereunder; (iii) the Supplemental Units shall become Landlord's property upon installation and without compensation to Tenant provide, however, that upon Landlord's notice following the earlier termination hereof, as the case may be, Landlord a coupy of such contract and the supplemental Units and prove the Supplemental Units applemental Units and prove the Supplemental Units applemental Units and prove the supplemental Units applemental Units and provide to Tenant, provide, however, that upon Landlord's notice following the earlier termination hereof, as the case may be, Landlord and pat of the Premises; (v) if any Supplemental Unit is and Sundange and pat of the Premises; (v) if any Supplemental Unit is and remart. Insured Suite Improvement and pat of the Supplemental Units are located on the roof, then (1) Tenant's access to the most shall be adapted to <u>Supplemental</u> units and brockness and the devine the supplem

7.6 <u>Energy Consumption Reporting</u>. Tenant acknowledges that Legal Requirements may require Landlord to disclose certain energy consumption data for the Premises. Tenant consents to such disclosure, and agrees to provide Landlord with information about Tenant's separately metered (if any) energy consumption at the Premises (such as providing copies of Tenant's utility bills) as may be reasonably necessary to allow Landlord to make the required disclosures or, at Landlord's option, execute and deliver to Landlord an instrument enabling Landlord to obtain such information from the energy provider. The terms of this <u>Section 7.6</u> shall survive the expiration or eatlier termination of this Leese.

8. <u>MAINTENANCE AND REPAIRS</u>.

8.1 <u>Landlord's Obligations</u>. Landlord, at Landlord's expense (subject to reimbursement as an Operating Cost to the extent permitted pursuant to <u>Section 4</u>), shall maintain

24

16764.040 4830-2660-4226.6

the following in a state of good working order, condition and repair (including, as necessary, replacement): (i) the roof and every part thereof; (ii) the exterior walls and windows of the Building (iii) all structural portions of the Building, including the foundations, floor slabs, and all load-bearing walls; (iv) the base building electrical, lighting, plumbing, storm and sanitary sever; HVAC, life-safety and spinkler systems and equipment installed or furnished by Landlord and located in the internal or main core of the Building (collectively, the "<u>Base Building Systems</u>"); (v) elevators; and (vi) Common Areas, including landscaping, parking lots, walkways, roadways and chiveways; provided, however, to the extent any repairs are required by reason of the negligence or willful misconcluct of Tenant or Tenant's employees in the ocurse of their employment or Tenant's customers and invites (collectively, <u>Tenant's Representatives</u>") and such repairs are not covered by insurance required to be covered by Landlord pursuant to <u>Section 13.2</u> or which Landlord otherwise has in effect, Tenant shall reinhouse Landlord by supporting documentation.

## 8.2 Tenant's Obligations.

(a) <u>Tenent's Maintenance and Repair Obligations</u>. Except for the obligations assumed by Landlord under Section 8.1 above, Tenant, at Tenant's sole cost and expenses, shall maintain the Premises and all parts thereof in good order, condition and repair (including, as necessary, replacement). Tenant's obligations under this Section 8.2(a) shall include (i) all leasehold improvements in the Premises, whenever and by whomever installed or paid for; including the Suite Improvements in the Premises, whenever and by whomever installed or paid for; including the Suite Improvements installed pursuant to any prior lease (collectively, the <u>"Tenant Funded"</u> Suite Improvements'), (ii) any <u>"Tenant Systems</u>" (as defined below); and (iii) all Cabling and related devices serving the Premises. Tenant shall, as part of its maintenance and repair obligations hereunder; enter into a service contract with a contractor approved by Landlord for service; shall provide forservicing by such contractor no less often than quarterly. A copy of such contract shall be delivered to Landlord annually. For purposes hereof, <u>"Tenant Systems"</u> means any systems, equipment and components that exclusively serve the Premises, provided that, whether or not the Base Building Systems exclusively serve the Premises, Tenant Systems shall be Landlord's responsibility pursuant to <u>Section 8.1</u> above). Tenant Systems include HVAC, electrical, lighting, plumbing fixthres and pipes in the sector and service components that exclusively serve the Premises, provided that, whether or not the Base Building Systems end set and solution to Systems shall be Landlord's responsibility pursuant to <u>Section 8.1</u> above). Tenant Systems include HVAC, electrical, lighting plumbing fixthres and any non-Building Standard Lighting, and any equipment that is separately installed by orfor the benefit of Tenant or any Tenant Systems such as supplemental HVAC units and kitchen appliances.

(b) Landlord's Right to Perform Maintenance and Repairs. Notwithstanding the provisions of <u>Section 8.1(a)</u>, Landlord may, at its option, following reasonable prior notice to Tenant (except in the event of an emergency), perform Tenant's obligations pursuant to <u>Section 8.1(a)</u> on Tenant's behalt, in which event Tenant shall pay Landlord, within thirty (30) days after demand therefor accompanied by reasonable supporting documentation, the cost of such work, together with an administration fee equal to ten percent (10%) of such cost. Landlord shall have no liability to Tenant for any inconvenience or to such cost.

16764.040 4830-2660-4226.6

interference with the use of the Premises by Tenant as a result of performing any such work, provided that Landlord shall exercise commercially reasonable efforts to minimize such inconvenience or interference.

8.3 <u>Waiver of Repair and Deduct Statutes</u>. Tenant hereby waives all rights under the provisions of Sections 1932(1), 1941 and 1942 of the California Civil Code, or under any similar or replacement section or Legal Requirement.

#### 9. ALTERATIONS AND ADDITIONS.

9.1 No Alterations Without Consent. Tenant shall not (a) make or cause to be made any alterations, additions or improvements (each, an "<u>Alteration</u>" or collectively. "<u>Alterations</u>") in on or to any portion of the Building or the Common Areas, or (b) make or suffer to be made any Alterations in, on or to the Premises or any part thereof without the prior written consent of Landlord, which corsent, subject to the tenns, coverants and conditions set forth in this Lease, will not be unreasonably withheld, conditioned or delayed. Subject to such consent by Landlord, Tenant's Alterations may include specialized tenant improvements (in the way of improvements and/or upgrades) in and to the Premises, including facilities for computers, separete, self-contained air conditioning systems (including, subject to <u>Section 37</u> below, rooftop equipment for some), onference and meeting room facilities (but only to the extent of a customary size of conformer tors of customary size for a corporate headquarters of approximately 104,253 retable square feet, as shall be reasonably determined by Landlord), dining rooms and lunchrooms, including kitchers located in the Premises, and such dining rooms and lunchrooms shall be permitted only to the extent of a number and size reasonably customary for a corporate headquarters of approximately 104,253 retable square feet, as shall be reasonably determined by Landlord's consent by Landlord, exercise/healt, training and medical facilities incidental to Tenant's office operations, provided that, as a condition to Landlord's consent by avoided that any construction work be performed by reasonably determined by Landlord, gramp impose such trequirements as Landlord may reasonably determined by and but any construction work be performed by reasonably determined by any consent, the reations will affect the exterior of the Building (including the foregoing provises of this <u>Section 91</u>, Landlord may withhold its consent in the reason at a solute dispute the such and any construction work be perfo

16764.040 4830-2660-4226.6

feet, as reasonably determined by Landlord); kitchens and cafeterias (as distinguished from kitchenette areas); any structural alterations and any areas, such as libraries and file rooms, requiring floor reinforcement or enhanced systems requirements; any supplemental HVAC or other specialty or supplemental systems and equipment used in connection therewith, any non-Building standard security or card access systems and equipment, built-in workstations, any suplemental HVAC or or vault areas, personal baths and showers or any additional restrooms, any non-Building standard lighting or electrical witring, exercise/health, training and medical facilities, vertical mail system, telephone equipment rooms, fiber optics, high-ceiling areas, and any specialized or non-standard design elements, such as decorative water features or non-standard flooting or ceiling treatments, that would not, in Landlord's reasonable judgement, likely be utilized by a succeeding office tenant of the Premises. Notwithstanding anything to the contrary contained in this Lesse, except for voice, data and other Cabling, in no event shall Tenant be required to remove any of the improvements existing in the Premises on the date of this Lesse nor shall such existing improvements be Above-Standard fluprovements.

## 9.2 <u>Performance of Alterations</u>.

(a) Without limiting <u>Section 9.1</u>, before commencing any Alterations, (i) Tenant shall deliver to Landlord, and obtain Landlord's approval of, plans and specifications in accordance with <u>Section 9.1</u> above; and shall, within ten (10) days of demand, pay all reasonable out-of-pocket expenses incurred by Landlord in reviewing the plans and specifications; (ii) Landlord, in its discretion, may require Tenant to obtain security for performance reasonably satisfactory to Landlord; and (iii) Tenant shall deliver to Landlord all required governmental approvals and permits and, upon completion, "as built" drawings (in CAD format, if requested by Landlord).

(b) Tenant acknowledges that the Alterations will be performed by Sunset Development Company ("<u>SDC</u>"), an affiliate of Landlord, or another general contractor selected by Landlord (SDC or such other general contractor being herein the "<u>General</u> <u>Contractor</u>"). Landlord agrees that the General Contractor will put out to a minimum of three (3) hiddens each trade estimated to exceed Twenty-Five Thousand Dollars (\$25,000.00) and that the charges for the General Contractor's overhead and profit will not exceed, as a percentage of the cost of Alterations, eight percent (8%) for overhead and four percent (4%) for profit. Tenant shall pay to Landlord within ten (10) days of demand an amount equal to the reasonable costs and expenses for time spent by Landlord's employees or contractors in supervising, approving and administering such Alterations.

(c) Following Landlord's approval of the plans and specifications for any Alterations, Landlord shall deliver to Ternant a cost proposal to complete the Alterations as shown on such plans and specifications (the "<u>Alterations Proposal</u>"). Ternant will have thirty (30) days to approve or withdraw its request for such Alterations. If Ternant fails to respond within such 30-day period, Ternant will be deemed to have withdrawn its request. If the Alterations Proposal exceeds Twenty-Five Thousand Dollars (\$25,000.00), then, concurrently with Ternant's approval of the Alterations Proposal, Ternant shall deliver to Landlord cash in the amount of fifty percent (50%) of the Alterations Proposal. The remaining fifty percent (50%) of the Alterations Proposal shall be paid by Ternant to Landlord within thirty (30) days following substantial completion of the Alterations. If the Alterations Proposal is Twenty-Five Thousand Dollars (\$25,000.00) or less,

16764.040 4830-2660-4226.6

then the Alterations Proposal shall be paid by Tenant to Landlord within thirty (30) days following substantial completion of the Alterations.

9.3 <u>Ownership of Improvements</u>. Except as provided in <u>Section 9.4</u> below, all Alterations and all work performed under the Work Letter shall become the property of Landlord upon installation, subject to Terant's obligation to remove any Above Standard Improvements or portion thereof as required by Landlord in accordance with <u>Section 24.1</u> hereof.

9.4 <u>Ownership of Personal Property</u>. All articles of personal property and all business and trade fixtures, machinery and equipment, free-standing cabinetry, furniture and movable partitions owned by Tenant or installed by Tenant at its expense in the Premises (collectively, "<u>Tenant's Personal Property</u>") shall be and remain the property of Tenant and may be removed by Tenant at any time during the Term.

9.5 Communications Lines and Cabling. All Cabling installed in the Premises by Tenant shall (a) be installed in accordance with the terms and conditions set forth in this <u>Section 9</u>; and (b) be clearly marked with adhesive plastic labels (or plastic tags attached to such Cabling with wire) to show Tenan's mane, suite number, and the purpose of such Cabling (i) every six (6) feet outside the Premises (including the electrical room risers and any Common Areaes), and (ii) at their termination points. Landlord shall designate specific contractors for work relating to vertical Cabling in accordance with Landlord's riser management policies and programs. Sufficient spare cables and space for additional cables shall be maintained for other occupants, as reasonably determined by Landlord. Unless otherwise notified by Landlord, Tenant, at its experse and before the expiration or promptly following the earlier termination hereof, shall remove all Cabling and repair any resulting damage. As used herein, "<u>Cabling</u>' means all communications or computer wires and cables serving the Premises, whenever and by whomever installed or paid for, including any such wires or cables installed pursuant to any prior lease. Landlord shall use commercially reasonable efforts to have the Cabling existing in the Premises disconnet for the prior occupant's remaining premises on the 4<sup>th</sup> floor of the Buildings othat Tenant's reasonably approved cabling vendor can utilize such existing Cabling without having to replace the same.

approved cabling vendor can utilize such existing Cabling without having to replace the same. 10. <u>ENTRY\_BY\_LANDLORD</u>. Landlord and Landlord's employees in the course of their employment and Landlord's agents or contractors in connection with activities authorized by Landlord (collectively, "Landlord's Representatives") shall at any and all times have the night to entre the Premises to inspect the same, to supply janitorial service and any other service to be provided by Landlord to Tenant hereunder, to show the Premises to lenders or prospective purchasers and, during the last twelve (12) months of the Term, to tenants, to post notices of nonresponsibility, and to alter, improve and repair the Premises and any portion of the Building (and may for that purpose erect scaffolding and other necessary structures where resonably required by the character of the work to be performed, provided that reasonable access to the Premises shall exist at all times) or to perform testing for Hazardous Substances as provided in Saction 25; provided, however; that Landlord shall, to the extent reasonably practicable, provide Tenant with all estist twenty-four (24) hours' priornotice of any such entry, except in the event of an emergency or if the purpose of the entry is to conduct a routine inspection or to provide normal services, such as janitorial services. Landlord shall conduct its activities under this <u>Section 10</u> in a manner that will minimize interference with and inconvenience to Tenant without incurning additional expenses to Landlord. For each of the aforesaid purposes, Landlord shall at all times have and retain a key

16764.040 4830-2660-4226.6

with which to unlock all of the doors in, upon and about the Premises, excluding Tenant's vaults and safes. Landlord and Landlord's Representatives shall have the right to use any and all means and safes. Landlord and Landlord's Representatives shall have the nght to use any and all means which Landlord may deem proper to obtain entry to the Premises in an emergency, and any entry to the Premises obtained by Landlord or Landlord's agents by any of said means or otherwise in the event of an emergency, shall not under any circumstances be construed or deemed to be a forcible or unlawful entry into, or a detainer of, the Premises, or an eviction of Tenant from the Premises or any portion thereof. Provided that Landlord conducts its activities in a manner that minimizes interference with and inconvenience to Tenant, Tenant shall not be released from its obligations under this Lease nor be entitled to any abatement of Rent on account of Landlord's entry under this Section 10, and Tereart benefy weives any claim for damones for any injury or entry under this Section 10, and Tenant hereby waives any claim for damages for any injury or inconvenience to or interference with Tenant's business, any loss of occupancy or quiet enjoyment of the Premises.

LIENS. Tenant shall keep the Complex and Premises free from any liens arising 11. 11. Lines. Terain shall keep the Complex and Premises free from any tiers and ny out of any work performed, materials frumished or obligations incurred by or on behalf of Terant and shall indemnify, defend and hold Landlord hamless from all claims, costs and liabilities, including reasonable attorneys' fees and costs, in connection with or arising out of any such lien or claim of lien. Terant shall cause any such lien imposed on the property to be released of record by payment or posting of a proper bond within ten (10) days after written request by Landlord. If Terant shall not, within such 10-day period following the imposition of any such lien, cause such lien to be released of record by payment or posting of a proper bond, Landlord shall have, in addition to all other remedies provided herein and by law, the right, but not the obligation, to cause the same to be released by such means as it shall deem proper, including payment of the claim giving rise to such lien. All such sums paid by Landlord and all expenses incurred by it in connection therewith, including attorneys' fees and costs, shall be payable to Landlord by Terant on demand with interest at the Default Rate until paid. Landlord shall have the right at all times to post and keep posted on the Premises any notices permitted or required by law, or which Landlord shall deem proper; for the protection of Landlord and the Project, and any other party having an interest three (3) hasiness days' prior written notice of the expected date of commencement of any work relating to Alterations. out of any work performed, materials furnished or obligations incurred by or on behalf of Tenant

#### 12. INDEMNITY.

# 12.1 Indemnity

(a) Except if and to the extent that Tenant is released from liability to Landlord pursuant to the provisions of <u>Section 13.3</u> below, and excluding liabilities and obligations with respect to Hazardous Substances, which are intended to be covered exclusively by the provisions of <u>Section 25</u> of this Lesse, Tenant shall indemnify, defend and hold Landlord, any entity that controls, is controlled by or is under common control with Landlord, the entity which manages the Project, and any person or entity contracted to perform any maintenance and construction with respect to the Project, and any and all of their respective direct or indirect partners, shareholders, members, affiliates, or agents, and the officers, directors, members and employees of Landlord or any such other person or entity (each, an "<u>Indemnite</u>" and, collectively, the "<u>Indemnites</u>") hamless from and against any "<u>Claims</u>" (as defined below) arising from or in connection with, or caused by (a) the use or occupancy of the Premises, the Building or the

16764.040 4830-2660-4226.6

Common Areas by Tenant or any person claiming through or under Tenant, (b) any injury or death of any person or damage to or destruction of property occuming in, on or about the Premises, from any cause whatsover, (c) the conduct of Tenant's business, or from any activity or work permitted or suffered in or about the Premises, the Building or the Common Areas by Tenant or any persons or entities claiming by, through or under Tenant, including subtenants, or any of their respective employees, agents, contractors, licensees, invitees, representatives, officers, directors, shareholders, partners, and members (each, a' <u>Tenant Party</u>' and, collectively, "<u>Tenant Parties</u>"), (d) any failure of Tenant to observe or perform any of its obligations hereunder, or (e) any act, omission ornegligence on the part of Tenant or any Tenant Parties. For purposes of this Leese, the tem". <u>Claims</u>" means any and all losses, claims, actions, liabilities, damages (including in the case of third-party claims, consequential and punitive damages), costs and expenses (including reasonable attorneys' fees and costs). Landlord may, at its option, require Tenant to assume Landlord's defense in any action covered by this <u>Section 12.1</u> through coursel reasonably satisfactory to Landlord. Notwithstanding the foregoing. Tenant shall not be obligated to indemnify any Indemnite against any Claims (1) to the extent it is ultimately determined that the Claims resulted from the negligence or willful misconduct of such Indemnitee and are not covered by the insurance required to be carried by Tenant hereunder, (2) to the extent such indemnity is prohibited by Legal Requirements, or (3) to the extent caused or attributable to Landlord's breach of this Leese.

(b) Landlord agrees to indemnify, defend (through course! reasonably satisfactory to Tenant) and hold Tenant and the Tenant Parties hamless from and against any and all Claims to the extent arising from (x) any failure of Landlord to observe or perform any of its obligations hereunder following notice and applicable grace or cure periods or (y) the negligence or willful misconduct of Landlord, its employees, agents or contractors and not covered by the insurance required to be carried by Tenant hereunder or otherwise covered by Tenant's indemnity obligations set forth in <u>Section 12.1(a)</u> above.

(c) The terms, conditions and obligations of this <u>Section 12.1</u> shall survive the expiration or earlier termination of this Lease.

12.2 Exemption of Landlord from Liability. Except to the extent caused by the negligence or willful misconduct of Landlord, its agents, employees or contractors and not covered by the insuance required to be carried by Terant hereunder or except to the extent such limitation on liability is prohibited by Legal Requirements, neither Landlord nor the other Indemnitees shall be liable to Tenant or any other Tenant Parties for injury to or death of any person, or for loss of use of ordamage to property, in orabout the Premises, Building or Complex caused by or resulting from fire, steam, electricity, ges, or water or rain which may leak or flow from or into any part of the Premises, plunbing, HVAC, Cabling, orlighting fixtures of the same, whether the damage or injury results from conditions arising upon the Premises or upon other portions of the Complex of which the Premises are a part, or from other sources.

16764.040 4830-2660-4226.6

# 13. <u>INSURANCE</u>.

13.1 <u>Tenant's Insurance</u>. Tenant shall, at all times during the Term of this Lease, and at its own cost and expense, procure and maintain in force the following insurance coverage:

(a) Commercial General Liability insurance, in occurrence form, insuring Tenant against any and all liability for injury to or death of a person or persons, and for damage to or destruction of property, occasioned by or anising out of or in connection with the use or occupancy of the Premises or the business operated by Tenant thereon, including products completed operations coverage and personal and advertising injury. Such policies shall include contractual liability coverage with limits of liability on Five Million Dollars (\$5,000,000,000) each occurrence/ Five Million Dollars (\$5,000,000,000) general aggregate (which limits can be satisfied by a combination of a Commercial General Liability and Umbrella/Excess coverage most be as broad as the Commercial Caenael Liability policy). Landlord in its reasonable judgment may require additional coverage or higher limits of liability, provided the same are generally consistent with coverage or limits required by prudent landlords of Comparison Buildings:

(b) Worker's compensation and similar insurance offering statutory coverage and containing statutory limits and employer's liability insurance with policy limits of One Million Dollars (\$1,000,000.00). Such policies shall contain a Waiver of Subrogation endorsement in favor of Landlord and its partners, property manager, and any Security Holders designated by Landlord;

(c) Automobile liability insurance for owned, hired and non-owned automobiles at a limit of liability of One Million Dollars (\$1,000,000.00) each occurrence; and

(d) Special causes of loss ("all risk") insurance, including vandalism and malicious mischief coverage, covering and in an amount equal to the full replacement value of (i) all of Tenant's Personal Property: and (ii) the Tenant-Insured Suite Improvements, naming Landlord and any Security Holders designated by Landlord as loss payees with respect to the Tenant-Insured Suite Improvements. Tenant shall also carry business interruption coverage including extra expense in an amount sufficient to cover twelve (12) months of rent.

The limits of insurance set forth in (a) through (c) of this <u>Section 13.1</u> shall in no event limit the liability of Tenant hereunder. The aforesaid Commercial General Liability and automobile liability insurance shall include Landlord and its partners, property menager, and any Security Holders designated by Landlord, as additional insureds. Such policies will be maintained in companies having a "General Policyholders Rating" of at least A- VIII as set forth in the most current issue of "Best's Insurance Guide" and, for such policies required to include Landlord as additional insured, will be written as primary policy coverage and not contributing with, or in excess of, any coverage which Landlord shall carry. Tenant shall deposit certificates of such required insurance with Landlord prior to the earlier to occur of (x) the Commencement Date of this Lease, or (y) Tenant's occupancy of the Premises. If Tenant is notified by an insurer that any of the foregoing policies will be materially altered or cancelled, Tenant shall notify Landlord of such alteration or cancellation within ten (10) business days of its receipt of such notification from the insurer, and Tenant's failure to do so shall constitute an Event of Default. Tenant shall have

16764.040 4830-2660-4226.6

the right to provide the coverages required herein under blanket policies provided that the coverage afforded shall not be diminished by reason thereof. If Tenant does not take out and maintain such insurance, Landlord may (but shall not be required to) procure said insurance on Tenant's behalf and Tenant shall reimburse Landlord within ten (10) days following demand for the premiums therefor; together with a reasonable handling charge and interest at the Default Rate from the date such premiums were paid by Landlord. Tenant shall, at least twenty (20) days prior to the expiration of such policies, furnish Landlord with evidence of renewals or binders.

13.2 <u>Lendlord's Insurance</u>. Lendlord shall, at all times during the Term of this Lease, procure and continue in full force the following insurance:

(a) Special causes of loss ("all-risk") insurance insuring Landlord (and such others as Landlord may designate) against loss from physical damage to the Building and the Common Areas, in an amount equal to the full replacement cost thereof (excluding foundations, footings, and underground installations), and including inflation quart protection and coverage for debris removal and enforcement of Legal Requirements regulating reconstruction; and

(b) Commercial General Liability Insurance against claims for bodily injury, personal injury and property damage based upon, involving or arising out of the ownership, use, occupancy or maintenance of the Project. Such insurance shall be on an occurrence basis, providing a limit of liability including excess coverage in an amount not less than Ten Million Dollars (\$10,000,000.00) each occurrence/ Ten Million Dollars (\$10,000,000.00) general aggregate, subject to a commercially reasonable deductible.

13.3 <u>Waiver of Subrogation</u>. Tenant and Landlord hereby waive and release any and all right of recovery, whether arising in contract or tort, against the other, including their respective Tenant's Representatives and Landlord's Representatives, arising during the Term for any and all loss or damage to any property located within or constituting a part of the Project, which loss or damage arises from the perils that would be insured against under the ISO Causes of Loss-Special Form Coverage including any deductible thereunder (whether or not the party suffering the loss or damage caused by carties such insurance, recovers under such insurance or self-insures the loss or damage caused by such a peril. This mutual waiver is in addition to any other waiver or release contained in this Lesse. Landlord and Tenant shall each have their insurance policies issued in such form as to waive any right of subrogation which might otherwise exist.

13.4 <u>Tenant's Property</u>. All furnishings, fixtures, equipment, and personal property of every kind and description of Tenant and of persons claiming by or through Tenant which may be on the Premises shall be at the sole risk and hazard of Tenant and no part of loss or damage thereto for whatever cause shall be charged to or home by Landlord.

#### 14. DAMAGE OR DESTRUCTION.

14.1 <u>Landlord's Duty to Repair</u>. If any portion of the Premises is rendered unternatable or inaccessible by damage to all or any part of the Project from fire or other occulty (a <u>Casaid</u>)<sup>10</sup>, then, unless either party elects to terminate this Lease pursuant to <u>Sections 14.2</u> or <u>14.3</u>, Landlord shall, at its expense, use its commercially reasonable efforts to repair and restore

16764.040 4830-2660-4226.6

the Premises and/or access thereto, as the case may be, to substantially their former condition to the extent permitted by then applicable Legal Requirements (the "<u>Restoration</u>"); provided, however, that Tenant, rather than Landlord, shall be obligated, at Tenant's expense, to repair or replace Tenant's Personal Property. If Landlord is nequired or elects to perform the Restoration, then, unless Tenant elects to terminate this Lease pursuant to <u>Section 14.3</u> below, (a) this Lease shall continue in effect, and (b) Tenant shall promptly assign or otherwise make available to Landlord all proceeds of insurance carried by Tenant with respect to the Tenant-Insured Suite Improvements. Tenant's Base Rent and Operating Cost Payments shall be abated from the date of the Casualty through the date of substantial completion of Landlord's Restoration (or through any earlier termination of this Lease) by a proportionate amount based on the portion of the Premises that Tenant is prevented from using by reason of such Casualty or Restoration (or Trunat) and "Tenant's Representatives, there will be no such Rent abatement. In no event shall Landlord be liable to Tenant by reason of any injuty to or interference with Tenant's business or property arising from fire or other Casualty or by reason of any Restoration to any part of the Project made necessary by such Casualty.

14.2 <u>Landlord's Right to Terminate</u>. Following a Casualty, Landlord may elect to terminate this Lease under the following circumstances (each, a "<u>Casualty Termination</u> <u>Condition</u>"):

(a) If, in the reasonable judgment of Landlord, the Restoration (when the same are made without the payment of overtime or other premiums) cannot be substantially completed (i.e., completed with the exception of customary punchlist items) within two hundred seventy (270) days after the date of the Casualty;

(b) If, in the reasonable judgment of Landlord, adequate proceeds are not, for any reason, made available to Landlord from Landlord's and Tenant's insurance policies to perform the required Restoration;

(c) If the Project is damaged or destroyed to the extent that the cost of Restoration exceeds twenty-five percent (25%) of the full replacement cost of the Project, whether or not the Prenises are damaged or destroyed; or

(d) If the Casualty occurs within the last twelve (12) months of the Term of this Lesse, provided that, in Landlord's reasonable judgment, repairs cannot reasonably be completed within sixty (60) days after the date of discovery of the damage (when such repairs are made without the payment of overtime or other premiums).

Within sixty (60) days following any Casualty (or as soon thereafter as is reasonably practicable). Landlord shall give notice to Tenant (the "Landlord Casualty Notice") setting forth the estimated time required, in Landlord's reasonable judgment, to complete the Restoration (when the same are made without the payment of overtime or other premiums); and, if any of the Casualty Termination Conditions are applicable, whether Landlord shall perform the Restoration or elect to terminate this Lease. If Landlord elects to terminate this Lease, such termination will be effective as of the date specified in the Landlord Casualty Notice, which date shall not be less than thirty (30) days nor more than sixty (60) days after the date the Landlord

16764.040 4830-2660-4226.6

Casualty Notice is delivered to Tenant. Notwithstanding the foregoing, if a Casualty occurs within the last twelve (12) months of the Term of this Lease, Landlord shall deliver a Landlord Casualty Notice as soon as reasonably practicable, but in all events within thirty (30) days following the date of the Casualty.

14.3 <u>Tenant's Right to Terminate</u>. If all or a substantial part of the Premises are rendered untenantable or inaccessible by damage to all or any part of the Project from fire or other Casualty, and such Casualty is not the result of the willful misconduct or negligence of Tenant or Tenant's Representatives, Tenant may terminate this Lease, subject to the following conditions:

(a) If, in the reasonable judgment of Landlord, the Restoration (when the same are made without the payment of overtime or other premiums) cannot be substantially completed within two hundred seventy (270) days after the date of the Casualty, Tenant may terminate this Lease by notice to Landlord, provided that such notice is given within ten (10) days after receipt of Landlord's Casualty Notice;

(b) If, within one hundred twenty (120) days after the date of the Casualty, Landlord neither terminates this Lease nor commences the Restoration, then Tenant may terminate this Lease by notice to Landlord, provided that such notice is given by Tenant before the earlier of (i) the date on which Landlord commences such Restoration or (ii) ten (10) days after the expiration of such 120-day period; or

(c) If the Casualty occurs within the last twelve (12) months of the Term of this Lease, provided that, in Landlord's reasonable judgment, repairs cannot reasonably be completed within sixty (60) days after the date of discovery of the damage (when such repairs are made without the payment of overtime or other premiums), provided that such notice is given within fifteen (15) days after receipt of Landlord's Casualty Notice.

If Tenant timely elects to terminate this Lease pursuant to this <u>Section 14.3</u> such termination will be effective as of the date specified in Tenant's termination notice, which date shall not be less than thirty (30) days nor more than sixty (60) days after the date Tenant's termination notice is delivered to Landlord.

 $14.4 \quad \underline{Exclusive \ Rights.} \quad Landlord \ and \ Tenant \ each \ hereby \ agree \ that, notwithstanding any law to the contrary that may now or hereafter exist, neither party shall have any night to terminate this Lease in the event of a Casualty, other than as provided in <u>Sections 14.2</u> and <u>14.3</u>.$ 

15. <u>CONDEMNATION</u>. If all or a material portion of the Premises, or any material portion of the Common Areas or parking areas necessary for access to or tenantability of the Premises, shall be taken or appropriated for public or quest-public use by right of eminent domain, with or without litigation, or transferred by agreement in connection with a potential taking for public or quest-public use (a "<u>Taking</u>"), either party hereto shall have the right, at its option, exercisable within thirty (30) days of receipt of notice of such Taking, to terminate this Lease as of the date possession is taken by the condemning authority, provided, however, that Tenant shall have the right to terminate this Lease by reason of a Taking as provided hereinabove only if such Taking shall be of such an extent and nature as to substantially handicap, impede or impair

16764.040 4830-2660-4226.6

Tenant's use of the Premises. If any part of the Building other than the Premises shall be subject to a Taking, Landlord shall have the right to terminate this Lesse. No award for any partial or entire Taking shall be apportioned, and Tenant hereby assigns to Landlord any award which may be made in such Taking, together with any and all rights of Tenant now or hereafter arising in or to the same or any part thereof; provided, however, that nothing contained herein shall be deemed to give Landlord any interest in or to require Tenant to assign to Landlord any award which may be made in such Taking. Tenant's Personal Property or for Tenant's relocation costs, so long as such award to Tenant does not decrease the value of the award that would otherwise be made to Landlord in such Taking. In the event of a partial Taking which does not result in a termination of this Lesse, Rent shall be abated in the proportion which the rentable area of the Premises so taken bears to the entable area of the Premises remaining to an architectural whole, provided that in no event shall Landlord be required to spend an amount in excess of the portion of the award made to Tenant the right to terminate this Lesse or to any abatement of Rent thereunder. Any award made to Tenant by use (i.e., a period of less than one hundred eight) (180) (days) shall give Tenant the right to terminate this Lesse or to any abatement of Rent thereunder. Any award made to Tenant by such temporary Taking of here Landlord does not terminate this Lesse shall belong entirely to Tenant, so long as said award does not diminish Landlord's award made to Tenant by such temporary Taking where Landlord does not terminate this Lesse shall belong entirely to Tenant, so long as said award does not diminish Landlord's award Landlord and Tenant each hereby agree that, notwithstanding any law to the contrary that may now or hereafter exists, neither party shall have any right to terminate this Lesse exis in the event of any Taking of the Premises unde

#### 16. ASSIGNMENT AND SUBLETTING.

16.1 Landlord's Consent Required. Tenant shall not assign, transfer, mortgage, pledge, hypothecate or encumber this Lease or any interest therein, and shall not sublet the Premises or any part thereof (each, a "<u>Transfer</u>"), without the prior written consent of Landlord, and any attempt to do so without such consent being firsts had and obtained shall be voldable by Landlord. As used herein, "<u>sublet</u>" includes licenses and any other right of occupancy.

16.2 <u>Reasonable Consent</u>. Landlord shall not unreasonably withhold or condition its consent to the subletting of the Premises or any portion thereof or the assignment of this Lease. Landlord's consent to any other proposed Transfer may be granted or withheld in Landlord's sole and absolute discretion. If Ternant shall desire Landlord's consent to any Transfer, Ternant shall notify Landlord in writing ("Notice of Proposed Transfer"). Any such Notice of Proposed Transferer?): (b) the proposed effective date (which shall not be less than thirty (30) nor more than ninety (90) days after the date of Tenant's Notice of Proposed Transfer?): (c) the portion of the Premises to be Transferred (the "Subject Space"): (d) the nature of the business proposed to be carried on in the Premises; (e) the terms and provisions of any proposed Transfer; including an estimated calculation of the "Transfer" Premium" (as defined in Section 16.3 heldw), if any, in connection with such Transfere; (f) such reasonable financial information as Landlord may request concerning the proposed Transfere; and (g) the form of the proposed subleseo or assignment. Within thirty (30) days after Landlord receives all such information, Landlord shall notify Terant whether it approves or reasonable financial information as Landlord shall notify Terant whether it approves or reasonable for Landlord to withhold its consent to a sublesse or assignment, it shall be reasonable for Landlord to withhold its consent to a sublesse or assignment.

16764.040 4830-2660-4226.6

reasonably disapproves of the Transferce's reputation or creditworthiness or the character of the business to be conducted by the Transferce is the Premises, (ii) the Transferce's business entails the operation of a call certer, (iii) the Transferce (1) is an existing treant of the Project or any of the other buildings in Bishop Ranch, (2) is actively negotiating with Landlord or any affiliate of Landlord to lease space in the Project or any of the other buildings in Bishop Ranch, (2) is actively negotiating with Landlord to any affiliate of Landlord to lease space in the Project or any of the other buildings in Bishop Ranch at such time, or (3) has actively negotiated with Landlord or any affiliate of Landlord to lease space during the four (4) month period immediately preceding Tenant's request for consert; provided, however; that Landlord shall not withhold its consent to any proposed Transfer solely under this classe (iii) if Landlord does not then have comparable space in Bishop Ranch available for lease for a comparable bunden on the Building services or the number of people occupying the Premises, (v) the rental and other consideration payable by the Transfere is more than twenty-five percent (25%) less than that currently being paid by tenants under new leases of comparable space in Bishop Ranch, or (vi) Landlord otherwise reasonably determines that the assignment or subleting would have the effect of materially decreasing the value of the Project or materially increasing the explicit. Tarafere is a "Competitors" is a defined on Exhibit I attached hereto. In no event may Tenant publicly advertise or "Competitors" listed on Exhibit I attached hereto. In no event may Tenant publicly advertise or offer all or any portion of the Premises for assignment or subleting estimater of the submater of the submater of the project or material submater or "Competitors" is a defined on Exhibit I attached hereto. In no event may Tenant publicly advertise or offer all or any portion of the Premises for assignment or subl

16.3 <u>Excess Consideration</u>. If Landlord consents to an assignment of this Lesse or a sublease of any or all of the Premises, Tenant shall pay Landlord, as Additional Rent hereunder, fifty percent (50%) of any Transfer Premium derived by Tenant from such Transfer. The term <u>"Transfer Premium</u>" menses any consideration paid by an assignee for the assignment, or, in the case of a sublease, the excess of the base rent and reimbursement for expenses and taxes, utility costs, and other amounts payable or paid by the subtenant over the amount of Base Rent, Operating Cost Payments, utility costs, and other amounts payable by Tenant bereunder applicable to the subleased space during the same period of time. Payment of Landlord's share of any Transfer Premium shall be made (i) in the case of an assignment, within ten (10) business days after Tenant receives the consideration described above, and (ii) in the case of a sublease, license or other occupancy agreement, for each month of the term of such agreement, within ten (10) business days.

16.4 <u>No Release of Tenant</u>. No consent by Landlord to any assignment or subletting by Tenant shall relieve Tenant of any obligation to be performed by Tenant under this Lease, whether occuming before or after such consent, assignment or subletting, and any assignee shall be jointly and severally liable with Tenant for the payment of Rent and for the performance of all other terms and provisions of this Lease. Consent by Landlord to any Transfer shall not constitute consent to any subsequent Transfer. Consent by Landlord to any subsequent Transfer. The acceptance of rent by Landlord from any other person shall not be deemed to be a waiver by Landlord of any provision of this Lease or to be consent to any assignment, subletting or other Transfer.

 $16.5~\underline{Fees}.$  Tenant shall pay Landlord's reasonable attomeys' fees incurred in connection with reviewing any proposed Transfer (including any Permitted Transfer), and all other

36

16764.040 4830-2660-4226.6

reasonable, third-party out-of-pocket costs incurred by Landlord in connection therewith, including credit reports (which shall not exceed Three Thousand Five Hundred Dollars (\$3,500.00) in the aggregate per proposed Transfer, unless a dispute arises, in which event the provisions of <u>Section 35.4</u> below shall apply, provided that such cap shall increase by three percent (3%) annually on each anniversary of the Commencement Date).

16.6 <u>Effectiveness of Transfer</u>: No Transfer by Tenant shall be effective until Landlord has received a fully-executed original of the assignment, sublease or other Transfer documentation and, with respect to an assignment, an instrument pursuant to which the assignee assumes all of Tenant's obligations under this Lease arising on or after the date of assignment. The voluntary, involuntary or other surrender of this Lease by Tenant, or a mutual cancellation shall, at the option of Landlord, either temminate all or any existing subleases or operate as an assignment to Landlord of any or all of such subleases.

#### 16.7 Intentionally Omitted.

16.8 <u>Certain Transfers</u>. For purposes of this Lease, the term "<u>Transfer</u>" shall, subject to the provisions of <u>Section 16.9</u> below, include the following (a "<u>Charge of Ownership</u>"): (a) if Tenant is a closely-held professional service firm, the withdrawal or change (whether voluntary, involuntary or by operation of law) of more than fifty percent (50%) of its equity owners within a 12-month period; (b) if Tenant is a pathereship, the withdrawal or change, voluntary, involuntary or by operation of law, of a general pather or a majority of the pathership interests, or a transfer of a majority of prethership interests, or a transfer of a majority of members, or a transfer of a majority of members, or a transfer of a majority of the member of the limited liability company, the withdrawal or change, voluntary, involuntary, or by operation of law, of a majority of members, or a transfer of a majority of the membership interests, or a change in the managing member of the limited liability company, and (d) if Tenant is a corporation, the dissolution of the limited liability compary, and (d) if Tenant is a corporation, the dissolution or other reorganization of Tenant, or the sale or other transfer of more than an aggregate of fifty percent (50%) of Tenant's net assets. Upon request by Landlord from time to time, Tenant shall deliver to Landlord a list of all of its shareholders (if Tenant's stock is not public you case), or pathers, as the case may be.

16.9 <u>Permitted Transfers</u>. Notwithstanding any provision to the contrary in this <u>Section 16</u>, Tenant shall not be required to obtain Landlord's consent to a Change of Ownership or to a Transfer to an entity which controls, is controlled by or is under common control with Tenant or which succeeds to substantially all of Tenant's assets and business by merger, reorganization or purchase (each, a "<u>Permitted Transfer</u>", and any such Transfere shall be referred to breain as a "<u>Permitted Transfer</u>"), so long as (a) Tenant's assets and business by merger, thirty (30) days prior to any such Transfer and promptly provides Landlord with any documents or information reasonably requested by Landlord regarding such Transfer or Transferees est forth above, (b) Tenant is not in default, beyond any applicable notice and cure period, and Such Transfere is not a subterfuge by Tenant to avoid its obligations under this Laese, (c) such Permitted Transferee shall be of a character and reputation consistent with the quality of the Complex, (d) with respect to a Permitted Transfere in connection with a Charage of Ownership or with

16764.040 4830-2660-4226.6

respect to a Transfer to an entity which succeeds to Tenant by merger or corporate reorganization, such Permitted Transferee shall have a net worth (excluding intellectual property, goodwill and any other intangible assets) computed in accordance with GAAP ("<u>Net Worth</u>") at least equal to the Net Worth of Tenant immediately prior to the Change of Ownership, and (e) no assignment relating to this Leæe, and, in the event of an assignment of Tenant's entire interest in this Leæe, the liability of Tenant and such Transferee shall be joint and several. All subsections of this <u>Section 16</u> shall apply to any assignment or subleæe pursuant to this <u>Section 16.9</u>, except <u>Sections 16.2</u>, 16.3 and 16.5. Any Permitted Transferee which is an assignee hereunder shall be referred to as a "<u>Permitted Assignee</u>." "<u>Control</u>," as used in this <u>Section 16.9</u>, shall mean the ownership, directly or indirectly, of at leæst fifty-one percent (51%) of the voting securities of, or possession of the night to vote, in the ortinary direction of its affairs, of at leæst fifty-one percent (51%) of the voting interest in, any person or entity.

16.10 <u>Tenant Remedies</u>. Notwithstanding anything to the contrary in this Lesse, if Tenant claims that Landlord has unreasonably withheld, conditioned or delayed its consent under this <u>Article 16</u> or otherwise has breached or acted unreasonably under this <u>Article 16</u>. Tenant's sole remedy shall be declaratory judgment and an injunction for the relief sought without any monetary damages, and Tenant hereby waives all other remedies, including any right provided under California Civil Code Section 1995.310 or other Legal Requirements to terminate this Lesse.

# 17. <u>SUBORDINATION</u>.

17.1 Subordination. This Leese is and shall be subject and subordinate to all mortgages ordeeds of trust and to all ground or underlying leases which now exist or may hereafter be executed (each, a "Superior Enzumbrance") affecting all or any part of the Project, Landlord's interest or estate therein, or any ground or underlying leases, without the necessity of the execution and delivery of any further instruments on the part of Tenant to effectuate such subordination. Notwithstanding the foregoing, if any mortgagee or trustee or ground lessor under a Superior Encumbrance, and shall give written notice thereof to Tenant, this Leese shall be deemed prior to such Superior Encumbrance, whether this Leese is dated prior to or subsequent to the date of said Superior Encumbrance or the date of the recording thereof.

17.2 <u>Subordination Agreements</u>. Tenant will execute and deliver, within ten (10) days after demand, without charge therefor, such further instruments confirming the subordination of this Lesse to any Superior Encumbrance, provided the same contains a non-disturbance provision described in <u>Section 17.4</u> below or is part of an "SNDA" (as defined in <u>Section 17.4</u>), or the subordination of any Superior Encumbrance to this Lesse, pursuant to <u>Section 17.1</u>, as the case may be, as may be required by Landlord. Tenart's failure to comply with its obligations under this <u>Section 17.2</u> within five (5) days after a second demand shall constitute an Event of Default and Landlord shall have the right, in such event, to collect from Tenart a fine of One Thousand Dollars (\$1,000.00) for such non-compliance, in addition to all other remedies available to Landlord under this Lesse and by law. Tenant hereby appoints Landlord as Tenart's atimmety. In-fact to execute and deliver any such agreements, instruments, releases or other documents in the event of Tenart's failure to do so within five (5) days of such second demand.

16764.040 4830-2660-4226.6

17.3 <u>Attomment</u>. If this Project is transferred to any purchaser pursuant to or in lieu of proceedings to enforce any Superior Encumbrance, and this Lease is either prior to such Superior Encumbrance or the Security Holder under such Superior Encumbrance elects to have this Lease survive such transfer, Terant shall attom to such purchaser and recognize such purchaser and Tenant. Tenant agrees that any such purchaser shall not be responsible for any act or omission of the prior landlord, shall not be liable for the return of the Security Deposit not actually recovered by such purchaser mort burchaser morth in which the transfer of title occurred; provided, however, that the foregoing shall not release that any Security Holder under a Superior Encumbrance shall be a third-party beneficially of this <u>Section</u> 17.3.

17.4 <u>SNDA</u>. With respect to any Superior Encumbrance to which this Leese is now or shall hereafter become subordinate, Landlord shall obtain from the Security Holder; for the benefit of Tenant, a non-disturbance agreement, in substantially the form attached to this Leese es <u>Exhibit 1</u> or on such other customary form of the Security Holder (an "<u>SNDA</u>"), providing generally that as long as no Event of Default exists, this Leese will not be terminated if such Security Holder acquires title to the Building or Project by reason of foreclosure proceedings, acceptance of a deed in lieu of foreclosure, or termination of the leesehold interest of Landlord, provided that Tenant attorned to the existing Superior Encumbrance which is gatinements. The SNDA of the Security Holder of the existing Superior Encumbrance, which is attached hereto as <u>Exhibit 1</u>, shall be executed and delivered by Tenant together with its execution and delivery of this Leese and shall be returned by Landlord to Tenant fully executed by Landlord and such Security Holder within fifteen (15) business days after the date of this Leese. Tenant will bear all costs and expenses (including atomeys' fees) of the Security Holder in connection with Landlord's obtaining any SNDA.

18. <u>QUIET ENJOYMENT</u>. Landlord covenants and agrees with Tenant that, so long as no Event of Default exists, Tenant shall have the quiet possession of the Premises for the Term as against any persons or entities lawfully claiming by, through or under Landlord, subject, however, to the terms of this Leese and any Superior Encumbrance.

19. DEFAULT; REMEDIES.

19.1 <u>Default</u>. The occurrence of any of the following shall constitute an "<u>Event</u> of Default":

 Tenant fails to make any payment required by this Lease (including Base Rent or any Operating Cost Payment) and such failure continues for five (5) days after written notice of such failure from Landlord;

(b) Tenant fails to deliver any subordination agreement requested by Landlord pursuant to and within the period prescribed in <u>Section 17</u>;

16764.040 4830-2660-4226.6

(c) Tenant fails to deliver any estoppel certificate requested by Landlord in the form attached hereto as <u>Exhibit D</u> within the period prescribed in <u>Section 23</u>;

(d) Tenant transfers or attempts to transfer this Lease except in strict accordance with the provisions of <u>Section 16</u>;

(e) Tenant's violation of the rules and regulations described in <u>Section 28</u>, if such violation continues for two (2) business days after written notice from Landlord; provided, however; that three (3) violations of any of the rules and regulations described in <u>Section 28</u> during any period of twelve (12) consecutive months shall constitute an Event of Default;

(f) Tenant fails to observe and perform any other material provision of this Lease to be observed or performed by Tenant, where such failure continues for thirty (30) days after written notice from Landlord; provided, however, that if the nature of the default is such that the same cannot reasonably be cured within said thirty (30) day period, Tenant shall not be deemed to be in default if Tenant shall within such period commence such cure and thereafter diligently procedure the same to completion;

(g) Tenant "<u>abandons</u>" the Premises (as defined in California Civil Code Section 1951.3); or

(h) The making by Tenant of any general assignment or general anagement for the benefit of creditors; the filing by or against Tenant of a petition seeking relief under any law relating to bankruptcy (unless, in the case of a petition filed against Tenant, the same is dismissed within sixty (60) days); the appointment of a trustee or receiver to take possession of substantially all of Tenant's assets located at the Premises or of Tenant's interest in this Leese, where possession is not restored to Tenant within thirty (30) days; or the attachment, execution or other judicial seizure of substantially all of Tenant's assets located at the Premises or of Tenant's interest in this Leese, where such seizure is not discharged within thirty (30) days.

Tenant acknowledges and agrees that any notices required to be given by Landlord under this <u>Section 19.1</u> shall, in each case, be in lieu of, and not in addition to, any notice required under Section 1161 of the California Code of Civil Procedure, and shall be deemed to satisfy the requirement, if any, that notice be given pursuant to such Section.

19.2 <u>Landlord's Remedies</u>. Upon the occurrence of an Event of Default, Landlord may, at any time thereafter; exercise the following remedies, which shall be in addition to any other rights or remedies now or hereafter available to Landlord at law or in equity:

(a) Maintain this Lease in full force and effect and recover Rent as it becomes due, without terminating Tenant's right to possession inrespective of whether Tenant shall have abandoned the Premises. In such event, Landlord may exercise all of the rights and remedies of a landlord under California Civil Code Section 1951.4 or any successor statute. Acts of mainterance or preservation or efforts to relet the Premises or the appointment of a receiver upon initiative of Landlord to protect Landlord's interest under this Lease shall not constitute a termination of Tenant's right to possession unless written notice of termination is given by Landlord to Tenant.

16764.040 4830-2660-4226.6

(b) Terminate this Lease and Tenant's right to possession of the Premises at any time by written notice to Tenant, in which case Tenant shall immediately surrender possession of the Premises to Landlord. Tenant expressly acknowledges that in the absence of such written notice from Landlord, no act of Landlord, including its efforts to relet the Premises, its storage of Tenant's Personal Property, its acceptance of keys to the Premises from Tenant or its exercise of any other rights and remedies under this <u>Section 192</u>, shall constitute an acceptance of Tenant's surrender of the Premises or constitute a termination of this Lease or of Tenant's right to possession of the Premises. If Landlord terminates this Lease and Tenant's right to possession in writing Landlord shall be entitled to recover from Tenant al damages as provided in California Civil Code Section 1951.2 or any other applicable existing or future law, ordinance or regulation providing for recovery of damages after such termination, including the following:

 The "worth at the time of award" (as defined below) of all unpaid Rent which had been earned at the time of termination;

(ii) The worth at the time of award of the amount by which all unpaid Rent which would have been earned after termination until the time of award exceeds the amount of such Rent loss that Tenant proves could have been reasonably avoided;

(iii) The worth at the time of award of the amount by which all unpaid Rent for the balance of the Term after the time of award exceeds the amount of such Rent loss that Tenant proves could be reasonably avoided; and

(iv) All other amounts necessary to compensate Landlord for all the detriment proximately caused by Tenant's failure to perform all of Tenant's obligations under this Lease or which in the ordinary course of things would be likely to result therefrom.

The "worth at the time of award" of the amounts referred to in clauses (1) and (2) above shall be computed by allowing interest at the Default Rate. The "worth at the time of award" of the amount referred to in clause (3) above shall be computed by discounting such amount at the discount rate of the Federal Reserve Bank of San Francisco at the time of award plus one percent (1%). For the purpose of determining unpaid Rent under clauses (1), (2) and (3) above, the Rent (1%). For the purpose of determining the amount of Rent hereinder that would have accured after the time of award, the amount of increases in Operating Costs shall be projected based upon the average rate of increase, if any, in such items from the Commencement Date through the time of award.

19.3 <u>Landlord's Right to Cure</u>. Anything herein to the contrary notwithstanding. Landlord may cure any Event of Default at Tenant's expense. If Landlord pays any sum or incurs any expense in curing the Event of Default, Tenant shall reimburse Landlord within ten (10) days of demand for the amount of such payment or expense with interest at the Default Rate from the date the sum is paid or the expense is incurred until Landlord is reimbursed by Tenant.

19.4 <u>Waiver of Forfeiture</u>. Tenant hereby waives, for Tenant and for all those claiming by, through or under Tenant, California Code of Civil Procedure Sections 1174(c) and 1179, California Civil Code Section 3275, and all such similar laws now or hereinafter enacted

16764.040 4830-2660-4226.6

which would entitle Tenant to seek relief against forfeiture in connection with any termination of this Lease.

19.5 Late Charges. Tenant hereby acknowledges that late payment by Tenant to Landlord of Rent will cause Landlord to incur costs not contemplated by this Leæe, the exact amount of which will be extremely difficult to ascertain. Such costs include, but are not limited to, processing and accounting charges. Accordingly, if any payment of Rent is not made when due, Tenant shall pay to Landlord a late charge equal to ten percent (10%) of such overdue amount. The parties hereby agree that such late charge expressions a fair and reasonable estimate of the costs Landlord will incur by reason of late payment by Tenant. Accordingly, but are not leach charge by Landlord will incur by reason of late payment by Tenant. Accordingly such late charge by Landlord shall in no event constitute a waiver of Tenant's default with respect to such overdue amount nor prevent Landlord from exercising any of the other nights and remetics granted hereunder. Notwithstanding the provisions of this <u>Section 19.5</u> to the contrary, no late charge shall be assessed the first time during the Tenm that Rent is not paid within five (5) days after the due date, so long as Tenant shall pay any such delinquent amount within three (3) days after notice of such delinquency from Landlord.

19.6 <u>Interest</u>. In addition to the late charges referred to above, which are intended to defray Landlord's costs resulting from late payments, any late payment of Rent shall, at Landlord's option, bear interest from the due date of any such payment to the date the same is paid at the Default Rate. As used in this Lease, "<u>Default Rate</u>" shall mean the lesser of ten percent (10%) per annum or the maximum rate permitted by law.

#### 19.7 Default by Landlord.

(a) Landlord shall not be in default under this Lease unless Landlord fails to perform any obligation required of Landlord within a reasonable time, but in no event later than thirty (30) days after written notice by Tenant to Landlord and to any holder of a Superior Encumbrance whose name and address have been furnished to Tenant, specifying in detail that Landlord has failed to perform such obligations; provided, however; that if the nature of Landlord's obligation is such that more than thirty (30) days are required for performance, then Landlord shall not be in default if Landlord commences performance within a reasonable time period and thereafter diligently prosecutes the same to completion.

(b) Notwithstanding any provision set forth in this Lease to the contrary, if at any time Landlord is in default under this Lease as a result of Landlord's failure to perform its maintenance or repair obligations under this Lease ("Landlord Repair Default"), and such Landlord Repair Default has a material and adverse impact on Tenant's ability to conduct its business in the Premises in the ordinary course (an "Adverse Condition"), then Tenant shall give Landlord houte of the same, which notice shall describe that "Tenant interast to take or commence the repairs required to be performed by Landlord ("Tenant's Self-Help Notice"); provided, however, that in no event shall Tenant undertake any actions which will or are reasonably likely to materially and adversely affect (i) the structure or safety of the Building, (ii) any Base Building Systems, (iii) the exterior appearance of the Building, iii sto foontractors pre-approved by Landlord which are qualified to perform the repairs. Tenant shall engage one of said contractors or the sub-time are exampled.

16764.040 4830-2660-4226.6

to perform the repairs, (y) without limiting Tenant's other indemnification obligations under this Lease, Tenant shall indemnify, defend, protect and hold hamless the Landlord Paties from and against any and all Claims incurred by any of the Landlord Paties as aising out of the performance of such repairs, and (z) Tenant shall be entitled to reimbursement by Landlord of Tenant's reasonable and necessary, actual out-of-pocket costs and expenses in taking such action (and only such action as specified in the Tenant's Self-Help Notice) within thirty (30) days following Tenant's delivery of: (A) a written notice describing in reasonable detail the action taken by Tenant, and (B) reasonably satisfactory evidence of the cost of such remedy. Within thirty (30) days following Tenant's written request for reimbursement of the costs of the repairs, Landlord (or any Security Holder) may notify Tenant of whether Landlord (or any Security Holder) reasonably and in good faith disputes that (1) Tenant did not perform the repairs in the manner permitted by this Lease, (2) that the amount Tenant requests be reimbursed from Landlord for performance of the repairs is incorrect or excessive, and/or (3) that Landlord was not obligated under the terms of this Lease to make all or a portion of the repairs ("Landlord's Dispute Notice"). If Landlord (or any Security Holder) fails to deliver a Landlord to repairs. If Landlord delivers a Landlord shall reimburse Tenant the cost of such repairs. Notice within such 30day period, Landlord shall reimburse Tenant the cost of such repairs. If Landlord delivers a Landlord to bispute Notice to Tenant, then Tenant may proceed to claim a default by Landlord under this Lease for any amount not paird by Landlord (provided, if Landlord contends the amount sections pursuant to this <u>Section 19.7(b)</u>, then Landlord shall pay the amount it contends would not have been ecossive).

19.8 <u>Consequential Damages</u>. Notwithstanding anything to the contrary contained in this Lease, in no event shall either party be liable under this Lease to the other party for such party's lost profits, lost business revenue, lost opportunity costs or other consequential damages under this Lease, provided, however, that that the foregoing shall not limit Tenant's liability for consequential damages as expressly provided in this Lease (e.g., Tenant's indemnity obligations), nor for consequential damages that may be suffered by Landlord in connection with (a) any holding over in the Premises after the expiration or earlier termination of this Lease in violation of <u>Section 24</u> below, or (b) any breach by Tenant of the terms and conditions set forth in <u>Section 25</u> below. Further, nothing contained in this <u>Section 198</u> shall affect Landlord by California Civil Code Section 1951.2(a)(4) and more specifically described in <u>Section 19.2(b)</u> above.

20. <u>PARKING</u>. Tenant and Tenant's employees and invitees shall have the right to use the patcing areas of the Project in the ratio set forth in the Basic Lesse Provisions ("<u>Project Parking</u> <u>Ratio</u>"), subject to the right of Landord to restrict Tenant's use of the parking areas when, in the sole, but good faith judgment of Landord to restrict Tenant's use is excessive in relationship to the regeneration of San Ramon, Landord to restrict Tenant's use is excessive in relationship to the resconable use required by other tenants. In addition, if, pursuant to a Project parking Ratio, including by the use of San Ramon, Landord demonstrates that Landord can reasonably satisfy the Project parking needs with fewer overall parking spaces and a lower Project Parking Ratio, including by the use of tandem, attendant-assisted and/or valet parking. Landlord the project Parking Ratio by written notice to Tenant. If Landord becomes obligated under Legal Requirements or any other directive of and reasting and or quasi-governmental autority to pay or assess fees or charges for parking. Tenant shall pay such amounts to Landord as Rent. Tenant shall have the right to utilize up to ten (10)

16764.040 4830-2660-4226.6

of the parking spaces available to Tenant pursuant to the Project Parking Ratio as reserved spaces, subject to Legal Requirements, including any applicable transportation management program applicable to the Project. Such reserved spaces shall be located adjacent the Building in the area designated by Landlord and shown on <u>Exhibit E</u> attached hereto and shall be designated by signs or other markings to be installed by Landlord, at Tenant's sole cost and expense. Notwithstanding the foregoing. Tenant acknowledges and agrees that Landlord shall have no responsibility to enforce any restrictions on the use of the reserved spaces by other tenants of the Project or their employees or visitors.

# 21. Intentionally Omitted

# 22. MORTGAGEE PROTECTION.

22.1 Default Notices to Security Holders. Tenant shall give any holder of a Superior Encumbrance, by registered mail, a copy of any notice of default served upon Lardlord, provided that, prior to Tenant's delivery of such notice, Tenant has been notified in writing (by way of notice of assignment of rents and leases, or otherwise) of the address of such Security Holder. If Landlordshall have failed to cure such default within the time period set forth in <u>Section</u> <u>19.7</u>, the Security Holder shall have an additional thirty (30) days within which to cure such default or if such default cannot be cured within that time, then such additional time as may be necessary to cure such default (including the time necessary to foreclose or otherwise terminate its Superior Encumbrance, if necessary to effect such cure), and this Lease shall not be terminated so long as such remedies are being diligently pursued.

22.2 <u>Rent Payment Notice</u>. From and after Tenant's receipt of written notice from a Security Holder or from a receiver appointed pursuant to the terms of any Suparior Encumbrance (a "<u>Rent Payment Notice</u>"), Tenant shall pay all Rent under this Leese to such Security Holder or as such Security Holder shall direct in writing. Tenant shall comply with any Rent Payment. Notice, notwithstanding any contrary instruction, direction or assertion from Landlord. A Security Holder's delivery to Tenant of a Rent Payment Notice, or Tenant's compliance therewith, shall not be deemed to: (a) cause such Security Holder to succeed to or to assume any obligations or responsibilities of Landlord under this Leese, all of which shall continue to be performed and discharged solely by Landlord, unless and until such Security Holder or a of pursues succeeds to Landlord's interest hereunder, (b) relieve Landlord of any obligations under this Leese, or (c) be a default of this Leese by Tenant. Landlord in extraoled in struction, or assertion by Landlord. Tenant shall be entitled to rely on any Rent Payment Notice.

23. <u>ESTOPPEL CERTIFICATES</u>. Tenant shall, within ten (10) business days after written request of Landlort, execute, acknowledge and deliver to Landlort, to the holder of any Superior Encumbrance or to any purchaser of the Building and its lender(s), a certificate in the form attached hereto as <u>Exhibit D</u> (which has been completed to include the factual representations required to be made by Tenant) and also including such additional factual statements as may be reasonably requested by the requesting party. Any statement in such certificate relating to Tenant or Landlord defaults may be qualified to the actual knowledge of an appropriate officer or employee of Tenant. Tenant acknowledges that the holder of any Superior Encumbrance or purchaser and its lender(s) will be relying upon the statements made by Tenant in the certificate.

16764.040 4830-2660-4226.6

If Tenant fails to execute or deliver such certificate within such ten (10) day period, and such failure continues for an additional five (5) day period after receipt of a second written notice from Landlord, (a) such failure shall, at Landlord's option, constitute an Event of Default under this Leese, (b) the information contained in such certificate completed in good faith by Landlord shall be binding on Tenant, as between Tenant and the recipient of the certificate, and (c) Landlord shall have all other rights and remedies set forth in this Leese.

# 24. SURRENDER, HOLDING OVER.

24.1 <u>Surrender</u>: Upon the expiration or earlier termination of this Lesse, Tenant shall surencher the Premises to Landlord broom clean and in good condition, except for reasonable wear and tear, damage from Casually or a Taking not required to be repaired by Tenant, and Landlord's repair and maintenance obligations; provided, however; that, except as otherwises notified by Landlord. Tenant shall, at its expense pirot to the expiration or within thirty (30) days following the earlier termination of this Lesse, remove from the Premises (a) any portion of the Suite Improvements and any Alterations that constitute Above-Standard Improvements, and (b) all of Tenant's Personal Proparty, including all telephone cables and wires, data and telephone equipment, and any other form of Cabling serving the Premises, whether ornot installed by Tenant. Any demage to the Premises or the Building caused by such removal shall be repaired promptly by Tenant and, with respect to <u>datase</u> (a) above. Tenant shall resore the afficted pottion of the Premises to its condition existing before the installation of the Above-Standard Improvements (or at Landlord'). If Tenant's request for Landlord's approval of the Suite Improvements or any proposed Alterations contains a request that Landlord different to remove as a nAbove-Standard Improvement and that Landlord will require Tenant to remove as provided above, then Landlord will, at the time it approves the Suite Improvements or the Alterations, identify such portion threeof, if any, that constitutes an Above-Standard Improvements, be removed, Landlord does not for any reason identify the portion of the Suite Improvements, be removed, Landlord she approves, at the time Landlord approves the Suite Improvements or the Alterations, to the extent the same constitute Above-Standard Improvements, be removed prior to the expiration or within thirty (30) days following the earlier termination of this Lesse. Improvements at the Default expense incurrent within other days oblays following the earli

24.2 <u>Abandoned Property</u>. After the Expiration Date or ten (10) business days after the earlier termination of this Lease, any of Tenant's Personal Property left on the Premises

45

16764.040 4830-2660-4226.6

shall, at the option of Landlord, be deemed to be abandoned and, whether or not the property is deemed abandoned, Landlord shall have the right to remove such property from the Premises and charge Tenant for the removal and any restoration of the Premises. Landlord may charge Tenant for the storage of Tenant's Personal Property left on the Premises at such rates as Landlord may from time to time removal and any restoration of the Premises at such rates as Landlord may from time to time reasonably determine, or, Landlord may, at its option, store Tenant's Personal Property in a public warehouse at Tenant's expense. Notwithstanting the foregoing, neither the provisions of this <u>Section 24.2</u> nor any other provision of this Leese shall impose upon Landlord any obligation to care for or preserve any of Tenant's Personal Property left upon the Premises, and Tenant hereby waives and releases Landlord from any claim or liability in connection with the removal of such property from the Premises and the storage thereof. Landlord's action or inaction with regard to the provisions of this <u>Section 24.2</u> shall not be construed as a waiver of Landlord's night to require Tenant to remove Tenant's Personal Property, restore any damage to the Building caused by such removal, and make any restoration required pursuant to this Leese.

24.3 <u>Holding Over</u>: Tenant shall have no right to hold over in the Premises after the expiration or earlier termination of this Lesse. If Tenant holds over in any portion of the Premises after the expiration or earlier termination of this Lesse, Tenant shall become a tenant at sufferance and Landlord may, without limiting its other rights and memclies, immediately pursue eviction of Tenant. During any period Tenant remains in the Premises after the expiration or earlier termination of this Lesse, such possession shall be upon all of the terms, overants and conditions set forth in this Lesse, except that Base Rent shall be payable at a rate equal to (a) for the first two (2) months of any such holding over, one hundhed twenty-five percent (125%) of the Base Rent rate payable immediately prior to the Expiration Date (as the same may have been extended, and disregarding any temporary period or tent abatement that may then be in effect), and (b) thereafter, the greater of (i) one hundred fifty percent (150%) of the Base Rent rate payable immediately prior to the Expiration Date (as the same may have been extended, and disregarding any temporary period of rent abatement that may then be in effect) or (ii) the fair market rental rate for the Premises as of the date of such holding over, as determined in good faith by Landlord (as applicable, the "<u>Holdover Rate</u>"). Landlord's acceptance of any Base Rent at the base rental rate in effect immediately prior to onlex these Rent at the Holdover Rate. If Terant holds over for any partial month, Tenant shall pay the Holdover Rate for the entire month. Tenant shall indemnify Landlord against any and all Claims resulting from Tenant's failure to surender possession, including any Claims made by any succeeding tenart, provided, however, that the terms of the foregoing indemnity shall not be effective until the later of (1) thirty (30) days following the date that Landlord notifies Tenant in witting that Landlord maint a third party lease which affects the Premises, or (2) the

25. HAZARDOUS SUBSTANCES.

25.1 <u>Tenant's Obligations and Indemnity</u>. Tenant shall not cause or permit any Hazardous Substances to be used, stored, released, generated or disposed of in, on or about the Project by Tenant or Tenant's Representatives, except for limited quantities of ordinary office and cleaning supplies. Any such Hazardous Substances permitted on the Premises as hereinabove provided, and all containers therefor, shall be used, keyt, stored and disposed of in a manner that complies with all Environmental Laws. Tenant shall indemnify and hold hamless Landlord and the other Indemnitees from any and all Claims arising during or after the Term from or in

16764.040 4830-2660-4226.6

connection with the use, storage, release, generation or disposal of Hazardous Substances in, on or about the Project by Tenant or Tenant's Representatives. The indemnifications contained herein shall survive the expiration or earlier termination of this Lease.

25.2 <u>Testing</u>. If any lender or governmental agency requires testing of the Premises to ascertain whether or not there has been any release of Hazardous Substances and if a release of a Hazardous Substance is found to have been caused by Tenant or Tenant's Representatives, the reasonable costs thereof shall be reimbursed by Tenant to Landord within ten (10) days after demand as Additional Rent. Tenant shall execute affidavits, representations and the like from time to time at Landlord's request concerning Tenant's best knowledge and belief regarding the presence of Hazardous Substances on the Premises.

25.3 <u>Landlord's Representation</u>. As of the date of this Lease, (a) Landlord has received no notice that Hazardous Substances are present in, on or under the Building in violation of Environmental Laws, and (b) to Landlord's actual knowledge, without any duty of investigation or inquiry, there are no Hazardous Substances present in the Building in violation of Environmental Laws. Notwithstanding <u>Sections 25.1</u> and 25.2 hereof. Landlord shall be solely and exclusively responsible to address any remediation, fines, penalties or other Claims resulting from any violation of Environmental Laws with respect to Hazardous Substances that are present in the Premises as of the Commencement Date or that are otherwise introduced into the Premises by Landlord or any person working on Landlord's behalf, except to the extent that such violation of Environmental Laws is a result of any negligence or willful misconduct of Tenant or any Tenant's Represent.

25.4 <u>Definitions</u>. As used herein, (a) "<u>Hazardous Substances</u>" means any substance which is toxic, ignitable, reactive, or corrosive or which is regulated by Environmental Laws; and (b) "<u>Environmental Laws</u>; marked by "Environmental Laws" marked the effect of the analytic effect of the environmental Laws, and (c) "<u>Environmental Laws</u>; as a construction of the environmental, including the Comprehensive Environmental Response, Compensation and Liability Act, 42 U.S.C. 6901 et seq., as amended (CERELA), the Resource Conservation and Recovery Act, as amended 42 U.S.C. 6901 et seq., the Clean Water Act, 33 U.S.C. 1201 et seq., the Clean Air Act, 42 U.S.C. 7401 et seq., the Clean Water Act, 33 U.S.C. 2601 et seq., the Clean Air Act, 42 U.S.C. 2601 et seq., the Clean Air Act, 42 U.S.C. 2601 et seq., the Clean Air Act, 42 U.S.C. 2601 et seq., the Gregoring "<u>Hazardous Substances</u>" includes any and all materials or substances which are defined as "hazardous waste" or a "hazardous substance" pursuant to state, federal or local governmental law, and also includes asbestos, polychlorinated biphenyls and petroleum products.

25.5 <u>Governing Agreements</u>. The provisions of this <u>Section 25</u> are intended to govern any environmental compliance and contamination issues arising under this Lease and, in case of conflict with any other provision of this Lease, shall be controlling and supersede any conflicting provision of this Lease.

26. <u>SIGNS</u>.

26.1 <u>Tenant's Signage</u>. Tenant shall not without the prior consent of Landlord place or permit to be placed in or upon the Building or the Project, any signs, notices, drapes,

47

16764.040 4830-2660-4226.6

shutters, hlinds or displays of any type that are visible from outside the Premises. At its sole cost and expense, Landlord shall include Tenant in the Building directories located in the Building. Landlord reserves the right in Landlord's sole and alsolute discretion to place and locate on the roof, exterior of the Building, and in any area of the Building not leased to Tenant such signs, notices, displays and similar items as Landlord desires. Notwithstanding the foregoing, Landlord shall provide Tenant with identifying signage at the entry of the Premises (the "Premises Identification Signage); and such signage shall output by with Landlord's then-current Project standard signage program. Tenant's Premises Identification signage shall initially be installed at Landlord's cost, but the cost of any changes to the Premises Identification Signage shall be paid by Tenant within ten (10) days following demand. In addition, Tenant shall have, at Tenant's cost but subject to the application of the Suite Improvement Allowance, the non-exclusive right to have its name included on each of (a) the monument sign for the Project on Bishop Drive (b) the totem signage at the entrance of the South Wing of the Building, and (c) the third (3th) floor facade to the left of the entrance of the South Wing of the Building, and (c) the third (3th) floor facade to scotated hereto as <u>Exhibit</u> F (collectively, the "Exterior Signage"). Tenant shall pay all costs associated with the Exterior Signage, including costs of design, construction, permitting installation, maintenance, repair and removal. Prior to the expiration or earlier termination of this Lease, Tenant, at its sole cost, shall remove the Exterior Signage and repair any and all damage (collectively, the "Signage Specifications") shall be subject to Landiord's approval, which shall not be unresconably withheld, conditioned or delayed, provided that the same are consistent with Landlord's signage standards in effect at the time ("Signage Chietia"). In addition, the Exterior S

26.2 <u>Rights Personal to Tenant</u>. Tenant's rights under <u>Section 26.1</u> are personal to the Original Tenant executing this Lease and its Permitted Transferees and are otherwise not assignable or transferable, whether voluntarily or involuntarily whether by operation of law or otherwise, either in connection with an assignment of this Lease, or a sublesse of all or part of the Premises. Any purported transfer of any rights in violation of this <u>Section 26.1</u> shall be void and a material default under this Lease.

# 27. COMPLIANCE WITH LAWS.

27.1 <u>Landlord's Obligations</u>. Landlord shall, at all times during the Term, and at its sole cost and expense (subject to inclusion of such costs as Operating Costs to the extent permitted pursuant to <u>Section 4</u>), promptly comply with all Legal Requirements applicable to the structural portions of the Building, the Base Building Systems and the Common Areas, except to the extent such compliance is Terant's responsibility as provided in <u>Section 27.2</u> below. As used in this Lease, "<u>Legal Requirements</u>" means all applicable laws, statutes, ordinances, regulations, nules and requirements of any governmental or public authority, including the Americans with

16764.040 4830-2660-4226.6

Disabilities Act of 1990, all regulations and guidelines promulgated thereunder (the "<u>ADA</u>"), as well as any and all Private Restrictions.

27.2 <u>Terant's Obligations</u>. Tenant shall, at all times during the Term, at its sole cost and expense, promptly comply with all Legal Requirements relating to (a) the operation of Terant's business at the Project, or (b) except for Landlord's compliance with any Legal Requirements in accordance with <u>Section 27.1</u>, the use, condition, configuration or occupancy of the Prenises. In addition, if a change to the Base Building Systems, the Common Areas or the structural portions of the Building becomes required under any Legal Requirements as a result of the specific use of the Prenises by Tenant or any Tenant Party (other than typical business office useque), Landlord shall perform all such compliance work, at Tenant's sole cost and expense. Landlord shall prior mail such compliance work, or an emergency, in which event Landlord shall furties Tenant the treasnable cost of such compliance work within thity (30) days of receiving written notice from Landlord of the amount of same and prior to the date Landlord commences such compliance work.

27.3 <u>Disclosure Regarding Cettified Access Specialist</u>. Tenant acknowledges that the Pernises have not been inspected by a Cettified Access Specialist (a<sup>--</sup>(<u>ASp</u><sup>-</sup>)) for purposes of California Civil Code Section 1938 and in accordance with said Section 1938, Landlord hereby discloses as follows: "A Cettified Access Specialist (CASp) can inspect the subject premises and determine whether the subject premises comply with all of the applicable construction-related accessibility standards under state law. Although state law does not require a CASp inspection of the subject premises, the commercial property owner or lessormay not prohibit the lessee or tenant from obtaining a CASp inspection of the subject premises for the occupancy or potential occupancy of the lessee or tenant, if requested by the lessee or tenant. The parties shall mutually agree on the arrangements for the time and manner of the CASp inspection, the payment of the fee for the CASp inspection, and the cost of making any repairs necessary to correct violations of construction-related accessibility standards within the premises." Tenant shall not conduct or anarage for any CASp inspection without first obtaining Landlord's withen consent to the scope of any inspection and to not disclose the results thereof without the written consent of Landlord.

28. <u>RULES AND REGULATIONS</u>. Tenant and Tenant's Representatives shall observe and comply fully and faithfully with all reasonable and nondiscriminatory rules and regulations adopted by Landlord for the care, protection, cleanliness and operation of the Project and its tenants (the "Rules and Regulations"), including those attached to this Lesse as <u>Exhibit C</u> and any modification or addition thereto adopted by Landlord, provided Landlord shall have given written notice thereof to Tenant. Landlord shall not be responsible to Tenant for the nonperformance by any other tenant or occupant of the Project of any of said Rules and Regulations; provided that the Rules and Regulations shall be enforced in a non-discriminatory manner among similarly-situated tenants, and that to the extent of any conflict between the provisions of this Lease and those of the Rules and Regulations, the provisions of this Lease shall control.

16764.040 4830-2660-4226.6

29. <u>NOTICES</u>. All notices, requests or demands of any kind required or desired to be given by Landlord or Tenant hereunder shall be in writing and shall be personally delivered, sent via United States mail, certified or registered, postage prepaid, return receipt requested, or sent by private messenger service or reputable ovemight courier providing written confirmation of receipt, addressed to Landlord or Tenant respectively at the addresses set forth in the Basic Lease Provisions or such other address(e) as shall be established by notice to the other party given pursuant to this <u>Section 29</u> (as evidenced by the certified mail receipt required returned on the date of receipt at the address(es) for such party designated pursuant to this <u>Section 29</u> (as evidenced by the certified mail receipt required in the to archange in the address of the recipient, notice of which was not previously given to the secting party, or due to a refusal to accept delivery, such notice shall be deemed delivered on the date delivery is attempted. Notwithstanding the foregoing, Landlord shall have the right, upon notice to Tenant thereof, to eliminate personal delivery as an effective means of notice hereunder. Any approval, consent or other notice under this Lease may be given on behalf of a party by the attomey for such party.

30. <u>AUTHORITY</u>. If Tenant is a corporation or a partnership, Tenant represents and warrants that Tenant is a duly organized and validly existing entity, and the persons signing on behalf of Tenant are duly authorized to execute and deliver this Lease on behalf of Tenant. Similarly, Lendlord represents and warrants to Tenant that Landlord is a duly organized and validly existing entity, the persons signing on behalf of Landlord are execute and deliver this Lease on behalf of Landlord, and any approvals or consents of third parties required in connection with this Lease have been obtained prior to execution and delivery thereof. Tenant has delivered to Landlord Tenant's Delegation of Authority authorizing the execution of this Lease by any Vice President(s), each of whom are authorized to sign this Lease on behalf of Tenant once this Lease have been obtained prior to extrement and there many: Sendi Ory and Partice President. Senior Vice President of Tenant is lead learnement and there remains Senior Use President and the persons dynamical Officer and Chief Executive Officer, which approvals Tenant and the persons signing this Lease on behalf of Tenant to Landlord there been obtained.

#### 31. RESERVED.

32. <u>BROKERS.</u> Tenant and Landlord each wanants and represents to the other party that in the negotiating or making of this Lesse neither such party nor anyone acting on its behalf has dealt with any real estate broker or finder who might be entitled to a fee or commission for this Lesse other than JLL, whose commission shall be paid by Landlord pursuant to a separate written agreement(s). Tenant and Landlord shall each indemnify and hold the other hamless from any claim or claims, including costs, expenses and attorney's fees incurred by the other as a result of any other broker or finder asserting a claim for a fee or commission based upon any dealings with or statements made by the indemnifying party or its agents, employees or representatives.

33. <u>RESERVED RIGHTS</u>. Landlord reserves to itself all rights not expressly granted to Tenant hereunder, including the right, in Landlord's sole and absolute discretion, to lease, renovate, improve, alter, subdivide, demoish, construct or develop the Project, or center into new Private Restrictions with owners of other property, and no such act, or failure to so act, shall constitute a breach of any obligation to Tenant or give rise to any remedy, including any remedy of constructive eviction, damages or, subject to <u>Section 7.4</u> above, abatement of Rent, provided

16764.040 4830-2660-4226.6

that Landlord shall exercise commercially reasonable efforts to minimize any interference with Tenant's use or occupancy of the Premises in the exercise of such reserved rights.

34. <u>TRANSFER OF THE BUILDING BY LANDLORD</u>. In the event of any conveyance of the Building and assignment by Landlord of this Leese, Landlord shall be and is hereby released from all liability under any and all of its covenants and obligations contained in or derived from this Leese occurring after the date of such conveyance and assignment provided that such transfere expressly assumes all such covenants and obligations of Landlord under this Leese including Landlord's obligations with respect to the Security Deposit.

# 35. <u>MISCELLANEOUS</u>.

35.1 Captions; Attachments; Defined Terms.

(a) <u>Captions</u>. The captions of the Sections of this Lease are for convenience only and shall not be deemed to be relevant in resolving any question of interpretation or construction of any Section of this Lease. The provisions of this Lease shall be construct in accordance with the fair meaning of the language used and shall not be strictly construed against either party. When required by the contents of this Lease, the singular includes the plural. Wherever the term "including" is used in this Lease, it shall be interpreted as meaning "including, but not limited to," the matter or matters thereafter enumerated.

(b) <u>Exhibits</u>. Exhibits and addenda and schedules attached hereto (the "<u>Exhibits</u>") are deemed to constitute part of this Lease and are incorporated herein. Any capitalized terms used but not defined in the Exhibits shall have the meanings ascribed to them in this Lease.

(c) <u>Defined Terms</u>. The words "<u>Landlord</u>" and "<u>Tenant</u>" as used herein shall include the plural as well as the singular. Words used in neuter gender include the masculine and feminine and words in the masculine or feminine gender include the neuter. The obligations of this Lease as to a Tenant which consists of husband and wife shall extend, individually, to their sole and separate property as well as to their community property. For purposes hereof, "<u>Lusiness</u> <u>day</u>" shall be all calendar days, except Saturdays and Sundays and Holidays.

35.2 <u>Entire Agreement</u>. This Lease, along with any exhibits, addenda and schedules incorporated herein, constitutes the entire agreement between Landlord and Tenant relative to the Premises, and may be altered, amended or revoked only by instrument in writing signed by both Landlord and Tenant. All prior or contemporaneous agreements, oral and written, between and among Landlord and Tenant and their agents or representatives relative to the leasing of the Premises are superseded by but Lander.

35.3 <u>Severability</u>. If any term or provision of this Leese shall, to any extent, be determined by a court of competent jurisdiction to be invalid or unenforceable, the remainder of this Leese shall no tbe affected thereby, and each remaining term and provision of this Leese shall be valid and be enforceable to the fullest extent permitted by law.

35.4 <u>Costs of Suit</u>. If Tenant or Landlord brings any action for the enforcement or interpretation of this Leese, including any suit by Landlord for the recovery of Rent or possession of the Premises, the losing party shall pay to the prevailing party all of its costs and

51

16764.040 4830-2660-4226.6

expenses in connection therewith, including reasonable attorneys' fees and costs. The "prevailing party" will be determined by the court before which the action was brought based upon an assessment of which party's migor arguments or positions taken in the suit or proceeding ould fairly be said to have prevailed over the other party's major arguments or positions on major disputed issues in the court's decision. Notwithstanding the foregoing. Tenant shall pay all reasonable atomeys' fees and other costs and expenses that Landlord incurs in interpreting or enforcing this Lease or otherwise protecting its rights hereunder (a) where Tenant has failed to pay Rent when due, or (b) in any bankruptcy case, assignment for the benefit of creditors, or other insolvency, liquidation or reorganization proceeding involving Tenant or this Lease.

35.5 Joint and Several Liability. All the terms, covenants and conditions contained in this Lease to be performed by either party, if such party shall consist of more than one person or organization, shall be deemed to be joint and several, and except as otherwise expressly provided to the contrary herein, all rights and remedies of the parties shall be cumulative and nonexclusive of any other remedy at law or in equity.

35.6 Independent Covenants; Binding Effect; Choice of Law. This Lease shall be construed as though the covenants herein between Landlord and Tenant are independent and not dependent, and Tenant hereby waives the benefit of any Legal Requirements to the contrary. Subject to any provisions hereof restricting assignment and subletting by Tenant, all of the provisions hereof shall bind and inure to the benefit of the parties hereto and their respective heirs, legal representatives, successons and assigns. This Lease shall be governed and construed in accordance with by the laws of the State of California.

35.7 <u>Waiver</u>: No covenant, term or condition or the breach thereof shall be deemed waived, except by written consent of the party against whom the waiver is claimed, and any waiver or breach of any covenant, term or condition shall not be deemed to be a waiver of any preceding or succeeding breach of the same or any other covenant, term or condition. Acceptance by Landlord of any performance by Tenant after the time the same shall have become due shall not constitute a waiver by Landlord of the breach or default of any covenant, term or condition and set of the breach or default of any covenant, term or condition any earlormance by Landlord for the breach or default of any covenant, term or condition any performance by Landlord fare the time the same shall have become due shall not constitute a waiver by Tenant of the breach or default of any covenant, term or condition any performance by Landlord fare the time the same shall have become due shall not constitute a waiver by Tenant of the preach or advalut of any covenant, term or condition unless otherwise expressly agreed to by Tenant of any covenant, term or condition unless otherwise expressly agreed to by Tenant in writing.

35.8 Force Majeure. Except to the extent expressly set forth to the contrary herein, if either party is delayed, interrupted or prevented from performing any of its obligitations under the Leese, including its obligitations under the Work Letter, and such delayed, interruption or prevention is due to fire, act of God, governmental action (excluding governmental action resulting from the actions of Landlord or Tenant, e.g., inadequate permit submittals), labor dispute (provided that such labor dispute is inhistry-wide, and such party is not the particular target of such labor dispute (provided that such labor dispute is inhistry-wide, and such party is not the particular target of such labor dispute), unavailability of materials, virus, disease, pandemic, epidemic, or other health emergency, or any other cause outside the reasonable control of such party (except financial inability) (<u>"Force Majeure Events"</u>), then the time for performance of the affected obligations of Landlord or Tenant, as the case may be, shall be extended for a period equivalent to the period of such day, interruption or prevention. Notwithstanding the foregoing, in no event shall any payment required to be made under this Leese, including the payment of Rent, the payment of any

16764.040 4830-2660-4226.6

construction allowance or the payment of any other monetary obligation, be excused, nor shall any deadline or due date for payment be extended, by reason of any Force Majeure Event.

35.9 <u>Landlord's Liability</u>. The term "<u>Landlord</u>', as used in this Leese, shall mean only the owner or owners of the Building at the time in question. Notwithstanding any other term or provision of this Leese, the liability of Landlord for its obligations under this Leese is limited solely to Landlord's interest in the Project (which interest includes all rental and other income, sales, insurance and condemnation proceeds) as the same may from time to time be encumbered, and no personal liability shall at any time be asserted or enforceable against any other assets of Landlord or against Landlord's stockholders, directors, officers, members on partners on account of Landlord's default under this Leese.

35.10 <u>Consents and Approvals</u>. Wherever the consent, approval, judgment or determination of Landlord or Tenant is required or permitted under this Leæe, such consent, approval, judgment or determination shall not be unreesonably withheld, conditioned or delayed, unless a different standard is expressly set forth and, without limiting the foregoing. Landlord may withhold its consent in its sole and absolute discretion if any request by Tenant will affect the exterior of the Premises, the Common Areas, or title to the Building OrProject, or if the same will adversely affect the structure the Building or Project. If it is determined that Landlord fielded to give its consent where it was required to do so under this Leæe, Tenant shall be entitled to specific performance but not to monetary damages for such failure, unless Landlord may the be exerviewed or approved by Landlord any liability for accuracy or sufficiency of any such iterets hall not impose upon Landlord any liability for accuracy or sufficiency of any exhibits hereto shall not impose I andlord sinterest in the Project and no third parties, including Tenant or Tenant's against Landlord with respect thereto.

35.11 Delivery of Financial Statements. Upon request by Landlord, but not more than twice in any period of twelve (12) consecutive months, Tenant shall deliver to Landlord copies of Tenant's most recent quarterly and annual audited financial statements, including belance sheets, income statements, statement of ceah flow, and statements of net worth. Landlord may disclose the information (and may deliver copies of such financial statements) to Landlord's current and prospective lenders and prospective purchaser(s). Landlord shall exercise commercially reasonable efforts to leave pall such financial statements confidential, provided that Landlord may disclose the same to existing or prospective lenders, investors, partners, purchasers or other passons reasonably having a need to review such financial statements, so long as Landlord statements confidential. Notwithstanding the foregoing, if Tenant is a "public company" and its financial information is publicly available, then, so long as Tenant remains a public company, the foregoing requirements regarding Tenant's financial statements shall not apply.

35.12 <u>Relationship of Parties</u>. It is understood and agreed that this Lease is not intended to create any relationship between the parties other than that of landlord and tenant, and

16764.040 4830-2660-4226.6

neither party hereto shall represent to any third party that any relationship other than the foregoing exists

35.13 Administrative Charges. If Landlord performs any maintenance or repains that are the obligation of Tenant or repains any damage caused by Tenant or Tenant Parties, then, in addition to reimbursing Landlord for the reasonable cost of such maintenance or repains. Tenant shall pay Landlord and ministrative fee equal to the prevent (10%) of the cost of the work. In addition, and without limiting any other provision of this Leese, whenever Tenant requests Landlord's consent or submits documents to Landlord for Landlord's review, including landlord lien weivers, Tenant shall pay to Landlord all out-of-pocket costs and expenses, including reasonable attorney's fees and disbursements, incurred by Landlord in connection with such consent or review. consent or review

35.14 <u>Survival</u>. The covenants of Landlord and Tenant set forth in this Leese that, by their express terms or nature, are to be performed after the expiration or earlier termination of this Leese shall survive the expiration or earlier termination of this Leese.

## 35.15 Sanctions Lists.

(a) Landlord advises Tenant hereby that the purpose of this <u>Section</u> <u>35.15</u> is to provide to the Landlord information and assurances to enable Landlord to comply with the Legal Requirements imposed by the Office of Foreign Assets Control ("<u>OFAC</u>") of the U.S. Department of the Treasury. Tenant hereby represents, warrants and covenants to Landlord that either.

# (i) Tenant is "<u>Regulated Entity</u>" (as defined below), or

(ii) neither Tenant nor any person or entity that directly or indirectly has an ownership interest in Tenant of twenty-five percent (25%) or more, is or will be (1)(A) subject to a U.S. comprehensive sanctions program administered by OFAC, (B) named on OFAC's U.S. Specially Designated Nationals list, or (C) named on OFAC's Sectoral Sanctions Identifications list (A), (B) and (C), couldcively, the "OFAC Sanctions Lists"), (2) named on any other locally required sanctions lists ("Country Lists"), or (3) named on the United Nations Security Council's sanctions lists (Inter <u>UNLList</u>" and together with the OFAC Sanctions Lists and the Country Lists the "Sanctions Lists"). the Country Lists, the "Sanctions Lists").

(b) If, in connection with this Lease, there is one or more Guarantors of Tenant's obligations under this Lease, then Tenant further represents, warrants and covenants that either:

(i) any such Guarantor is a Regulated Entity, or

(ii) neither Guarantor nor any person or entity that directly or indirectly has an ownership interest in such Guarantor of twenty-five percent (25%) or more, is or will be on the Sanctions Lists.

16764.040 4830-2660-4226.6

For purposes of this Section, a "<u>Regulated Entity</u>" shall mean a U.S. public company (including their documented wholly-owned subsidiaries) or any other entity, including a bank, that is regulated by the SEC, FINRA, or Federal Reserve.

35.16 <u>Time Periods</u>. All periods of time referred to in this Leese shall include all Saturdays, Sundays and Holidays, unless the period of time specifies business days; provided, however, that if the date or last date to perform any act or give notice or approval shall fall on a Saturday, Sunday or Holiday, such act, notice or approval shall be timely if performed or given on the next succeeding day which is not a Saturday, Sunday or Holiday.

35.17 <u>Time of the Essence</u>. Time is of the essence for the performance of each term, condition and coverant of this Leese. The foregoing shall not operate, however, to reduce the time period allocated for the performance of any obligation or the terming of any default if a time period is specified in this Leese for the performance of such obligation.

35.18 Execution: Counterparts. The submission of this Lease for review or signature by Tenant does not constitute an offer or option to lease the Premises, and it shall not be effective as a lease or otherwise until this Lease is fully executed and delivered by Landlord and Tenant. Landlord and Tenant may execute this Lease in multiple counterparts and may deliver copies of such executed counterparts to each other by factimile or electronically (by e-mail and in Department of the process of the proces of t formats such as PDF or via DoccSign), and such memore of execution and delivery shall be deemed valid and binding for all purposes on the date of such delivery; provided, however, that each parts shall deliver original signed counterparts of this Lease to each other party as soon as reasonably practicable thereafter. Each counterpart shall constitute an original and all of the counterparts, when taken together, shall constitute one and the same instrument. Any copy of a fully-executed version of this Lease shall be deemed an original for all purposes.

#### 35.19 ARBITRATION

35.19 <u>ARBITRATION.</u>
(a) Except as provided in <u>Section 35.19(b)</u> below, Landlord and Tenant agree to first negotiate and then mediate with respect to any claim or dispute arising out of or relating to this Laxes, before resorting to court action. Either party may initiate settlement negotiations by providing written notice to the other party, setting forth the subject of the claim or dispute. Landlord and Tenant agree to cooperate in scheduling negotiations and to participate in the settlement negotiations in good faith. If Landlord and Tenant agree to cooperate in scheduling negotiations and to participate in the settlement negotiations in good faith. If Landlord and Tenant fail to settle such claim or dispute within thirty (30) days after the date of mailing of the notice initidating settlement negotiations or within such additional time period as the parties may agree in writing (such period being the "Negotiation Period"), the parties agree to submit the metler to JAMS for mediation. Either party may commerce mediation by providing to JAMS and the other party a written requested. Except as provided herein or by written agreement of the parties, the mediation shall be concluded pursuant to the JAMS nules in a location reasonably designeted by Landlord in Contra Costa County. The parties will cooperate in selecting a mediator from the JAMS panel of neutrals, and in scheduling the mediation in good faith, and to share equally in its costs. All offers, promises, conduct and statements, whether oral or written, made in the course of the Negotiation Period or the mediation by designet the mediation and good faith, and to share equally in its costs. All offers, promises, conduct and any other of the parties, their employees, agents, experts and attomeys, and by the mediation and any other JAMS employees.

16764.040 4830-2660-4226.6

are confidential, privileged and inadmissible for any purpose, including impeachment, in any litigation or other proceeding involving the parties, but evidence that is otherwise admissible or discoverable shall not be rendered inadmissible or non-discoverable as a result of its use in the mediation. If JAMS should no longer exist at the time the claim or dispute arises, the matter shall be submitted to its successor entity, or if there is no such successor entity, to the American Arbitration Association or other similar organization mutually agreed upon by the parties, and except as provided herein or by mutual agreement of the parties, the mediation rules of such successor calternate organization shall apply. Except as may be expressly set forth in any written settlement agreement, should the matter be settled by negotiation or mediation prior to commencing court action, each party shall pay its own attorneys' fees and costs. Except as provided in <u>Section 35.19(b)</u>, netther party may commence an action arising out of or relating to this Lesse until expiration of the Negotiation Pariod and completion of the initial mediation session in accordance with this <u>Section 35.19</u> without first attempting to resolve the matter through negotiation and mediation, or refuses to negotiate or mediate after a request has been made, then that party shall not be entitled to recover attomeys' fees and costs, even if such fees and costs would otherwise be available to that party ins such action.

(b) Either party may seek equitable relief to preserve the status quo prior to participating in the negotiation and mediation proceedings required pursuant to this <u>Section 35.19</u>. In addition, the following matters are excluded from mandatory negotiation and mediation hereunder: (i) an unlawful detainer action; (ii) any matter relating to a monetary Event of Default pursuant to <u>Section 19.1(a)</u> or <u>Section 19.1(b)</u> above; (iii) actions seeking equitable remedies (including injunction and declaratory relief); (iv) any matter that is within the jurisdiction of probate, small claims, or bankruptcy court; or (v) the determination of Fair Market Value as provided in <u>Section 2.3</u> above.

(c) The provisions of this <u>Section 35.19</u> may be enforced by any court of competent jurisdiction, and the party seeking enforcement shall be entitled to an award of all fees and costs, including reasonable attorneys' fees, to be paid by the party against which enforcement is ordered. The covenants of Landlord and Tenant contained in this <u>Section 35.19</u> shall survive the expiration or earlier termination of this Leese.

(d) Nothing contained herein shall enable either party to compel the other party to submit any dispute to arbitration and neither party shall be required to submit a dispute to arbitration prior to commencing an action with respect to a claim or dispute covered by this <u>Section 35.19</u> so long as such party first complies with terms and conditions of this <u>Section 35.19</u>.

# 36. <u>RIGHT OF FIRST OFFER</u>.

36.1 <u>First Offer Space</u>. In the event that Suite 160 or Suite 450 in the Building become "<u>available for lease to third parties</u>" (as defined below) during the Term (any such space is herein referred to as the "<u>First Offer Space</u>"). Tenant shall have an on-going right of first offer ("<u>Right of First Offer</u>") to lease such First Offer Space subject to, and in accordance with, the terms and conditions set forth in this <u>Section 36</u>. For purposes of this <u>Section 36</u>, Suites 160 and 450 in the Building shall be "<u>available for lease to third parties</u>" if, after the date of this Lease,

16764.040 4830-2660-4226.6

(a) Landlord is free to lease such space to the general public, unencumbered by any renewal rights, expansion rights, rights of first offer or other similar rights in favor of other tenants in the Building, and (b) Landlord intends to market the space to the general public (i.e., the space will not be occupied by Landlord, its affiliates or successors, or by an existing tenant of the space, whether or not the renewal of the existing tenant is pursuant to an express written provision in such tenant's lease and without regard to whether such renewal is characterized by the parties thereto as a "renewal" or as a "new lease") (all of the foregoing are herein referred to as "<u>Superior Rights</u>").

## 36.2 First Offer Notice.

(a) Landlord shall give Tenant written notice (the "<u>First Offer Notice</u>") at such time as any First Offer Space will or has become available for lease to third parties in accordance with <u>Section 36.1</u> above (as such availability is determined by Landlord) pursuant to the terms of Tenant's Right of First Offer, as set forth in this <u>Section 36</u>. A First Offer Notice may be conditioned on the failure of a holder of Superior Rights to lease all or any portion of such space.

(b) Any First Offer Notice shall set forth the material terms upon which Landlord is willing to lease the applicable First Offer Space to Terant, including (i) Landlord's good faith written proposal of the Base Rent for such First Offer Space (which shall be based on the definition of Fair Market Value, as set forth in <u>Section 2.3(c)</u>, with appropriate adjustments thereto to be made by Landlord to reflect the leasing of the First Offer Space as compared to determining the Fair Market Value, as set forth in <u>Section 2.3(c)</u>, with appropriate adjustments thereto to be made by Landlord to reflect the leasing of the First Offer Space as compared to determining the Fair Market Value for an Option Term, and further, during the first twenty-four (24) months of the Term, any such proposal shall reflect Landlord's payment of a full brokerage commission based on Landlord's then-current commission schedule), (ii) the terant improvements, if any Landlord proposes to instal, and/or any termat improvement allowance that Landlord proposes to pay, (iii) the anticipated date upon which possession of such First Offer Space will be available (the "<u>Anticipated Delivery Date</u>"), and (iv) any other material conditions or provisions relating to the leasing of such First Offer Space that Landlord is prepared to accept, then the Base Rent agreed upon by such third party shall be the Base Rent Offer A to Terant (subject to Landlord's good faith adjustments based on the other economic and other material terms of the third-party offer).

#### 36.3 Procedure for Acceptance.

(a) Tenant may, not later than fifteen (15) business days after Landlord delivers the First Offer Notice to Tenant (or, if there is a third party offer for the applicable First. Offer Space, not later than seven (7) days after Landlord delivers the First Offer Notice) (the "<u>Election Date</u>"), at its option, deliver a written notice to Landlord decting to lease the applicable First Offer Space upon the terms set forth in the First Offer Notice ("<u>Tenant's Election Notice</u>"). In addition, if there is no third party tenant offer for the First Offer Space, and Tenant wishes to lease the first Offer Notice on terms other than those specified in the First Offer Notice, Tenant may, on or before the Election Date, provide Landlord with a notice ("<u>Tenant's Offering Notice</u>") specifying the terms upon which Tenant is willing to lease the First Offer Space.

16764.040 4830-2660-4226.6

(b) Tenant may exercise its Right of First Offer only with respect to all of the First Offer Space identified in the First Offer Notice. If Tenant does not deliver Tenant's Election Notice or a Tenant's Offering Notice on the before the Election Date, then Tenant Suffering Notice or a freemath's Offering Notice or before the Election Date, then Tenant shall have no further right to lease the First Offer Space identified in the First Offer Notice until after Landlord leases such First Offer Space to a third party (the rights of whom shall then onstitute a "Superior Right" for purposes of Section 36.1 above) and such First Offer Space again becomes available for lease to Tenant in accordance with, and subject to, the terms and conditions set forth in this <u>Section 36</u>. Thore is of the essence of this provision, and Tenant acknowledges and agrees that Landlord will have no obligation to lease shall be deemed a Tenant's Offering Notice, the parties agree to negotiate in good faith for ten (10) days following Tenant's Offering Notice, the parties agree to negotiate in good faith for ten (10) days following Tenant's Offering Notice, the subject to the sole (but good faith) discretion of both Landlord's First Offer Space shy Tenant of Lease hind the agreement on the terms for such a lease shall be deemed to nant's Offering Notice, the parties agree to negotiate in good faith discretion of bays following Tenant's election First Offer Space and Tenant elects to provide a Tenant's Offering Notice, the subject to the sole (but good faith) discretion of both Landlord's First Offer Notice, or is not delivered to the sole (but good faith) discretion of both Landlord's First Offer Notice, or is not delivered to the sole (but good faith) discretion of both Landlord's First Offer Notice, or is not delivered to the sole (but good faith) discretion of both Landlord's First Offer Notice, or is not delivered to the sole (but good faith) discretion of both Landlord's First Offer Notice.

36.4 Tenant's Offering Notice; Other Terms and Conditions. If Tenant (i) fails to deliver a Tenant's Election Notice prior to the Election Date, (ii) delivers to Landlord Tenant's Offering Notice as provided in Section 36.3 above, or (iii) fails to execute and deliver to Landlord Tenant's Offering Notice as provided in Section 36.5 above, or (iii) fails to execute and deliver to Landlord Tenant's of the leese amendment described in Section 36.5 above, or (iii) fails to execute and deliver to Landlord Tenant's of the leese amendment described in Section 36.5 above, or (iii) fails to execute and deliver to Landlord the leese amendment described in Section 36.5 below reflecting the addition of the First Offer Space within ten (10) business days following receipt thereof by Tenant (provided that Tenant shall have a reasonable opportunity to negotiate such leese amendment to the extent that it does not concertly reflect the agreed upon terms and conditions), then, within nine (9) months thereafter (or, if the First Offer Notice is delivered within the first twenty-four (24) months of the Term of the Leese, then within six (6) months thereafter), (a) Landlord may leese the First Offer Space to any person on terms and conditions and conditions set forth in Tenant's Offering Notice; provided however, that, at any time before such election by Landlord. Tenant may revoke Tenant's Offering Notice; in which event Landlord may leese the First Offer Space to any person on terms and conditions set forth in Tenant to Soffering Notice; provided however; in which event Landlord may leese the First Offer Space to any person on terms and conditions Landlord there fails to leese the First Offer Space within said nine (9) month period (or six (6) month period, as applicable); or desires to leeve the First Offer Space within sid nine (9) month period, (9) m

36.5 <u>Amendment to Lesse</u>. If Tenant delivers a Tenant's Election Notice prior to the Election Date or, if applicable, Landlord elects to lesse the First Offer Space to Tenant on the terms and conditions set forth in Tenant's Offering Notice, Landlord shall prepare and Tenant shall promptly execute an amendment to this Lesse (provided that Tenant shall have the

16764.040 4830-2660-4226.6

opportunity to negotiate such lease amendment to the extent that it does not correctly reflect the agreed upon terms and conditions) (a) to add the applicable First Offer Space to the Premises upon the terms specified in the First Offer Notice, Tenant's Offering Notice, or as otherwise agreed to by the parties in writing, as the case may be, and otherwise on the terms and conditions set forth herein, and (b) to modify the applicable provisions of this Lease, including items in the Basic Lease Provisions, such as Tenant's Share and the Floor Area of the Premises. In addition, if, within the first twenty-four (24) months of the Term, Tenant leases any of the Flort Space, Landlord shall pay LL a full brokerage commission in connection therewith based on Landlord's then-current commission schedule, so long as Tenant cetifies to Landlord that LLL is entitled to such a fee or commission, and Tenant agrees to indemnify and hold Landlord harmless from any claim or claims, including costs, expenses and atomey's fees, incurred by Landlord as a result of any other broker or finder assetting a claim for a fee or commission based upon any dealings with or statements made by Tenant or its agents, employees or representatives in connection with the First Offer Space.

36.6 <u>Conditions of Exercise</u>. Notwithstanding any provision of this <u>Section 36</u> to the contrary, if Tenant is in monetary ormaterial non-monetary default beyond applicable notice and cure periods under any of the terms, covenants or conditions of this Lease either at the time a First Offer Notice would otherwise be required to be sent under this <u>Section 36</u>, or any other time following Tenant's exercise of its right to lease the First Offer Space and prior to the date upon which possession of the First Offer Space is to be delivered to Tenant, Landlord shall have, in addition to all of Landlord's other rights and remedies provided in this Lease, the right to tenimate Tenant's rights under this <u>Section 36</u>, and in such event Landlord shall not be required to beliver the First Offer Notice or to deliver possession of the First Offer Space and prior to the date therminate tenanit's rights under this <u>Section 36</u>, and in such event Landlord shall not be required to beliver the First Offer Notice or to deliver possession of the First Offer Space to Tenant. If not earlier terminated, the rights of Tenant pursuant to this <u>Section 36</u> shall automatically terminate upon the Expiration Date (as the same may be extended hereunder). Nothing contained in this <u>Section 36</u> shall be deemed to impose any obligation on Landlord to refrain from megotiating with the existing tenant of any First Offer Space or to take any other action or omit to take any other action in order to make any First Offer Space available to Tenant.

36.7 <u>Rights Personal to Tenant</u>. Tenant's right to lease the First Offer Space pursuant to this <u>Section 36</u> is personal to, and may be exercised only by, the Original Tenant or any Permitted Assignee, and only if the Original Tenant or a Permitted Transferee continues to occupy the entirety of the Premises (as the same may be expanded) at the time of such exercise. If Tenant shall assign this Lease (other than to a Permitted Assignee) or sublet all or any portion of the Premises (as the same may be expanded) at the time of such exercise. If Tenant shall assign this Lease (other than to a Permitted Assignee) or sublet all or any portion of the Premises (as the same may be expanded hereunder) (other than to a Permitted Transferee), then immediately upon such assignment or subleting. Tenant's right to lease any First Offer Space pursuant to this <u>Section 36</u> shall simultaneously terminate and be of no further force or effect. No assignee (other than a Permitted Assignee) or subtenant shall have any right to lease the First Offer Space pursuant to this <u>Section 36</u>.

37. ROOFTOP EQUIPMENT.

37.1 <u>Communications and HVAC Equipment</u>. Subject to the applicable terms and conditions contained in this Lease (including Section 9 and this Section 37) and all Legal Requirements, Tenant shall, during the Term, have the right to install and maintain: (a) on the roof of the Building, one (1) satellite dish or other similar wireless communications device for receiving

16764.040 4830-2660-4226.6

59

of signals or broadcasts (as opposed to the generation or transmission of any such signals or broadcasts) to serve Tenant's business in the Premises (the "<u>Satellite Dis</u>"), and up to two (2) supplemental HVAC units necessary to provide the Premises with additional heating and cooling capacity (each, a "<u>Rooftop Area</u>"); and (b) connections for the Satellite Dish and Rooftop Units' (i) electrical wining to the Building's existing electrical supply and (ii) cable or similar connection necessary to connect the Satellite Dish and Rooftop Units for (i) electrical wining to the Building's existing electrical supply and (ii) cable or similar connection necessary to connect the Satellite Dish and Rooftop Units with Tenant's related equipment located in the Premises. The routes or paths for such wining and connections shall be through the Building's existing electrical supply and ii) cable or similar connection necessary to connect the Satellite Dish and Rooftop Units with Tenant's related equipment located in the Premises. The routes or paths for such wining and connections shall be through the Building's existing relevance and shafts, subject to space limitations and Landlord's regorvox (not to be unreasonable requirements for use of such areas, and in all events subject to Landlord's approval (not to be unreasonably withheld, conditioned or delayed) of plans and installation pursuant to other provisions of this Lesse, including <u>Section 9</u> above (such notics or paths are collectively referred to as the "<u>Telecom Equipment</u>", the Rooftop Units and related Connections are collectively referred to as the "<u>Telecom Equipment</u>", the Rooftop Units and related Connections are, collectively, referred to as the "<u>Telecom Equipment</u>", the Rooftop Leginpment and Supplemental HVAC Equipment HVAC Equipment". And the Telecom Equipment and tennoval of the Rooftop Equipment, permitting, installation, screening, maintenance, repair and renoval of the Rooftop Equipment shall be borne solely by Tenant. For avoidance of doubt, the Roof

#### 37.2 <u>Reserved</u>.

37.3 <u>Interference</u>. Without limiting the generality of any other provision hereof, Ternant shall install, maintain and operate the Telecom Equipment in a manner so as to not cause any electrical, electromagnetic, radio frequency or other material interference with the use and operation of any: (a) television or radio equipment in or about the Project; (b) transmitting, receiving or master television, telecommunications or microwave antennae equipment currently or hereafter located in any portion of the Project; or (c) radio communication system now or hereafter located in any portion of the Project; or (c) radio communication system now or hereafter located in any portion of the Project; upon thereafter each shall, within immediately cooperate with Landlord to identify the source of the interference, Tenant shall immediately cooperate with Landlord to identify the source of the interference and shall, within ternty-four (24) hours, if requested by Landlord, cases all operations of the Telecom Equipment (except for intermittent testing as reasonably approved by Landlord) until the interference has been corrected to the reasonable satisfaction of Landlord, unless Tenant establishes to the reasonable satisfaction of Landlord prior to the expiration of such twenty-four (24) hour period that the interference is not caused by the Telecom Equipment, in which case Tenant shall peresponsible for all costs associated with any tests deemed necessary to resolve any and all interference as set forth in this <u>Section 37.3</u>. If any such interference caused by Tenant has not been corrected within ten (10) days after notice to Tenant, Landlord may (i) require Tenant to remove the specific Telecom Equipment causing such interference, or (ii) eliminate the interference at renant, sexpense. If the equipment causing such interference, or (iii) eliminate the interference in a nutually acceptable

16764.040 4830-2660-4226.6

60

manner; provided that Landlord agrees to use commercially reasonable efforts to cause such other party to reasonably cooperate with Tenant.

37.4 Roof Repairs. If Landlord desires to perform roof repairs and/or roof replacements to the Building (the "Roof Repairs"). Landlord shall give Tenant at least ten (10) business days' prior notice of the date Landlord intends to commence such Roof Repairs (except in the event of an emergency, in which event Landlord deems appropriate in light of the circumstances), along with a description of the work scheduled to be performed on the roof, and a reasonable estimate of the time frame required for that performance. Tenant shall, within ten (10) business days following receipt of such notice, undertake such measures as it deems suble to protect the Telecom Equipment from interference by Landlord, its agents, contractors or employees, in the course of any Roof Repairs.

37.5 <u>Rules and Regulations</u>. Without limiting the applicable provisions of this Lease, Tenant's use of the roof of the Building for the installation, operation, maintenance and use of the Rooftop Equipment shall be subject to the terms and conditions contained in the "<u>Rooftop Rules and Regulations</u>" attached hereto as <u>Exhibit C-1</u>.

37.6 <u>Richts Personal to Tenant</u>. Tenant's rights under this <u>Section 37</u> shall not be transferable or assignable, whether voluntarily or involuntarily, whether by operation of law or otherwise, except in connection with a Permitted Transfer or in connection with a Transfer approved by Landlord pursuant to <u>Section 16</u> above. Any purported transfer of any rights in violation this <u>Section 37</u> shall be void and a material default under this Lease.

Landlord and Tenant have executed this Lease on the date and year set forth at the beginning of this Lease.

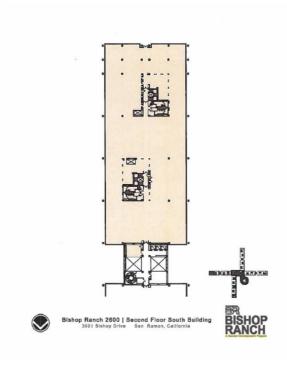
Landlord:	Tenant:	
2600 CR, LLC, a Delaware limited liability company	FIVE9, INC., a Delaware corporation	
By: QuinnCo, LLC, a California limited liability company, its Manager	By: David Aill	
By: The Alexander Mehran Revocable Trust, its Manager Docusioned by:	Title: SVP, Finance	
By: Alexander R. Mehran, Jr.,	By:James Doran	
Trustee	Title: EVP, Strategy & Operation	

16764.040 4830-2660-4226.6

61

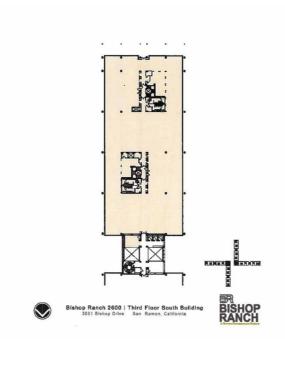
DocuSign Envelope ID: 390393F4-EE01-4D38-B0C6-A9BBF1B23F9D

EXHIBIT A <u>FLOOR PLAN OF PREMISES</u>



16764.040 4830-2660-4226.6

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16764.040 4830-2660-4226.6

#### EXHIBIT B

#### WORK LETTER

# This work letter ("<u>Work Letter</u>") sets forth the terms and conditions relating to the construction of the initial improvements in the Premises. All capitalized terms used but not defined herein shall have the respective meanings given such terms in the Lease.

#### SECTIONI SUITE IMPROVEMENTS

1.1 Suite Improvements. Landlord shall cause the "General Contractor" (as defined in Section 3.2 below) to construct and install in the Premises with reasonable diligence the improvements and fixtures provided for in this Work Letter (the "Suite Improvements"). All suite Improvements shall be performed in a first-class workmanike manner in accordance with the "Approved Construction Drawings" (as hereinbelow defined). Landlord or the General Contractor will be responsible for moving and re-installing the Existing FF&E to the extent required to perform the Suite Improvements, Invivided that the cost of moving and re-installing the Existing FF&E shall be borne by Tenant (subject to application of the Suite Improvement Allowance, as described below) described below).

1.2 <u>Selection of Architect</u>. At Tenant's sole cost and expense (subject to application of the Suite Improvement Allowance), Tenant has selected and retained, and Landlord has approved, Huntsman Architectural Group as Tenant's architect/space planner (the "<u>Architect</u>") to prepare the "<u>Design Development Plan</u>" (as defined in <u>Section 2.2.2</u> below) and the "<u>Construction Drawings</u>" (as defined in <u>Section 2.1</u> below). The Architect shall be subject to Landlord's approval, which shall not be unreasonably withheld, conditioned or delayed.

1.3 <u>Selection of Project Manager</u>: At Tenant's sole cost and expense (subject to application of the Suite Improvement Allowance), Tenant shall have the right to select and retain a project manager ("<u>Tenant's Project Manager</u>") subject to Landlord's approval, which shall not be unreasonably withheld, conditioned or delayed.

### SECTION II CONSTRUCTION DRAWINGS; SELECTION OF CONTRACTOR

2.1 <u>Tenant's Responsibility</u>. Tenant shall be solely responsible for the timely preparation and submission to Landlord of all space plans and all architectural drawings, plans and specifications necessary to complete the Suite Improvements (collectively, the "<u>Drawings</u>"), including the final architectural working drawings for the Premises in a form that is sufficient to enable subcontractors to bid on the work and to obtain all applicable permits for the Suite Improvements (the "<u>Construction Drawings</u>"). All Drawings shall (a) comply with the drawing format and specifications required by Landlord as set forth in <u>Exhibit B-1</u> attached herein by reference, (b) be consistent with Landlord's requirements regarding the design and function of the Building ("<u>Landlord Requirements</u>") that have been communicated to Tenant in writing, and (c) otherwise be subject to Landlord's reasonable approval in accordance with <u>Section 2.7</u> below. If requested by Tenant, Landlord shall use commercially reasonable

16764.040 4830-2660-4226.6

efforts to assist Tenant, or cause its architect and/or engineers to assist Tenant, in preparing all or a portion of the Drawings; provided, however, that, whether or not the Drawings are prepared with such assistance, Tenant shall be solely responsible for the timely preparation and submission of the Drawings and for all elements thereof and, subject to <u>Section IV</u> below, all costs relating thereto. Without limiting the foregoing, Tenant shall be responsible for ensuing (x) that all elements of the design of the Drawings comply with all Legal Requirements and are otherwise suitable for Tenant's use of the Premises, and (y) that no. Suite Improvements impair any system or structural component of the Building, and neither the preparation of the Drawings shall relieve Tenant from such responsibility.

#### 2.2 <u>Plans</u>.

2.2.1 Design Development Plan. On or before August 14, 2020, Tenant shall cause the Architect to prepare a design development plan for the Suite Improvements, including a layout and designation of all offices, rooms and other pratitioning, and equipment to be contained in the Premises, together with their intended use (the "Design Development Plan"), and shall deliver four (4) copies of the Design Development Plan is, signed by Tenant, to Landlord for its approval. The Design Development Plan is, accordance with Section 2.7 below within ten (10) days after Landlord's receipt thereof. If Landlord reasonably disapprovals the Design Development Plan in accordance with Section 2.7 below within ten (10) days after Landlord's receipt thereof. If Landlord reasonably disapprovals such disapproval and the changes that would be necessary to resolve Landlord's objections, and upon the request of Tenant, Landlord agrees to confer with Tenant, the Architect and Tenant's Project Manager regarding its reasons for such disapproval. If Landlord disapproval. If Landlord disapproves the Design Development Plan (or any component thereof), Tenant shall cause the Design Development Plan to be modified and resubmitted to Landlord for tis approval. Mich shall be provided to Tenant in witting within seven (7) business days of its receipt of the modified Construction Drawings. Such procedure shall be repeated as necessary until Landlord has approved the Design Development Plan (or any component thereof). The Design Development Plan of the applicable component thereof). The Design Development Plan (or the applicable component thereof). The Design Development Plan (or the applicable component thereof). The Design Development Plan (or the applicable component thereof). The Design Development Plan (or the applicable component thereof). The Design Development Plan (or the applicable component thereof). The Design Development Plan (or the applicable component thereof). The Design Development Plan (or the applicable component thereof).

2.2.2 <u>Construction Drawings</u>. On or before September 18, 2020, Tenant shall cause the Architect to complete the Construction Drawings and shall deliver four (4) copies of the Construction Drawings, signed by Tenant, to Landlord for its approval. The Construction Drawings shall show at a minimum the information enumerated on <u>Exhibit B-1</u> attached hereto. Notwithstanding the foregoing at Tenant's option, the Construction Drawings may be prepared in two phases (first the architectural drawings, then engineering drawings consistent with the previously provided architectural drawings), provided that each phase shall be subject to Landlord's approval. Landlord shall provide Tenant with notice approving or reasonably disapproving the Construction Drawings (or the applicable component thereof) in accordance with <u>Section 2.7</u> below within ten (10) business days after Landlord's receipt thereof. If Landlord of disapproval shall describe with reasonable specificity the basis for such disapproval and the changes that would be necessary to resolve Landlord's objections, and upon the request of Tenant,

16764.040 4830-2660-4226.6

Landlord agrees to confer with Tenant, the Architect and Tenant's Project Manager regarding its reasons for such disapproval. If Landlord disapproves the Construction Drawings (or any component thereof), Tenant shall cause the Construction Drawings to be modified and resubmitted to Landlord forits approval, which shall be provided to Tenant in writing within seven (7) business days of its receipt of the modified Construction Drawings. Such procedure shall be repeated as necessary until Landlord has approved the Construction Drawings (or the applicable component thereof). The Construction Drawings approved by Landlord shall constitute the "<u>Approved</u> <u>Construction Drawings</u>".

#### 2.3 <u>Selection of General Contractor</u>.

 $\begin{array}{cccc} 2.3.1 & \underline{Bidding Process}, & Within ten (10) business days following Landlord's approval of the Design Development Plan, Landlord will put the Design Development Plan out for bid to three (3) general contractors, one of which shall be Sunset Development Company ("\underline{SDC}"), and the other two (2) shall be selected by Tenant and reasonably approved by Landlord's list of preferred contractors, which list includes BCCI, Source Construction, and Truebeck Construction. \\ \end{array}$ 

2.3.2 <u>Approved Bids</u>. Within twenty-seven (27) days following Landlord's putting the Design Development Plan out to bid pursuant to <u>Section 2.3.1</u>, Landlord will provide to Terant the bids to complete the work as shown on the Construction Drawings from the bidding contractors (the "<u>Bids</u>"). Landlord shall require that each trade estimated to exceed Twenty-Five Thousand Dollars (25,000.00) be put out to at least three (3) bidders, except for the mechanical, electrical and plumking ("<u>MEP</u>") and fire spinikler protection subcontractors (which may be selected by Landlord on a "sole-sourced" basis, provided their fees are reasonably competitive), and except that the fire alarm subcontractor must be Pacific Auslingar Fine Alarm Company (the parties acknowledging that the Suite Improvements to be performed by the MEP subcontractors and the fire spinikler protection and fire alarm systems for the Prenises shall be performed on a "design-build" basis). Landlord shall also require that each trade of the remains shall be performed on a "design-build" basis). Landlord bids, Landlord, in consultation with the bidding contractor provide a reasonably detailed schedule to complete the Suite Improvements as shown on the Construction Drawings (when the same are performed without the payment of overtime or other premiums). Upon receipt of the subcontractor bids, Landlord, in consultation with the bidding contractors, shall reconcile the subcontractor bids to adjust for incorrect or inconsistent assumptions so a like kind comparison can be made and deliver the Bids and such reconcilitatory/comparison to Tenant, Tenant shall, in cooperation with Landlord, select from among the values bidders the general contractor by perform the Suite Improvements (the "<u>General Contractor</u>"), which shall be the contractor that submitted the lowest cost bid, unless otherwise approved by both Tenant and Landlord. The Bid selected by Tenant she referred to as the "<u>Approved Bid</u>"; the construction schedule included in the Approved Bid shall herer

16764.040 4830-2660-4226.6

2.4 <u>Approved Construction Drawings; Permits</u>. Promptly following Tenant's selection of the General Contractor and Landlord's receipt of the Approved Construction Terms, Landlord shall submit the Approved Construction Drawings to the appropriate municipal authorities for the purpose of securing the applicable building permits necessary to allow the General Contractor to commence and complete the construction of the Suite Improvements (the "<u>Permits</u>").

2.5 <u>Change Orders.</u> If, prior to the Substantial Completion Date, Tenant shall request improvements or changes to the Premises in addition to, revision of or substitution for the Suite Improvements identified on the Approved Construction Drawings, including any request for above Building standard finishes or other detailed specifications (individually or collectively, a "<u>Change Order</u>"). Tenant shall deliver to Landlord for its reasonable approval plans and specifications for such Change Order in accordance with Section 2.7 below, which shall be provided to Tenant in writing within ten (10) days of Landlord's receipt of the subject Change Order, If Landlord be provided to Tenant in writing writin ten (10) days of Landlord's receipt of the subject Change Order. If Landlord the revisions required to obtain Landlord's approval. Tenant shall revises and redeliver the plans and specifications for such Change Order, and the obtain the velocity of the subject Change Order. If Landlord or Themat shall be deemed to have abandoned its request for (a) the cost of such Change Order. If Landlord approves the plans and specifications for any Change Order, and (b) whether any delay in the Substantial Completion of the Subject to 0 such Change Order. If Landlord approves the plans and specifications for any Change Order, (a) the cost of such Change Order, and (b) whether any delay in the Substantial Completion of the Suite Improvements is anticipated as a result thereof and, if so, the estimated length of such change Order. If Change Order. If reant fails to respond within such three (3) day for all preparations and revisions of plans and specifications, and any net increase in the cost of construction, resulting from all Change Orders.

2.6 <u>Time Deedlines</u>. Without limiting the foregoing provisions of this <u>Section II</u>, Tenant shall select the General Contractor and provide the Approved Construction Terms (collectively, <u>"Tenant's Final Construction Approval</u>") to Landlord on or before <u>"Tenant's Approval Deedlines</u>, which means October 9, 2020; provided, however, that Tenant's Approval Deedline shall be extended by one day for each day, if any, by which the date on which Tenant selects the General Contractor or provides the Approved Construction Terms is delayed by any failure of Landlord to perform its obligations under this <u>Section II</u> within the time frames required in this Work Letter:

2.7 Landlord's Approval. Landlord's approval of any matter pursuant to this Work Letter shall not be unreasonably withheld, conditioned or delayed, unless Landlord reasonably determines that the same would (a) violate any provision of the Leese or this Work Letter; (b) directly or indirectly delay the Substantial Completion of the Suite Improvements beyond the Target Commencement Date of February 1, 2021, (c) affect the exterior of the Premises or the Common Areas, or (d) adversely affect the structure the Building or any of the Base Building Systems, other tenants, or the safety or operation of the Building or Project.

16764.040 4830-2660-4226.6

#### SECTION III CONSTRUCTION OF THE SUITE IMPROVEMENTS

3.1 <u>Construction</u>. Upon Landlord's receipt of the Permits, Landlord shall proceed with reasonable diligence to cause the Suite Improvements to be "<u>substantially Completed</u>" (as defined in <u>Section 4.1</u> below) by the General Contractor in accordrace with the Approved Construction Terms and all of the terms and conditions set forth in this Work Letter:

3.2 <u>Allowance</u>. Tenant shall be entitled to a one-time allowance (the "<u>Suite</u> <u>Improvement Allowance</u>") in the amount of up to, but not exceeding, \$40.00 per rentable square foot of the Premises (i.e., \$4,170,120.00) to be applied toward the "<u>Suite Improvement Costs</u>" (defined in <u>Section 3.3</u> below). Tenant shall be responsible for all of the Suite Improvement Costs to the extent the same exceed the lesser of (a) the Suite Improvement Allowance, or (b) the aggregate amount that Landlord is required to disburse for such purpose pursuant to this Work Letter. Notwithstanding anything to the contrary contained in the Lesse, if Tenant fails to use the entirety of the Suite Improvement Allowance within one (1) year following the Commencement Date, the unused amount shall revert to Landlord and Tenant shall have no further rights with respect thereto. In addition to the Suite Improvement Allowance, Landlord shall provide put JLL \$18,000.00 for its preparation a preliminary test-fit space plan of the Premises in accordance with the catian test-fit authorization agreement dated March 10, 2020, which payment shall be made within thirty (30) days following the mutual execution and delivery of the Lesse.

3.3 <u>Suite Improvement Costs.</u> Except as otherwise provided in this Work Letter, the Suite Improvement Allowance shall be disbursed by Landlord only for the following items (collectively, the "<u>Suite Improvement Costs</u>"): (a) the fees of the Architect and any fees reasonably incurred by Landlord for review of the Drawings by Landlord's third party consultants; (b) plancheck, permit and license fees relating to performance of the Suite Improvements; (c) the cost of performing the Suite Improvements, including after-bouns charges, testing and inspection costs, freight elevator usage, hoisting and trash removal costs, and a reasonable allocation of the General Contractor's insurance costs (collectively, "<u>Construction Costs</u>"); (d) the General Contractor's profit and Overhead ("<u>Profit and Overhead</u>"), subject to the limitations set forth in <u>Section 32</u> above; (e) the cost of any charge to the Base Building Systems, the Common Areas or the structural portions of the Building outside of the Premises required by the Suite Improvements, (including if such charge is due to the fact that such work is prepared on an unoccupied besis), including all direct architectural and/or engineering fees and expenses incurred in connection therewith; (f) the cost of any charge to the Drawings or Suite Improvements; (g) sales and use taxes; (h) a review and supervision fee to SDC equal to one percent (1%) of the Suite Improvement Allowance (provided that if SDC is selected as the General Contractor, such supervision fee shall be waived but Terant's shall reinburse Landlord for all reasonable out-of-pocket charges incurred in connection with the review and approval of Terant's plans and specifications?); (i) the cost of purchasing and installing Terant's Personal Property, including, without limitation, Supplemental HVAC Durits), singage and Cabling (k) any project management fees incurred all (Terant's moving costs, provided that in no event shall more than \$1.042,530.00 (i.e., \$10.00 per rentable square foot of the Premises) of

16764.040 4830-2660-4226.6

any Over-Allowance Amount) for payment to Tenant's Architect and of Tenant's Ancillary Costs within thirty (30) days following Landlord's receipt from Tenant of a reasonably detailed invoice therefor:

#### 3.4 Over-Allowance Amount.

3.4 <u>Over-Allowance Amount</u> 3.4.1 The amount, if any, by which (a) the Suite Improvement Costs exceed (b) the amount of the Suite Improvement Allowance, is herein referred to as the "<u>Over-Allowance</u> <u>Amount</u>". If the Over-Allowance Amount is less than Fifty Thousand Dollars (\$50,000.00), Ternant shall pay the Over-Allowance Amount as follows: (i) fifty percent (50%) of the Over-Allowance Amount shall be paid by Tenant to Landlord concurrently with Tenant's Final Construction Approval, and (ii) the remaining fifty percent (50%) shall be paid by Tenant to Landlord within ten (10) business days following the "<u>Substantial Completion Date</u>" (as defined in <u>Section 41</u>. below). If the Over-Allowance Amount is greater than Fifty Thousand Dollars (\$50,000.00), Terrant shall pay the Over-Allowance Amount is defined than Fifty Thousand Dollars (\$50,000.00), Terrant shall pay the Over-Allowance Amount to Landlord as follows: (1) fifty percent (50%) of the Over-Allowance Amount shall be paid by Terant to Landlord concurrently with Tenant's Final Construction Approval, (2) forty percent (40%) of the remaining Over-Allowance Amount shall be due within ten (10) days following Landlord's certification that the Suite Improvements are eighty percent (80%) completed, and (3) the remaining the pacent (10%) of the Over-Allowance Amount shall be paid by Terant to Landlord within ten (10) business days following the Substantial Completion Date. Landlord shall have no obligation to commence the Suite Improvements prior to the time Landlord has received the Over-Allowance Amount then due and Landlord may ceses the construction of the Suite Improvements at any time Tenant fails due, and Landlord may ceese the construction of the Suite Improvements at any time Tenant fails to timely pay any potion of the Over-Allowance Amount. In either event, the time period during which the construction of the Suite Improvements is delayed due to Tenant's failure to pay such Over-Allowance Amount shall constitute a Tenant Delay.

3.4.2 Any Over-Allowance Amount shall be disbursed by Landlord before the Suite Improvement Allowance and pursuant to the same procedure as Landlord disburses the Suite Improvement Allowance. If, after Tenant's Final Construction Approval, (i) any revision is made to the Approved Construction Drawings, or the Suite Improvements are otherwise changed, in each case in a way that increases the Suite Improvement Costs, or (ii) the Approved Bid is otherwise increased to reflect the actual amount of the Suite Improvement Costs to be incurred pursuant to the terms hereof, then Tenant shall deliver any resulting Over-Allowance Amount (or any resulting resulting over-Allowance Amount) to Landlord immediately upon Landlord's any resulting increase in the Over-Allowance Amount) to Landlord immediately upon Landlord's request.

## SECTION IV SUBSTANTIAL COMPLETION OF THE SUITE IMPROVEMENTS

4.1 <u>Substantial Completion</u>. The Suite Improvements shall be deemed to be "Substantially Completed" at such time as Landlord (a) shall certify in writing to Tenant that the Suite Improvements have been fully completed in accordance with this Work Letter (as reasonably determined by Landlord after consultation with the Architect and Tenant's Project Manager), except for finishing details, decorative ittems, minor omissions, mechanical adjustments, and similar items of the type customarily found on an architectural punchlist, the correction or completion of which items, collectively, will not substantially interfere with Tenant's occupancy

16764.040 4830-2660-4226.6

and use of the Premises ("<u>Punchlist Items</u>"), and (b) Tenant is legally permitted to occupy the Premises (as evidenced by a final inspection and sign-off on the job card for the Suite Improvements or a reasonable equivalent). The date on which the Suite Improvements are Substantially Completed is herein referred to as the "<u>Substantial Completion Date</u>". Landlord agrees to keep Tenant appraised of the progress of construction generally and specifically with respect to Tenant's Early Access so that Tenant may comply with <u>Section 4.3</u> below.

4.2 <u>Punchlist</u>. Landlord and Tenant agree to perform a joint walk through of the Premises following Substantial Completion to memorialize in writing any Punchlist Items. The Punchlist Items shall not act to suspend or delay the Commencement Date, but Landlord shall use commercially reasonable efforts to complete the Punchlist Items within thirty (30) days following the Substantial Completion Date.

4.3 <u>Cooperation</u>. Landlord and Tenant shall each use its commercially reasonable efforts and all due diligence to cooperate with each other, the General Contractor, the Architect and Tenant's Project Manager (and together use such efforts and use diligence) to complete all phases of the Construction Drawings, the Bid process and the permitting process as soon as possible after the execution of the Leese and to complete the Suite Improvements on or before the Target Commencement Date. Tenant shall meet with Landlord on a scheduled basis, to be reasonably determined by Landlord, to discuss the progress thereof. Without limiting the foregoing: if (a) the Suite Improvements include the installation of electrical connections for furniture stations to be installed by Tenant, and (b) any electrical or other portions of such furniture stations to be installed in order for Landlord to obtain any governmental approval required for occupancy of the Premises, then (i) Tenant, upon five (5) business days' notice from Landlord, shall promptly install such portions of such furniture stations in accordance with <u>Section</u> 9 of the Leese relating to the Premises shall apply, except for the obligation to pay Base Rent. Any delay in the Substantial Completion Date attributable to a delay in Tenant's installation of such portions of the Leese, and (ii) during the period of Tenant's Early apply.

#### 4.4 Delay in Substantial Completion.

4.4.1 <u>Terant Delay</u>. For purposes of the Lesse and this Work Letter, the term "<u>Terant Delay</u>" shall mean any actual delay in construction of the Suite Improvements that is due to any act or ornission of Terant (wrongful, negligent or otherwise), its agents, contractors, or vendors, including, but not limited to, delays resulting from:

 Tenant's failure to select the General Contractor and provide the Approved Construction Terms to Landlord on or before Tenant's Approval Deadline;

(b) Tenami's failure to pay the Over-Allowance Amount as required under Section 3.4 of this Work Letter;

(c) Any breach by Tenant of this Work Letter or the Lease;

(d) Any Change Order requested by Tenant;

16764.040 4830-2660-4226.6

(e) The failure of Tenant or its employees or agents to respond within two (2) business days to any reasonable request from the General Contractor pertaining to the construction of the Suite Improvements after construction has commenced;

(f) Tenant's requirement for materials, components, finishes or improvements which are not available in a commercially reasonable time;

(g) Any change to the base, shell or core of the Premises or Building required by the Approved Construction Drawings; or

(h) Any other matter specified in this Work Letter to constitute a Tenant Delay.

4.4.2 <u>Deemed Substantial Completion</u> The term "<u>Tenant Delay</u>" shall not include any Force Majeure Delays. As used in the Lease, "Force <u>Majeure Delays</u>" means delays caused by Force Majeure Events (as defined in <u>Section 35.8</u> of the Lease). Notwithstanding the provisions of <u>Section 41</u> above, (a) if Landlord is delayed in completing the Suite Improvements or in delivering possession of the Premises to Tenant on or before the Target Commencement Date as a result of any Tenant Delay, then the Substantial Completion Date shall be the date that the Suite Improvements would have been Substantially Completed in the absence of such Tenant Delay, as reasonably determined by Landlord or Landlord's architect in consultation with Tenant Delay, as reasonably determined by Landlord or Landlord's architect in consultation with Tenant and Tenant's Project Manager; and (b) if Tenant takes possession and commences business operations in any portion of the Premises prior to the date that the Suite Improvements are Substantially Completed, then the Substantial Completion Date shall be the date Tenant commences business operations in the Premises. Notwithstanding the foregoing, but subject to <u>Section 2.2</u> of the Lease, Landlord shall not be required to tender possession of the Premises to Tenant before the Suite Improvements have been Substantially Completed, as determined without giving effect to the preceding sentence. Tenant shall be responsible for and shall pay my costs and expenses incurred by Landlord in connection with, or as a consequence of, any Tenant Delay that actually causes the Suite Improvements to be Substantially Completed after the Target Commencement Date.

#### SECTION V MISCELLANEOUS

5.1 <u>Contractor's Guaranty</u>. If, within sixty (60) days after the Substantial Completion Date, Terrant provides notice to Landlord of any non-latent defect in the Suite Improvements, or if, within one (1) year after the Substantial Completion Date, Tenant provides notice to Landlord of any latent defect in the Suite Improvements, Landlord, at no expense to Tenant, shall cause such defect to be promptly corrected. Notwithstanding the foregoing, Landlord maintenance, improper operation, or normal wear and tear.

5.2 <u>Tenant's Representative</u>. Tenant has designated Penny Campbell as its sole representative with respect to the matters set forth in this Work Letter, who, until further notice to Landlord, shall have full authority and responsibility to act on behalf of Tenant as required in this Work Letter.

16764.040 4830-2660-4226.6

5.3 <u>Landlord's Representative</u>. Landlord has designated Joshua Hitchoock and Tom Duffy its co-representatives with respect to the matters set forth in this Work Letter, either of whom, until further notice to Tenant, shell have full authority and responsibility to act on behalf of Landlord as required in this Work Letter.

5.4 <u>Tenant's Lease Default</u>. Notwithstanding any provision to the contrary contained in the Lease, and without limiting the provisions of <u>Section 3.4</u> of this Work Letter; if a default by Tenant under the Lease (including any default by Tenant under this Work Letter; has occurred at any time on or before the Substantial Completion of the Suite Improvements, then (a) in addition to all other rights and remedies granted to Landlord pusuant to the Lease, Landlord shall have the right to withhold payment of all or any portion of the Suite Improvement. Allowance and/or Landlord may cause General Contractor to cease the construction of the Suite Improvement, and (b) all other obligations of Landlord under the terms of this Work Letter shall be suppended until Such time as such default is cured pursuant to the terms of the Lease. Any delay in the Substantial Completion of the Suite Improvements beyond the Target Commencement Date caused by the exercise of Landlord's rights pursuant to this <u>Section 5.4</u> shall constitute a Tenant Delay.

5.5 <u>No Right of Termination</u>. The parties acknowledge that once the Lease is fully executed, Tenant shall have no right to terminate the Lease due to the fact that the Cost Proposal exceeds (a) the Suite Improvement Allowance or (b) the anticipated Suite Improvement Costs.

5.6 <u>Ownership of Suite Improvements</u>. All Suite Improvements whether installed by Landlord or Tenant, shall become a part of the Premises, shall be the property of Landlord and, except as provided for in <u>Section 24.1</u> of the Lesse, shall be summachered by Tenant with the Premises, without any compensation to Tenant, at the expiration or termination of the Lesse.

16764.040 4830-2660-4226.6

#### EXHIBIT B-1

#### REQUIRED INFORMATION FOR DESIGN DEVELOPMENT PLAN AND CONSTRUCTION DRAWINGS

#### Minimum Requirements for Design Development Plan and Construction Drawings:

Plan and drawings shall include a Partition Plan, Electrical Plan, Mechanical Plan, Reflected Ceiling Plan, Finish Plan, Furniture Layout Plan, Elevations and Details Plan. Although it is Tenant's responsibility to assure that the design and all drawings provide for code compliance, Sunset Development Company will file for and obtain necessary building permits.

- Location and type of all partitions. Indicate walls requiring insulation in walls or on ceiling tile.
- 2. Location and type of all doors, frames and hardware.
- 3. Location, size and type of glass sidelights, and glass doors.
- Location of telephone equipment/server room within tenant's Premises, including size, quantity and location of plywood backboard and sleeves.
- Any critical or "hold to" dimensions necessary for construction. All dimensions from the exterior wall are from the interior glass face of the curtain wall.
- Location of all electrical items outlets, switches, telephone outlets and light fixtures, including specific circuit designations, if requested. Include also any above-standard light fixtures.
- Indicate location of floor monuments and dimensions, along with size of under floor concluit, racks, raceways and trays, if required.
- 8. Specify the number of work stations per circuit and furniture whip configuration.
- Location and type of all equipment that will require special electrical specifications i.e., PCs, printers, appliances, etc. Provide manufacturer's specifications for use and operation.
- 10. Location, dimensions and weight per square foot including descriptions of any exceptionally heavy equipment, high density filing, storage systems, or vending machines. Providewidth, height, depth of file cabinets or equipment. Any item or piece of equipment which imposes a load that is expected to exceed 75pc must be specifically identified on the drawings. Any such item or equipment which exceeds 90% of the allowable load of the existing structural system must be reviewed by a structural engineer licensed in the State of California. Any items or equipment requipment of the existing structural system, including roof penetrations, specialty air conditioning systems and UPS cabinets must be reviewed by a structural

16764.040 4830-2660-4226.6

- engineer licensed in the State of California. All structural reviews must be completed at Tenant's cost.
- 11. Specification and color of floor covering.
- 12. Location, specification and color of any wall covering.
- 13. Location, specification and color of paint or finishes.
- 14. Location and type of plumbing, including fixtures.
- Location and type of kitchen equipment, including water requirements for refrigerators and coffee makers.
- 16. Room numbers and names are to be noted on all sheets.
- 17. Indicate location of fire extinguishers. Semi-recessed cabinet are non-standard and should be noted if desired.
- 18. Specify color and model number of appliances.
- 19. Note locations of card readers.
- 20. Indicate location of projector or projection screens where electrical would be required.
- 21. All millwork with verified dimensions and dimensions of all equipment to be built-in.
- 22. Bracing or support for any special walls, glass partitions, etc.
- 23. Indicate any walls to be insulated.
- 24. Identify doors, frames, hardware and coordinate with Tenant Security Vendor.
- 25. Provide a finish schedule and finish legend clearly indicating wall finishes, floor finishes and ceiling finishes.
- 26. Locate all switches, dimmers and other lighting control devices.
- 27. Identify all non-standard HVAC and special exhaust requirements such as conference room, computer room, and executive offices.
- 28. Provide the location and specifications for sinks or other plumbing.
- 29. Indicate the location of water supplies for appliances and drains from appliances (coffee makers, icemakers, etc.).

16764.040 4830-2660-4226.6

#### EXHIBIT C

#### RULES AND REGULATIONS

1. No sign, placard, picture, advertisement, name or notice shall be inscribed, displayed, printed, affixed or otherwise displayed by Tenant on or to any part of the outside or inside of the Building or the Premises without the prior written consent of Landlord and Landlord shall have the right to remove any such sign, placard, picture, advertisement, name or notice without notice to and at the expense of Tenant. All approved signs or lettering on doors shall be printed, affixed or inscribed at the expense of Tenant by a person reasonably approved by Landlord. Tenant shall not place anything or allow anything to be placed near the glass of any window, door, partition or wall which may appear unsightly from outside the Premises, provided, however that Tenant may request. Landlord to fumish and install a building standard window covering at all exterior windows at Tenant's cost. Tenant shall not install any radio or television antenna, loud speaker, or other device on or about the roof area or exterior walls of the Building.

2. The sidewalks, of ourse device on or adout the root area or extentor waits or the building.
2. The sidewalks, hallways, passages, exits, entrances, lobbies, elevators and stairways, including those located within the Premises, shall not be obstructed by Tenant (whether by storage or materials or merchandise, storage of boxes or packages delivered to Tenant from time to time, or otherwise) or used by Tenant or any of Tenant's Representatives for any purpose, other than for ingress to and egress from the Premises. In no event may Tenant go upon the root of the Building. Landlord reserves the right to exclude or expel from the Project any person who, in the judgment of Landlord, is intoxicated or under the influence of liquor or drugs, or who shall in any mamer do any act in violation of any of these Rules and Regulations. Landlord shall also have the right, from time to time, to impose reasonable controls on access to the Building. Such limitation or control upon access may include establishing procedures for deliveries by messengers and catters; and access to the Premises by Tenant's invites and employees. Tenant shall not be denied access to the Premises or Common Areas, except for limited periods of time upon reasonable advance written notice, in emergency situations, or as mandated by governmental authority. Notwithstanding anything to the contrary set forth in the Lease or these Rules and Regulations. Lindord reserves the right to implement a protocol for testing all individuals entening the Project, Landlord reserves the night to implement a protocol for testing all individuals entening the Project, Landlord reserves the right to implement approxel protective equipment, or establishing or other messures in connection with any health emergency related to avirus, diseese, pandemic, ejidemic or similar cause. Landlord may preclude entry to those who refuse to participate in such testing or other messures or who fail to meet the testing or other requirements set forth in such protocol.

3. Landlord will furnish Tenant with 339 keys and 339 access cards to the Premises, free of charge. Additional keys and/or access cards shall be obtained only from Landlord and Landlord may make a reasonable charge for such additional keys and/or access cards. No additional locking devices shall be installed in the Premises by Tenant, nor shall any locking devices be changed or altered in any respect without the prior written consent of Landlord. All locks installed in the Premises excluding Tenant's swalts and safes, or special security areas (which shall be designated by Tenant in a written notice to Landlord), shall be keyed to the Building master key system. Landlord may make reasonable charge for any additional lock or any bolt

16764.040 4830-2660-4226.6

(including labor) installed on any door of the Premises. Tenant, upon the termination of its tenancy, shall deliver to Landlord all keys to doors in the Premises.

4. The toilet rooms, uninals, wash bowls and other apparatus shall not be used for any purpose other than that for which they were constructed and no foreign substance of any kind whatsoever shall be deposited therein and Tenant shall bear the expense of any breakage, stoppage or damage resulting from its violation of this rule.

5. Tenant shall not overload the floor of the Premises or mark, drive nails, screw or drill into the partitions, woodwork or plaster or in any way deface the Premises or any part thereof. No boring, outting or stringing of wires or laying of linoleum or other similar floor coverings or installation of wallpaper or paint shall be permitted except with the prior written consent of the Landlord and as the Landlord may reasonably direct.

6. Tenant may use the freight elevators in accordance with such reasonable scheduling as Landlord shall deem appropriate. Tenant shall schedule with Landlord, by written notice given no less than forty-eight (43) hours in advance, its move into or out of the Building which moving shall occur after 5:30 p.m. or on weekend days if required by Landlord, and Tenant shall reimburse incurred by Landlord as a consequence of such moving. The persons employed by Tenant to move equipment or other items in or out of the Building watch to move equipment or other items in or out of the Building watch to move equipment or other items in or out of the Building watch to move equipment or other items in or out of the Building must be reasonably acceptable to Landlord. The floors, comers and walls of elevators and conidors used for moving of equipment or other items in or out of the Building must be reasonably acceptable to Landlord may provide such padding and protection at Tenant's experse if Landlord determines that such mesares undertaken by Tenant or Tenant's movers are inadequate. Without limitation on the foregoing, Tenant shall not use in the Building may pallet jacks or other equipment used to transport matterials. Landlord detail have the right to prescribe the weight, size and position of all safes and other heavy equipment or fumishings brought into the Building and also the times and manner of moving the same in or out of the Building. Safes or other neavy objects shall, if considered necessary by Landlord will not be responsible for loss of or change to any such safe or other property shall be repaired at the expense of Tenant. There shall not be used in any space, or in the public halls of the Building with pay or there shalt such sace, or in the public halls of the Building eards.

7. Tenant shall not employ any person or persons other than the janitor of Landlord for the purpose of cleaning the Premises unless otherwise agreed to by Landlord in writing. Except with the written consent of Landlord, no person or persons other than those approved by Landlord shall be permitted to enter the Building for the purpose of cleaning the same. Tenant shall not cause any unnecessary labor by reason of Tenant's carelessness or indifference in the preservation of good order and cleanliness. Landlord shall in no way be responsible to any Tenant for any loss of property on the Premises, however occurring, or for any damage clone to the effects of Tenant by the janitor or any other employee or any other person. Janitor service will not be furnished on nights when rooms are occupied after 9:30 p.m. Window cleaning shall be done only by Landlord.

16764.040 4830-2660-4226.6

8. Tenant shall not use or keep in the Premises or the Building any kerosene, gasoline or flammable, combustible or noxious fluid or material, or use any method of heating or air conditioning other than that supplied by Landlord. Tenant shall not use, keep or permit or suffer the Premises to be occupied or used in a mamer offensive or objectionable to the Landlord or other occupants of the Building by reason of noise, odors and/or vibrations, or interfere in any way with other tenants or those having business therein, nor shall any animals (other than service dogs), birds or fish be brought in or kept in or about the Premises or the Building. Tenant shall not make or permit to be made any unseemly or disturbing noises or disturb or interfere with occupants of this or neighboring Buildings or premises or those having business with them whether by the use of any musical instrument, radio, phonograph, unusual noise, or in any other way.

9. The Premises shall not be used for the storage of merchandise except as such storage may be incidental to the use of the Premises for general office purposes. Tenant shall not occupy or permit any portion of the Premises to be occupied for the manufacture or sale of liquor, narootics, or tobacco in any form. The Premises shall not be used for lodging or sleeping or for any illegal purposes. No cooking shall be done or permitted by Tenant on the Premises, except that use by Tenant of Underwriters' Laboratory approved portable equipment for brewing orffee, tea and similar beverages and of microwave overs approved by Landlord shall be permitted provided that such use is in accordance with all applicable federal, state and local laws, codes, ortinances, rules and regulations.

10. Landlord will direct electricians as to where and how telephone wires and any other cables or wires are to be installed. No boring or catiling for cables or wires will be allowed without the consent of Landlord. The location of telephones, call boxes and other office equipment affixed to the Premises shall be subject to the approval of Landlord.

11. Tenant shall not lay linoleum, tile, carpet or other similar floor covering so that the same shall be affixed to the floor of the Premises in any manner except as approved by the Landlord. Tenant shall bear the expense of repairing any damage resulting from a violation of this rule or removal of any floor covering.

12. No furniture, packages, supplies, equipment or merchandise will be received in the Building or carried up or down in the elevators, except between such hours and in such elevators as shall be designated by Landlord. Treant, its employees and agents shall not loiter in or on the entrances, contidors, sidewalks, lobbies, courts, halls, stairways, elevators, vestibules or any Common Areas for the purpose of smoking tobacco products or for any other purpose, nor in any way obstruct or permit the obstruction of any of the foregoing or any tenant spaces, and at no time shall Tenant park vehicles which will create traffic and safety hazards or create other obstructions. For purposes of this rule, "<u>smoking</u>" means the personal use of any tobacco product, whether intended to be lit or not, and includes the use of an electronic cigarette or any other device intended to simulate smoking.

13. On Saturdays, Sundays and legal holidays all day, and on other days between the hours of 7:00 p.m. and 7:00 a.m. the following day, access to the Building or to the halls, conidors, elevators, or stairways in the Building or to the Premises may be refused, unless the person seeking access is known to the person or employee of the Building in charge and has a pass or is properly identified. Landlord shall in no case be liable for damages for any error with regard to the

16764.040 4830-2660-4226.6

admission to or exclusion from the Building of any person. Tenant assumes all responsibility for protecting its Prenises from thet, robbery and pilferage. In case of invasion, mob, not, public excitement, or other commotion, Landlord reserves the right to prevent access to the Building during the continuance of the same by closing the doors or otherwise, for the safety of the trannits and protection of property in the Building. Landlord reserves the right to close and keep locked all entrance and exit doors of the Building on Saturdays, Sundays and legal holidays all day, and on other days between the hours of 7:00 p.m. and 7:00 a.m. and during such further hours as Landlord may deem advisable for the adequate protection of said Building and the property of its tenants, and to implement such additional security measures, as and to extent required by Tenant's operations in the Project, shall be reimbursed by Tenant within thirty (30) days after receipt of Landlord's demand therefor.

14. Tenant shall see that the doors of the Premises are closed and securely locked before leaving the Building and must observe strict care and caution that all water faucets, water apparatus and utilities are entirely shut off before. Tenant or Tenant's employees leave the Building, and that all electricity shall likewise be carefully shut off, so as to prevent waste or damage and for any default or carelessness. Tenant shall make good all injuries sustained by other tenants or coupants of the Building or Landlord. On multiple-tenancy floors, all tenants shall keep the doors to the Building comidors closed at all times except for ingress and egress, and all tenants shall at all times comply with any rules and orders of the fire department with respect to ingress and egress.

15. Landlord shall attend to the requests of Tenant after notice thereof from Tenant by telephone, in writing or in person at the Office of the Landlord. Employees of Landlord shall not perform any work or do anything outside of their regular duties unless under special instructions from the Landlord.

16. Except as set forth in the Basic Lease Provisions regarding use of the Premises, no vending machine or machines of any description shall be installed, maintained or operated upon the Premises without the written consent of the Landlord.

17. Tenant agrees that it shall comply with all fire and security regulations that may be issued from time-to-time by Landlord and Tenant also shall provide Landlord with the name of a designated responsible employee to represent Tenant in all matters pertaining to such fire or security regulations.

18. Landlord may waive any one or more of these Rules and Regulations for the benefit of any particular tenant or tenants, but no such waiver by Landlord shall be construed as a vaiver of those Rules and Regulations in favor of any other tenant or tenants, nor prevent Landlord from thereafter enforcing any such Rules and Regulations against any or all of the tenants of the Project.

 Canvassing, soliciting, peddling or distribution of handbills or other written material in the Building and Project is prohibited and Tenant shall cooperate to prevent same.

20. Landlord reserves the right to (i) upon reasonable advance notice to Tenant, select the name of the Project and Building and to make such change or changes of name, street address or suite numbers as it may deem appropriate from time to time, and (ii) grant to anyone the

16764.040 4830-2660-4226.6

exclusive right to conduct any business or render any service in or to the Building and its tenants, provided such exclusive right shall not operate to require Tenant to use or patronize such business or service or to exclude Tenant from its use of the Premises expressly permitted in the Lease. Tenant shall not refer to the Project by any name other than the name as selected by Landlord (as same may be changed from time to time), or the postal address, approved by the United States Post Office. Without the written consent of Landlord, Tenant shall not use the name of the Building or Bishop Ranch Business Park in connection with or in promoting or advettising the business of Tenant or in any respect, except as Tenant's address.

21. Tenant shall store all its trash and garbage within the Premises until removal of same to such location in the Project as may be designated from time to time by Landlord. No material shall be placed in the Project trash boxes or receptacle if such material is of such nature that it may not be disposed of in the ordinary and customary manner of removing and disposing of trash and garbage in the City of San Ramon without being in violation of any law or ordinance governing such disposal.

22. Landlord shall have the right to control and operate the public portions of the Building and the public facilities, and heating and air conditioning, as well as facilities furnished for the common use of the tenants, in such manner as it deems best for the benefit of the tenants generally.

23. The directory of the Building will be provided for the display of the name and location of tenants and Landlord reserves the right to exclude any other names therefrom. Any additional name that Tenant shall desire to place upon the directory must first be approved by Landlord and, if so approved, a charge will be made for each such name.

24. Except with the prior written consent of Landlord, Tenant shall not sell, or permit the sale from the Premises of, or use or permit the use of any sidewalk or Common Area adjacent to the Premises for the sale of newspapers, magazines, periodicals, theater tickets or any other goods, metchandise or service, nor shall Tenant carry on, or permit or allow any employee or other person to cany on, business in orfrom the Premises for the service or accommodation of occupants of any other portion of the Building, nor shall the Premises be used for manufacturing of any kind, or for any business or activity other than that specifically provided for in Tenant's lease.

25. Tenant and all Tenant Parties shall park between designated parking lines only and shall not occupy two parking spaces with one car. Parking spaces shall be for passenger vehicles only, no boats, trucks, trailers, recreational vehicles or other types of vehicles may be parked in the parking areas (except that trucks may be loaded and unloaded in designated loading areas), and no overnight parking is permitted. Vehicles in violation of the above shall be subject to tow away, at the vehicle owner's expense. No tenant of the Building shall park in visitor or reserved parking areas areas. Any tenant found parking in such designated visitor or reserved parking areas shall not be used to provide car weak, oil changes, detailing, automotive repair or other services unless otherwise approved or funished by Landlord. Tenant will from time to time, upon the request of Landlord, supply Landlord with a list of license plate numbers of vehicles owned or operated by its employees or agents.

16764.040 4830-2660-4226.6

26. Neither Tenant nor its employees, agents, contractors, licensees, or invitees (other than law enforcement personnel) shall bring any firearm, whether loaded or unloaded, into the Premises or the Building at any time.

27. Without limiting the foregoing, Tenant agrees that: (1) the Premises shall not be used to grow, harvest, process, produce, store (short or long term), distribute, transport, sell, or in any way use or ingest, marijuana plants, products, or derivatives therefrom in whatever form ("Cannabis"), or any product or substance containing Cannabis, and (2) Tenant shall not, and shall not authorize, permit, or suffer any of its offices, employees, agents, sevents, licensees, subtenants, concessionaires, contractors, or invitees to, bring any form of Cannabis, or any substance or container containing Cannabis, onto the Premises or any associated facility, including parking lots and storage areas. The foregoing prohibitions apply to all Cannabis forms and usages, including those intended for medical use, regardless of whether lawful for any purpose under any state or federal law or regulation.

28. The word "<u>Tenant</u>" occurring in these Rules and Regulations shall mean Tenant and Tenant's Representatives. The word "<u>Landlord</u>" occurring in these Rules and Regulations shall mean Landlord's assigns, agents, clerks, employees and visitors.

 Where conflicts are present between these Rules and Regulations and the other Sections of the Lease, the Lease shall prevail.

30. Landlord reserves the right to modify these Rules and Regulations at any time and shall distribute the new Rules and Regulations to Tenant via e-mail with each subsequent modification.

16764.040 4830-2660-4226.6

#### EXHIBIT C-1

#### ROOFTOP RULES AND REGULATIONS

1. <u>Roof Area</u>. Tenant shall accept the Rooftop Area and the path for Cabling (the "Cable Path") in their condition and "as-built" configuration existing on the Commencement Date. Landlord has made no representations or promise as to the suitability or effectiveness of any part of the roof for Tenant's proposed use, or as to any Legal Requirements relating to Tenant's proposed use, or as to the condition of (or alteration or improvement of) the Rooftop Area or the Cable Path.

2. <u>Rooftop Installation Work</u>. Installation of the Rooftop Equipment ("<u>Rooftop Installation Work</u>") must be performed by Landlord's designated roofing contractor and shall be subject to: (a) obtaining Landlord's prior written approval of plans and specifications; and (b) all additional requirements under the Lesse that apply to Alterations by Tenant. In addition, Landlord spraying the Rooftop Equipment shall include the design, size and features thereof and mounting structure, floor and power load requirements, cabling installations, we are factored and mounting structure, floor and power load requirements, cabling installations, the means of affixing or mounting the Rooftop Equipment, and the means of connecting the Rooftop Equipment to the Building's electrical system and to the interior of the Premises. The giving of any approval by Landlord shall not relieves therefor and to comply with all Lesse including to the Rooftop Equipment shall not relieves therefor and to premark and to obtain all requirements. The failure of Tenant to obtain all requirements and to comply with all Lesses relating to the Rooftop Equipment shall not relieves therefor any of its obligations under the Lesses treat shall pay to Landlord all of Landlord's actual out-of-pocket costs incurred in connection with the review and approval of the plans and specifications within thirty (30) days after receipt of an invoice therefor:

 <u>General Requirements</u>. In addition to the applicable provisions of the Lease, Tenant's use of the roof of the Building is subject to the following general requirements:

(a) Tenant shall provide Landlord with ten (10) days' notice prior to commencing installation of the Rooftop Equipment or other work on or to the Rooftop Equipment from time to time, and agrees to afford Landlord the opportunity to be present for all such work, provided that only subsequent notice within a reasonable time shall be required in the case of an emergency that presents an immediate danger. Tenant shall reimburse Landlord for the reasonable cost of any Landlord representative being present for the performance of such work within thirty (30) days after receipt of an invoice therefor.

(b) After the initial installation of any Rooftop Equipment, Tenant shall not make any alteration, addition or improvement thereto, without first obtaining Landlord's prior written approval; and any such alterations, additions or improvements shall be subject to all the conditions and restrictions that apply to the original Rooftop Equipment, including the requirement that Tenant furnish Landlord with detailed plans and specifications relating to the proposed alterations, additions or improvements.

16764.040 4830-2660-4226.6

(c) Landlord shall allow Tenant full access to the roof for the purposes of installation, maintenance and repair of the Rooftop Equipment during Normal Hours of Operation upon Tenant's advance request in accordance herewith, subject to the reasonable rules and restrictions of Landlord.

(d) Tenant, at its expense, shall at all times keep the Rooftop Equipment in good order, condition and repair, and the Rooftop Equipment location and the areas immediately surrounding same neet and clean. With respect to all operations relating to the Rooftop Equipment, Tenant shall conduct its business and control its employees, contractors, agents and representatives in such manner as not to create any nuisance, or interfere with, annoy or disturb Landlord in its operation of the Building.

4. <u>Services</u>. Tenant shall be responsible for the cost of supplying electricity to the Rooftop Equipment, including electricity usage, installation, maintenance and repair of any Connections and of any separate meter required by Landlord. Electric usage shall be determined, at Landlord's option, either (a) by meter installed by Landlord at Tenant's sole cost and expense, or (b) by Landlord's newsonal be estimate based upon the quantity of use by Tenant, the manufacture's specifications for electrical usage of the Rooftop Equipment and any other relevant factors. Tenant shall pay Landlord monthly, within thirty (30) days after being billed therefor, for all electricity used by Tenant or any Tenant Parties in connection with the operation of the Rooftop Equipment.

5. <u>Roof Damage</u>. Tenant shall, at Tenant's sole cost and expense, protect the roof from damage, and shall perform all installations, repairs and maintenance and use the roof in a manner so as to keep in full force and effect any warranty concerning the roof. In all cases, Tenant shall use the roofing on thatcor designated by Landlord to perform any roof penetration or other work that may affect the integrity of the roof or the roof warranty. Any damage to the roof or any other portion of the Building resulting from Tenant's installation, operation, use, maintenance or removal of the Rooftop Equipment, including leadage, water damage or damage to the roof membrane, shall be repaired by Landlord at Tenant's sole cost and expense. Tenant shall reimburse Landlord for any costs and expenses so incurred by Landlord within thirty (30) days after Landlord's written request and copies of invoices therefor.

6. <u>Compliance With Legal Requirements</u>. Tenant, at its sole cost and expense, shall comply with all Legal Requirements relating to the installation, maintenance, operation, use and removal of the Rooftop Equipment. Without limiting the generality of the foregoing, Tenant, at its sole cost and expense, shall be responsible for obtaining, any building permits, and any licenses or permits which may be required by the Federal Communications Commission (FCC), the Federal Aviation Administration (FAA) or any other governmental authority having jurisdiction over the Rooftop Equipment or the Building and shall provide copies of the same to Landlord.

7. <u>Radio Frequency Emitting Equipment</u>. To the extent Tenant is operating radio frequency (RF) emitting equipment on the roof of or inside the Building. Tenant shall cooperate generally with Landlord and other carriers such that the Building's rooftop shall be and remain in compliance with all nules and regulations of the U.S. Occupational Safety and Health Administration ("<u>OSHA</u>") and the FOC relating to guidelines for human exposure to radio frequency or electromagnetic emission levels, as may be issued from time to time, including the

16764.040 4830-2660-4226.6

rules and regulations adopted in FCC document OET 65 (which rules and regulations have also been adopted by OSHA). If Landlord in its reasonable judgment believes that the Telecom Equipment, either by itself or in conjunction with other equipment in or on the Building, may exceed permitted emission levels, then Teranst shall (a) promptly upon Landlord's written request, at Tenant's sole cost and expense, deliver to Landlord a certification or survey report reasonably acoptable to Landlord demonstrating that the Building's rootbop is in compliance with all applicable FOC and OSHA rules and regulations (a "Bootbop Zurvey"), and (b) to the extent Terant's equipment or the operation thereof directly or indirectly causes the Building's rootbop (or any portion thereof) not to be in compliance with such rules and regulations, immediately remedy any such non-compliance in accordance with Landlord's directions and at Terant's sole cost and expense. If Terant relocates or makes any change to the Telecom Equipment, Landlord may, at its option, require that a new Rootbop Survey be conducted at Tenant's sole cost and expense by a firm approved by Landlord in its reasonable discretion.

8. <u>Temporary Removal; Relocation</u>, Tenant, at its sole expense, shall remove or relocate the Rooftop Equipment on a temporary basis and upon ten (10) business days' notice from Landlord at any time Landlord determines such removal or relocation is necessary or appropriate for the expeditious repair, replacement, alteration, improvement or additions to or of the roof or any area of the Cable Path, or to access any such areas for Project needs. In addition, Landlord reserves the right to require that the Rooftop Equipment be permanently relocated on ten (10) business days' prior notice, to another location on the roof as Landlord shall reasonably designate.

9. <u>Termination; Rooftop Equipment As Property of Tenant</u>. Upon the expiration or earlier termination of the Lesse; Tenant shall immediately cases using the Rooftop Area and Cable Path and shall, at its own cost and expense, remove the Rooftop Equipment and restore the Rooftop Area and areas affected by the cabling installations to the condition in which they were found prior to the installation of the Rooftop Equipment. The Rooftop Equipment shall be considered personal property of Tenant, provided, however, if Tenant fails to remove the Rooftop Equipment upon the expiration or earlier termination of the Lesse, it shall be deemed abandoned and may be claimed by Landlort or removed and disposed of by Landlord at Tenant's expense.

10. <u>Landord Exculpation</u>. Tenant assumes full responsibility for protecting from theft or damage the Rooftop Equipment and any other tools or equipment that Tenant may use in connection with the installation, operation, use, repair, maintenance or removal of the Rooftop Equipment, assumes all risk of theft, loss or damage, and waives all Claims with respect thereto against Landlord and the other Indemnitees, including any Claims caused by any active or passive act, omission or neglect of any Indemnitee or by any act or omission for which liability without fault or strict liability may be imposed, except only, with respect to any Indemnitee, to the extent such injury, death or damage is caused by the negligence or willful misconcluct of such Indemnitee and not overed by the insurance required to be carried by Tenant under the Lase or except to the extent such limitation on liability is prohibited by Legal Requirements. Further, in no event shall Landlord or any Indemnitees be liable under any circumstances for any consequential damages or rests or other revenues, loss of business opportunity, loss of goodwill or loss of use, resulting from damage to or any failure or interruption of use of the Rooftop Equipment, however occurring.

16764.040 4830-2660-4226.6

11. <u>Insurance</u>. Tenant shall cause the insurance policies required to be maintained pursuant to <u>Section 13</u> of the Leese to cover the Rooftop Equipment and any Claims arising in connection with the presence, use, operation, installation, repair, maintenance, or removal of the Rooftop Equipment.

16764.040 4830-2660-4226.6

#### EXHIBIT D

#### FORM OF ESTOPPEL CERTIFICATE

#### , 20\_\_\_\_

TO: 2600 CR, LLC and PACIFIC LIFE INSURANCE COMPANY

Address of Landlord: 2600 CR, LLC 2600 Camino Ramon #201 San Ramon, CA 94583 Attn:\_\_\_\_\_

Address of Lender: Pacific Life Insurance Company 700 Newport Center Drive Newport Beach, CA 92660 Attn: Commercial Servicing Operations Real Estate Investments Loan No. 219620301

Re: Bishop Ranch Building Lesse dated \_\_\_\_\_, 2020 (the "Lesse"), by and between FIVE9, INC., a Delaware corporation ("<u>Tenant</u>"), and 2600 CR, LLC ("<u>Landlord</u>") covering premises comprised of 104,253 rentable square feet of space known as Suites 250 and 350 (the "<u>Premises</u>") within the office building known as 2600 at Bishop Ranch (the "<u>Improvements</u>") located at 3001 Bishop Drive, San Ramon, CA 94583 (the "<u>Property</u>").

#### Ladies and Gentlemen:

The purpose of this Tenant Estoppel Certificate (this "<u>Certificate</u>") is to provide information to Landlord and PACIFIC LIFE INSURANCE COMPANY, and its successors and assigns (collectively, the "<u>Lender</u>"), regarding the referenced Premises. The undersigned is the tenant under the Lesse covering the referenced Premises.

#### The undersigned Tenant hereby certifies to Lender and Landlord as follows:

The list of Lease documents attached hereto is a true, correct and complete list of all Lease documents, including all amendments or modifications thereto, certificates, guarantees, letters of credit, and all agreements and understandings made between Landlord and Tenant in commotion with the Lease, the Premisses, or the Improvements thereon. There are no other written or oral agreements or understandings made between Landlord and Tenant in connection therewith. The Lease has been duly authorized, executed and delivered by Tenant. The Lease is in full force and effect and represents a valid and binding obligation of Tenant, enforceable against. Tenant in accordance with its terms.

The Commencement Date has occurred under the Lease. Tenant has accepted possession and now occupies the entirety of the Premises and is open for business. All improvements

16764.040 4830-2660-4226.6

(including buildings), additions and alterations required to be made by Landlord under the Lease have been completed and accepted by Tenant. All tenant improvement allowances to be paid by Landlord or to be credited to Tenant under the Lease have been fully paid or credited, except as follows:

Neither Tenant, nor, to Tenant's knowledge, Landlord is in default under the terms and conditions of the Lease. Tenant does not know of any existing facts or circumstances that, with the giving of notice or the pessage of time, or both, would constitute a default by either Landlord or Tenant under the Lease. To Tenant's knowledge, Tenant has no claims, counterclaims, defenses or offsets against Landlord under the Lease.

Tenant has provided a [cash security deposit/letter of credit] in the amount of <u>\$476,092.82</u> to Landlord under the Lease, and such sum has not been refunded.

The scheduled Monthly Base Rent under the Lease is currently \$\_\_\_\_\_\_ and has been paid through \_\_\_\_\_\_\_. Except for operating expenses paid in advance installments and subject to subsequent reconciliation, no rent or any other obligations under the Lease have been or will be prepaid more than one month in advance.

Tenant is not entitled to any concessions, rebates or free rent for any period of time after the date hereof, except as follows:

The term of the Lease commenced on \_\_\_\_\_\_ and expires on \_\_\_\_\_

Tenant has no option or right to renew or extend the Lease except as provided in  $\underline{Section}$   $\underline{2.3}$  of the Lease.

Tenant has no right to expand the Premises under the Lease, except as provided in  $\underline{Section}$   $\underline{36}$  of the Lease.

Tenant has no right to terminate the Lease, except as provided in <u>Sections 14 and 15</u> of the Lease.

Tenant has no option or right (including no right of first refusal) to purchase or otherwise acquire all or any portion of the Premises or the Property.

Except as set forth in <u>Section 8</u> of the Lease, there are no obligations of Landlord to perform repairs, painting, alterations, or other improvements to the Premises.

Except for operating expenses paid in advance installments and subject to subsequent reconciliation Tenant has not paid any amounts to or on behalf of Landlord under the Lease that are required to be, but have not been, reimbursed.

Tenant has not subleased any portion of the Premises and has not assigned, transferred, mortgaged or otherwise encumbered all or any portion of its rights or interest under the Lease and has not entered into any license or concession agreements with respect thereto.

16764.040 4830-2660-4226.6

No modification of the Lease made after the date of this Certificate shall be valid and binding on Landlord or Lender without Lender's consent.

Tenant represents, warrants and covenants neither it nor any person or entity that directly or indirectly (a) controls it or (b) has an ownership interest in it of forty-nine percent (49%) or more, appears on the list of Specially Designated Nationals and Blocked Persons ("<u>OFAC List</u>") published by the Office of Foreign Assets Control ("<u>OFAC</u>") of the U.S. Department of the Treasury.

All insurance required to be maintained by Tenant under the Lease is presently in effect.

There is not pending against or contemplated by Tenant, any petition in bankruptcy, any assignment for the benefit of creditors, or any petition seeking reorganization or amangement under the federal bankruptcy laws or those of any state.

There is no litigation pending or threatened in writing with regard to Tenant's interest in the Premises or between the Tenant and Landlord.

To the best of Tenant's knowledge, Tenant is in compliance with all laws, ordinances and regulations relating to its occupancy of the Premises.

All notices to be given to Tenant or Lender with regard to this Certificate or the Lease shall be in writing and shall be delivered in the manner prescribed in the Lease to the following addresses: (a) if to Tenant, at the Premises; and (b) if to Lender, at the address for Lender that appears on page 1 hereof.

We understand that you and your successors and assigns will rely on the statements and certifications set forth above and that Lender will rely on the statements and certifications set forth above in providing financing for the Property.

To the extent this Certificate is not dated upon receipt, you are authorized to fill in the applicable date. A pdf of this Certificate shall be deemed an original.

Notwithstanding the representations herein, in no event shall this Certificate subject Tenant to any liability in damages, or constitute a waiver with respect to any act of Landlord for which approval by Tenant was required but not sought or obtained, provided that, as between Tenant and the above stated addresses, Tenant shall be estopped from denying the accuracy of this Certificate. No party other than the addresses and their successors and assigns shall have the right to rely on this Certificate. In no event shall this Certificate amend or modify the Lease.

Tenant, by giving and delivering this Certificate, shall not be deemed to have waived Tenant's right to be reimbursed by Landlord for any overpayments of common area charges,

16764.040 4830-2660-4226.6

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additional rent, or other charges payable under the Lease, which overpayments may hereafter be revealed by an audit; however; Tenant has no current actual knowledge of any such overpayments.

Very truly yours, TENANT: FTVE9, INC., a Delaware corporation By:

Print Name:	
Title:	

16764.040 4830-2660-4226.6

#### EXHIBIT A (to Exhibit D to the Lease)

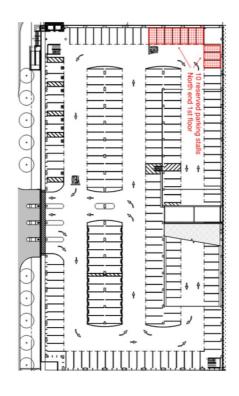
List of all Lease documents, including amendments, certificates of commencement date, letter agreements, guarantees, and letters of credit.

16764.040 4830-2660-4226.6

### EXHIBIT E RESERVED PARKING SPACES See Attached

16764.040 4830-2660-4226.6

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16764.040 4830-2660-4226.6

EXHIBIT F SIGNAGE PLANS See Attached

16764.040 4830-2660-4226.6



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	TENANT XYZ
	TENANT XYZ
	TENANT XYZ

NOT TO SCALE

16764.040 4830-2660-4226.6

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### BR signage exhibit

Parapet Sign | South Wing, East Lobby 1



or praining to in south Wrotg business. In internation all terms to belay. Uit Arobot thems to be removed an required to provide clear view of signs. Societ to paraget big addetine and City of Ban Ramon approval. In shown in elevation diagram is for reference only. Additional signs may aligned to lower leval termsha a Devent discussion. rence Sheet SDD1.01 for paraget sign details and guidelines.



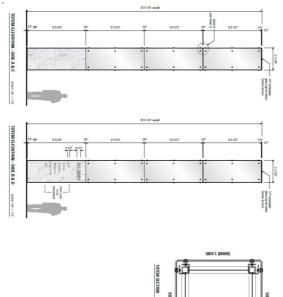
Bishop Ranch July 2 Tenant Signage Guidelines Exhibit

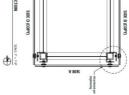
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₿ signage exhibit	Parapet Sign Details
Turner Purget Sign Back State Transformer Torrent Purget Sign Scale: Ut* = 1:0*	
Bishop Paneh July 2015 Tenant Signage Guidelines Exhibit	SD01.01

16764.040 4830-2660-4226.6





16764.040 4830-2660-4226.6

#### EXHIBIT G

# ACKNOWLEDGMENT OF COMMENCEMENT OF LEASE

Please refer to that certain Bishop Ranch Building Lease (the "Lease") dated , 2020 by and between 2600 CR, LLC, a Delaware limited liability company ("Landlord"), and FIVE9, INC., a Delaware corporation ("Tenant"), covering the "Premises" (as defined in the Lease) located at 3001 Bishop Drive, Suites 250 and 350, San Ramon, California 94583. All capitalized terms herein shall have the respective meanings given to them in the Lease.

It is hereby agreed to that;

- (a) The Commencement Date under the Lease, and the date for the commencement of Tenant's payment of Base Rent under the Lease, is \_\_\_\_\_\_, 20\_\_\_\_\_, 20\_\_\_\_\_, 20\_\_\_\_\_, (subject to the Rent Abatement described in <u>Section 3.4</u> of the Lease);
- (b) The Expiration Date of the Lease is 11:59 p.m. on \_\_\_\_\_, 20\_;
- (c) The Base Year for calculating Tenant's Share of Operating Costs is 2021;

(d) Landlord has completed all of its construction obligations under the Work Letter.

ACKNOWLEDGED AND ACCEPTED:	
Landlord:	Tenant:
2600 CR, LLC, a Delaware limited liability company	FIVE9, INC., a Delaware corporation
By: QuinnCo, LLC, a California limited liability company, its Manager	By:
By: The Alexander Mehran Revocable Trust, its Manager	Title:
By: Name: Alexander R. Mehran, Jr. Title: Trustee	Date:
Date:	

16764.040 4830-2660-4226.6

#### EXHIBIT H

## EXCLUSIVE USE RESTRICTIONS

Without limiting the use restrictions set forth in the Lease to which this Exhibit is attached, in no event shall Terrant be permitted to use the Premises for the purposes identified below as a "<u>Terrant's Exclusive Use</u>":

 As a private school or similar business offering any one or more of the following grades: kindergarten (except for an operation offering kindergarten classes in addition to childcare, such as Bright Horizons), first, second, third, fourth, fifth, sixth, seventh and/or eighth grade (<u>"Competitor</u>"), nor may any signage in Bishop Ranch list any Competitor (such restrictions in Bishop Ranch on the use by or signage of Competitors, being herein <u>"Tenant's Exclusive Use</u>").
 Notwithstanding the foregoing, Tenant's Exclusive Use shall not apply to an operation such as Bright Horizons offering (A) only childcare, or (B) childcare and kindergarten classes.

 As a childcare facility ("<u>Tenant's Exclusive Use</u>"). Notwithstanding the foregoing, Tenant's Exclusive Use shall not apply to a school, including a school that operates kindergarten classes.

In addition, in no event shall the Premises be used as a flexible workplace center; which means the following (a "Competing Business"): the operation of a business whose primary purposes shall be providing office suites and shared office workplaces to members or customers (with or without individual offices), and offering certain office services incidental to the primary office uses (such as conference and meeting facilities and services, administrative support, word processing, secretarial support, reception areas, teleconferencing capabilities, high-speed broadband connectivity, furniture and office equipment usage, lounge areas, breakout rooms recreational areas, and traveling and concience services). For the avoidance of doubt, a Competing Business shall not include any occupant of the Project that is operating an "Ancillary Desk Sharing" to clients, customers or other parties as an ancillary use to such occupant's primary use, provided that such Ancillary Desk Sharing Operation is not (and was not at the time of execution of said occupant's occupancy agreement) the operation of a Competing Business.

In addition, Tenant shall not be in violation of <u>Section 6.1</u> or <u>Section 16.2</u> of the Lesse in the event of (a) Tenant's assignment of the Lesse to a Competing Business which acquires all or substantially all of Tenant's stock or assets, provided that in no event shall any such assignee use the Premises for a Competing Business or be permitted to display any Competitor Signage at any location within the Project, (b) Tenant's assignment of the Lesse to a Competing Business in connection with a marger, consolidation or similar reorganization, provided that in no event shall any such assignee use gaoe in the Project for a Competing Business or be permitted to display any Competitor Signage at any location within the Project. For purposes of the foregoing, "<u>Competitor Signage</u>" means signage that identifies any Competing Business by its name, trade name, call letters, trademark or other name or mark recognizable to the general public as that of a Competing Business.

16764.040 4830-2660-4226.6

Exhibit H

#### EXHIBIT I

#### FORM OF SNDA

RECORDING REQUESTED BY AND WHEN RECORDED RETURN TO:

Pacific Life Insurance Company 700 Newport Center Drive Newport Beach, CA 92660 Attn: Real Estate Investments Loan No. 219620301

Space Above This Line for Recorder's Use

#### SUBORDINATION, NON-DISTURBANCE, AND <u>ATTORNMENT AGREEMENT</u>

THIS SUBORDINATION, NON-DISTURBANCE, AND ATTORNMENT AGREEMENT (this "Agreement") is made as of \_\_\_\_\_\_\_\_, 2020 (the "Effective Date"), by and among PACIFIC LIFE INSURANCE COMPANY, a Nebraska corporation (together with its successors and assigns, "Lender"), FIVE9, INC., a Delaware corporation ("Terrant"), and 2600 CR, LLC, a Delaware limited liability company ("Landlord").

#### RECITALS

A. Landlord is the current owner of those certain premises commonly known as 2600 Bishop Ranch located in San Ramon, Contra Costa County, California, more particularly described in <u>Exhibit A</u> attached hereto (the "<u>Real Estate</u>").

B. Lender has made a loan (the "Loan") to Landlord pursuant to a term loan agreement, by Landlord and Lender (together with all amendments thereto and restatements thereof, whether before or after the Effective Date, collectively, the "Loan Agreement"), which Loan is evidenced by one or more promissory notes (together with all amendments, restatements, extensions, and replacements thereto, whether before or after the Effective Date, collectively, the "<u>Note</u>"), by Landlord payable to the order of Lender.

C. Landlord's obligations under the Note, the Loan Agreement, and all other "Loan <u>Documents</u>" (as defined in the Loan Agreement), are secured by that certain Deed of Trust, Financing Statement and Security Agreement (With Assignment of Rents and Fixture Filing), by Landlord in favor and for the benefit of Lender, dated September 16, 2019, and recorded in the Official Records of Contra Costa County, California, as Instrument No. 2019015279700031 (together with all amendments thereto and restatements thereof, whether before or after the Effective Date, the "<u>Security Instrument</u>").

16764.040 4830-2660-4226.6

D. The Security Instrument encumbers, among other things, Landlord's entire interest in the Real Estate and the current and future improvements (the "<u>Improvements</u>") situated thereon (collectively, the "<u>Property</u>").

E. Under the terms of that certain Bishop Ranch Building Lease dated \_\_\_\_\_\_, 2020 (the "Lease"), Landlord leased to Tenant a portion of the Property, as more particularly described in the Lease (the "Leased Premises").

NOW THEREFORE, to confirm the legal effect of the Security Instrument and the Lease and, in consideration of the covenants contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

#### AGREEMENTS

#### 1. <u>Subordination</u>.

(a) The Lease and the leasehold estate created by the Lease and all of Tenant's rights under the Lease are and at all times shall be subordinate to the lien and charge of the Security Instrument and all terms and conditions contained therein, and to all substitutions, renewals, modifications, and amendments thereto (including, without limitation, any of the foregoing that increase the indebtedness secured thereby), subject to the terms and conditions set forth in this Agreement.

(b) Notwithstanding anything to the contrary contained herein or in the Lease, Tenant acknowledges and agrees that Lender has a claim superior to Tenant's claim for insurance proceeds and for condemnation awards; if any, received with respect to the Improvements or the Property, other than insurance proceeds payable solely to Tenant for Tenant's personal property pursuant to the terms of the Lease or condemnation awards payable directly and solely to Tenant by the condemning authority. Tenant acknowledges and agrees that notwithstanding anything to the contrary contained in the Lease, all insurance proceeds and condemnation awards for Improvements and the Property shall be disbursed and applied in accordance with the Loan Documents and this Agreement.

2. <u>Non-Disturbance</u>. In the event of foreclosure of the Security Instrument (by judicial process, power of sale, or otherwise) or conveyance in lieu of foreclosure (collectively, such foreclosure), which foreclosure cours prior to the expiration date of the Lesse, including any extensions and renewals of the Lesse now provided and hereafter exercised thereander; and so long as Tenant is not in default under any of the terms, covenants, and conditions of the Lesse beyond any applicable grace or cure period, Lender agrees that Lender shall take no action that disturbs Tenant in its quiet and peaceful possession of the Lesse and Tenant agree that the coverant of quiet and peaceful possession of the Lesse and Tenant agree that the coverant of quiet and peaceful possession of the Lesse and Tenant agree that the result of a foreclosure". <u>Durchaser</u> J. Lender shall have no liability for any acts or omissions of any Purchaser for violating such covenant or otherwise, unless Lender or a wholly owned affiliate of Lender is the Purcheser.

16764.040 4830-2660-4226.6

3. <u>Attomment</u>. In the event Foreclosure occurs prior to the expiration date of the Lease, including any extensions and renewals of the Lease now provided and hereafter exercised thereunder, then notivitistanding the subortination of the Lease provided for herein, Terant shall attom to Purchaser and recognize Purchaser as Tenant's landlord under the Lease. So long as Terant is in possession of the Lease beyond any applicable grace or cure period. Purchaser shall recognize and conditions of the Lease beyond any applicable grace or cure period. Purchaser shall recognize and accord to the terms, coverants, and conditions of the Lease beyond any applicable grace shall continue, without further agreement, in full force and effect as a direct lease between Purchaser and Tenant for the memaining term thereof, together with all extensions and renewals now provided thereunder, upon the same terms, covenants, and conditions as therein provided, subject to the provisions contained in <u>Section 4 and Section 8 below</u>. Tenant shall thereafter make all rent payments directly to or at the direction of Purchaser, subject to the limitations and other provisions contained in <u>Section 4 and Section 8 below</u>. Landlord hereby authorizes Tenant to make such rent payments directly to previsions. Such attomment as provided herein shall be self-operative without further aid or execution of further instruments by paties to this Agreement, immediately upon Purchaser succeeding to the interest of Landlord under the Lease.

4. <u>Limitation of Liability</u>. Notwithstanding anything to the contrary contained herein or in the Lease, in the event Foreclosure occurs prior to the expiration date of the Lease, including any extensions and renewals of the Lease now provided and hereafter exercised thereunder, the liability of Purchaser shall be limited as set forth below in <u>Section 8</u>. In addition, Purchaser also shall not:

(a) beliable to Tenant for any act, omission, or default on the part of the original Landlord or any other landlord under the Lease and Tenant shall have no right to assert the same or any damages arising therefrom as (i) a claim, defense, or deficiency against Purchaser or its successors or assigns, or (ii) an offset against Purchaser or its successors or assigns. Notwithstanding the foregoing, with respect to uncured defaults of a prior landlord under the Lease that are susceptible of cure by Purchaser and are continuing on the date Purchaser acquires tile to the Property (the "Transfer Date"), and for which liability of Purchaser is not excluded by other subsections of this <u>Section 4 ("Continuing Defaults")</u>. Tenant shall have the same remedies against Purchaser as it would have against the prior landlord, but Purchaser shall be liable for damages only to the extent they accure after the Transfer Date;

(b) be liable to Tenant for the return of any deposit, rental security, or any other sums deposited with the original Landlord or any other landlord under the Lesse and not delivered to Purchaser, as the case may be provided that Purchaser shall be liable to Tenant under the terms of the Lesse to the extent of any such deposit or rental security actually received by Purchaser that is free and clear of any interest of Landlord or any other landlord under the Lesse;

(c) be bound by any cancellation, surrender, or termination of the Lease (except those Tenant cancellation, surrender, or termination rights expressly contemplated by the Lease that do not require Landlord's prior consent), or by any amendment, waiver of rights, or modification of the Lease after the Effective Date, in each case if not consented to in writing by Lender, which consent will not be unreasonably withheld, conditioned, or delayed;

16764.040 4830-2660-4226.6

(d) be liable for, bound by or subject to any defense or offset on Tenant's part for any payment of rent more than 30 days in advance of the date due under the terms of the Lesse, nor for the return of any suns, including letters of credit, which Tenant may have paid or delivered to Landlord under the Lesse as and for security deposits, advance rentals or otherwise, unless Lender or Purchaser actually received such rent or such sums are actually delivered to Lender, or Lender has consented to such advance payment in writing, which consent Lender may grant or withhold in its sole and absolute discretion;

 be bound by any warranty or representation of Landlord relating to work performed prior to the Transfer Date by or on behalf of Landlord or any predecessor landlord under the Lesse;

(f) be liable to Tenant for construction, restoration, or repair, or delays in construction, restoration, or repair; of the Improvements or the portion thereof leased to Tenant under the Lease or any tenant improvements (including, without limitation, any tenant improvement allowances); provided, however, the foregoing is not intended to limit, waive, or eliminate any restoration or repair obligations of Purchaser as the landlord under the Lease with respect to matters that arose prior to, but have not yet been restored or repaired as of, the Transfer Date, or

(g) be bound by any purchase option or right of first offer or first refusal or similar right to purchase the Property or any portion thereof granted to Tenant under the Lease.

5. <u>Further Documents</u>. Except as expressly provided for herein, the foregoing provisions shall be self-operative and effective without the execution of any further instruments on the part of any party hereto. Tenant agrees, however, to execute and deliver to Lender, Purchaser or to any person to whom Trenant agrees to attom pursuant hereto such other instruments as Lender, Purchaser or such person shall reasonably request in order to confirm said attomment.

6. Notice and Cure. Tenant agrees that if a default by Landlord occurs under the Lease:

(a) A copy of each notice given to Landlord pursuant to the Leese shall also be given simultaneously to Lender; and no such notice shall be effective for any purpose under the Lease unless so given to Lender; and

(b) If Landlord fails to cure any default within the time prescribed by the Lesse (or within a reasonable time if no such time period is provided), Lender shall have an additional 30 days after the later of (i) the expiration of Landlord's cure period or (ii) Lender's receipt of Tenant's written notice of such default within which to cure such default (if curable by Lender within such 30 day period) before Tenant has the right to terminate the Lesse or exercise any selfhelp rights from which a right of setoff would arise. If such default cannot reasonably be cured by Lender within such additional 30-day period because in order to cure such failure Lender must acquire control or ownership of the premises demised under the Lesse, then Lender shall have such additional time as may be reasonably necessary to diligently pursue foreclosure proceedings or otherwise acquire title to or control of the Improvements, if such proceedings are commenced within such additional 30-day period and thereafter diligently pursued to completion.

16764.040 4830-2660-4226.6

7. <u>Notices</u>. All notices, demands, and requests given or required to be given hereunder shall be in writing and shall be deemed to have been properly given when personally served or if sent by U.S. registered or certified mail, postage prepaid, or by recognized overnight delivery service, addressed as set forth below when received. Concurrently with the delivery of any such notice, demand, or request sent to Lender by one of the methods specified in the immediately preceding sentence, a copy thereof shall also be sent by email to Lender at the email address for Lender sent forth below.

PACIFIC LIFE INSURANCE COMPANY 700 Newport Center Drive Newport Beach, California 92660 Lender: Attn: Commercial Servicing Operations Real Estate Investments Loan No. 219620301

Email: REDocumentManagement@pacificlife.com

Tenant: FIVE9 INC 3001 Bishop Drive, Suite 350 San Ramon, CA 94583 Attn: General Counsel

Landlord: 2600 CR, LLC c/o Sunset Development Company 2600 Canino Ramon, Suite 201 San Ramon, CA 94583 Attn: General Counsel

8. Limitation of Personal Liability. Notwithstanding anything to the contrary herein or in the Lease, Purchaser shall have no obligation, nor incur any liability, beyond the interest, if any, of Purchaser in the Property, he calculating Purchaser's interest in the Property, shall be reduced by the greatest of the following: (a) the actual aggregate amount of any financing secured by alien on the Property; (b) if there is no such secured financing, then a deemed aggregate amount of financing equal to 80% of the fair market value of the Property; or (c) if Lender or an affiliate of Lender is the Purchaser, then the amount of the Loan indettechases including principal, interest and all other amounts psyable by Landlord in respect of the Loan) at the time of Foreclosure. Upon any subsequent sale or transfer of the Property by any Purchaser, the salling or transfering Purchaser shall be released from all further duties, liabilities and obligations to Terant and its successors or assigns arising or accuring under the Lease from and after the date of such sale or transfer. By executing this Agreement, Landlord agrees that nothing contained in this <u>Section 8</u> shall impair, limit, affect, lessen, abrogate or otherwise modify Landlord's obligations to Tenant under the Lease.

<u>Binding Effect</u>. Upon mutual execution of this Agreement by all of the parties hereto, the terms, covenants, and conditions of this Agreement shall inure to the benefit of and be

16764.040 4830-2660-4226.6

binding upon the parties hereto and their respective heirs, executors, administrators, successors and assigns.

10. <u>Modification</u>. This Agreement may not be modified orally or in a manner other than by an agreement signed by the parties hereto or their respective successors in interest.

11. <u>Choice of Law</u>. This Agreement shall be governed by the internal law (and not the law of conflicts) of the State of California.

 <u>Counterparts</u>. This Agreement may be executed in two or more counterparts, all of which, when taken together; shall constitute one and the same original. Tenant and Landlord hereby authorize Lender to fill in applicable dates and recording information in this Agreement.

IN WITNESS WHEREOF, the parties hereto have hereunto caused this Agreement to be duly executed as of the Effective Date.

[Remainder of page intentionally left blank; signature pages follow]

16764.040 4830-2660-4226.6

# Tenant's Signature Page for Subordination, Non-Disturbance, and Attornment Agreement

TENANT:

By: Name:	
Name:	
Title:	
Bv:	
By: Name:	
Title:	

16764.040 4830-2660-4226.6

## NOTARY ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

))

State of California County of \_\_\_\_\_

On \_\_\_\_\_\_, before me, \_\_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/shr/by executed the same in his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_

16764.040 4830-2660-4226.6

# Landlord's Signature Page for Subordination, Non-Disturbance, and Attornment Agreement

# LANDLORD:

		,	a

By:\_\_\_\_\_\_Name:

Title:

Address: [See Section 7 above.]

16764.040 4830-2660-4226.6

## NOTARY ACKNOWLEDGMENT

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))

State of California County of Contra Costa

On \_\_\_\_\_\_, before me, \_\_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/shr/by executed the same in his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_

16764.040 4830-2660-4226.6

Lender's Signature Page for Subordination, Non-Disturbance, and Attornment Agreement

LENDER:

PACIFIC LIFE INSURANCE COMPANY, a Nebraska corporation

By: Name: Title:

Address: [See Section 7 above.]

16764.040 4830-2660-4226.6

## NOTARY ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

))

State of California	
County of Orange	

On \_\_\_\_\_\_, before me, \_\_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that be/sheftber executed the same in his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_

16764.040 4830-2660-4226.6

#### EXHIBIT A

#### Description of Real Estate

THE LAND REFERRED TO HEREIN BELOW IS SITUATED IN THE CITY OF SAN RAMON, IN THE COUNTY OF CONTRA COSTA, STATE OF CALIFORNIA, AND IS DESCRIBED AS FOLLOWS:

TRACT A:

A CONDOMINIUM COMPRISED OF:

PARCEL ONE:

UNIT 5, AS CORRECTED BY THOSE CERTAIN CORRECTION DEEDS RECORDED OCTOBER 27, 2017 AS INSTRUMENT NOS, 2017-0203067-00 AND 2017-0203069-00, BOTH OF OFFICIAL RECORDS, AS SAID UNIT IS DEPICTED ON THAT CERTAIN CONDOMINIUM PLAN ENTITLED "CONDOMINIUM PLAN FOR 2600 CAMINO RAMON, SAN RAMON, CALIFORNIA", WHICH PLAN (THE 'ORIGINAL PLAN') IS ATTACHED TO THAT CERTAIN DECLARATION OF COVENANTS, CONDITIONS, AND RESTRICTIONS AND RESERVATION OF CASEMENTS FOR 2600 CAMINO RAMON, SAN RAMON, CALIFORNIA", WHICH PLAN (THE 'ORIGINAL PLAN') IS ATTACHED TO THAT CERTAIN DECLARATION OF COVENANTS, CONDITIONS, AND RESTRICTIONS AND RESERVATION OF CASEMENTS FOR 2600 CAMINO RAMON, CONDOMINUM PROJECT RECORDED DECEMBER 27, 2013 AS INSTRUMENT NO. 20130295538, OFFICIAL RECORDS (THE ''ORIGINAL DECLARATION''), AND WHICH ORIGINAL PLAN WAS AMENDED BY THAT CERTAIN FIRST AMENDED PLAN FOR 2600 CAMINO RAMON, SAN RAMON CALIFORNIA DATED JUNE 2017 (HEREIN THE ''RHST AMENDED PLAN'') AND WHICH ORIGINAL DECLARATION WAS AMENDED BY THAT CERTAIN FIRST AMENDED DECLARATION OF COVENANTS, CONDITIONS AND RESTRICTIONS AND RESERVATION OF EASEMENTS FOR 2600 CAMINO RAMON CONDOMINUM PROJECT RECORDED OCTOBER 30, 2017 AS INSTRUMENT NO. 2017-0203975 (THE ''IRBST AMENDED DECLARATION'). THE FIRST AMENDED PLAN IS ATTACHED TO THE FIRST AMENDED DELARATION, THE ORIGINAL PLANAS AMENDED BY THE ''IRBST AMENDED DELARATION, AS SUBLINE AMENDED BY THE FIRST AMENDED DECLARATION AND S FURTHER AMENDED BY THE FIRST AMENDED DECLARATION AND S FURTHER AMENDED BY THE FIRST AMENDED DECLARATION AND S FURTHER AMENDED BY THE FIRST AMENDED DECLARATION AND S FURTHER AMENDED BY THAT CERTAIN SECOND AMENDMENT TO THE DECLARATION OF COVENANTS FOR 2600 CAMINO RAMON CONDOMINUM ASSOCIATION, RECORDED NOVEMBER 5, 2018 AS INSTRUMENT NO. 2018-0179778-00, OF OFFICIAL RECORDS SHALL HEREAFTER BE REFERED TO AS THE ''DECLARATION OF CASEMENTS FOR 2600 CAMINO RAMON CONDOMINUM ASSOCIATION, RECORDED SHALL HEREAFTER BE REFERED TO AS THE ''DECLARATION' AND WHICH UNITS ARE DEFINED IN AND MADE SUBJECT TO THE DECLARATION, SALD UNT UNIT 5, AS CORRECTED BY THOSE CERTAIN CORRECTION DEEDS RECORDED

PARCEL TWO:

16764.040 4830-2660-4226.6

AN UNDIVIDED 98.787% INTEREST IN COMMON, AS CORRECTED BY THOSE CERTAIN CORRECTION DEEDS RECORDED OCTOBER 27, 2017 AS INSTRUMENT NOS. 2017-0203068-00 AND 2017-0203069-00 OF OFFICIAL RECORDS, IN THE COMMON AREA AS DEFINED IN THE DECLARATION AND DEPICTED ON THE PLAN.

EXCEPTING AND RESERVING FROM SUCH PARCEL TWO THE FOLLOWING:

1. ALL THE CONDOMINIUM UNITS DEPICTED ON THE PLAN AND DEFINED IN THE DECLARATION OTHER THAN THE CONDOMINIUM UNIT DESCRIBED IN PARCEL ONE ABOVE.

2. THE EXCLUSIVE COMMON AREAS AS DEPICTED ON THE PLAN AND DEFINED IN THE DECLARATION WHICH ARE SET ASIDE AND ALLOCATED FOR THE EXCLUSIVE USE OF THE OWNERS OF THE CONDOMINIUMS OTHER THAN THE CONDOMINIUM UNIT DESCRIBED IN PARCEL ONE ABOVE.

3. THE SPECIAL EXCLUSIVE COMMON AREAS AS DEPICTED ON THE PLAN AND DEFINED IN THE DECLARATION WHICH ARE SET ASIDE AND ALLOCATED FOR THE EXCLUSIVE USE OF THE OWNERS OF THE CONDOMINUMS OTHER THAN THE CONDOMINIUM UNIT DESCRIBED IN PARCEL ONE ABOVE.

4. NON-EXCLUSIVE EASEMENTS FOR ACCESS, INGRESS, EGRESS, SUPPORT, UTILITIES AND OTHER RIGHTS, OVER, UNDER, UPON AND THROUGH THE COMMON AREA, APPURTENANT TO ALL UNITS, AS SAID EASEMENTS AND RIGHTS ARE DEFINED IN THE DECLARATION.

5. ALL OTHER EASEMENTS AS PROVIDED FOR IN THE DECLARATION.

PARCEL THREE:

A NON-EXCLUSIVE EASEMENT, APPURTENANT TO PARCEL ONE ABOVE, FOR ACCESS, INGRESS, EGRESS, SUPPORT, UTILITIES AND ALL OTHER EASEMENTS AND RIGHTS, OVER, UNDER, UPON AND THROUGH THE COMMON AREAS AS SAID EASEMENTS AND RIGHTS ARE DEFINED IN THE DECLARATION.

PARCEL FOUR:

THE EXCLUSIVE RIGHT TO THE USE, POSSESSION AND ENJOYMENT OF THE EXCLUSIVE COMMON AREAS, APPURTENANT TO PARCEL ONE ABOVE, AS DEFINED IN THE DECLARATION AND DEPICTED ON THE PLAN, WHICH ARE SET ASIDE AND ALLOCATED FOR THE EXCLUSIVE USE OF THE OWNER OF THE UNIT TO WHICH THEY ARE ADJACENT OR ASSIGNED.

PARCEL FIVE:

16764.040 4830-2660-4226.6

THE EXCLUSIVE RIGHT TO THE USE, POSSESSION AND ENJOYMENT OF THE SPECIAL EXCLUSIVE COMMONAREAS, APPURTENANT TO PARCEL ONE ABOVE, AS DEFINED IN THE DECLARATION AND DEPICTED ON THE PLAN, WHICH ARE SET ASIDE AND ALLOCATED FOR THE EXCLUSIVE USE OF THE OWNER OF THE UNIT TO WHICH THEY ARE ADJACENT OR ASSIGNED.

APN: 213-133-093 (UNIT 5) AND 213-133-096 PORTION (COMMON AREA)

TRACT B:

PARCEL SIX:

PARCEL B AS SHOWN ON PARCEL MAP MS 901-15 ON THAT CERTAIN PARCEL MAP FILED IN BOOK 209 OF MAPS PAGE 49.

APN: 213-133-097 (PARKING GARAGE)

APN: 213-133-093, 213-133-096, 213-133-097

16764.040 4830-2660-4226.6

# EXHIBIT J EXISTING EXCLUSIVES

## LIST OF AT&T SIGNIFICANT COMPETITORS:

- Verizon
   Century Link/Qwest
   LEVEL 3/ Global Crossing
   BT
   Sprint
   Time Warner
   Orange
   Rconcast
   XO
   Cox

LIST OF SAP COMPETITORS:

)	Oracle*
2)	Workdav*

- Salesforce\* NetSuite\*
- (1) (2) (3) (4)

## $^{\ast}\mbox{Any}$ name to which any of the foregoing is legally changed

In addition to the foregoing, and without limiting the restrictions on use of the Premises set forth in <u>Section 6.1</u> of the Lesse, it shall be reasonable for Landlord to withhold its consent to a proposed Transferee which owns, controls, or includes a group, subsidiary, or division which operates one or more Competing Businesses (as defined in <u>Exhibit H</u> attached to the Lesse) unrelated to (and outside of) the Project, if operating Competing Businesses is such entity's primary business purpose.

16764.040 4830-2660-4226.6

# EXHIBIT K INTENTIONALLY OMITTED

16764.040 4830-2660-4226.6

# EXHIBIT L

# EXISTING FF&E (Page 1 of 2)

2ND FLOOR	COUNT	MAKE	NOTES
	-		Updated as of 7/10/2020
FURNITURE	-		
			All workstations have some manner for storage. Some have keyed drawers, some have keyed
Workstation Dasks	242	Herman Miller/Steelcase	rolling drawers and some have unkeyed drawers.
Workstation Chairs	200	Herman Miller	
Call Center Desks	51	Steelcase	
Call Center Chairs	35	Herman Miller	Steined
ROOMS			
Privacy Rooms			
Mothers Rooms	1 2		w/ Sofe and Mini-Fridge
Copy/Supply Rooms	1 2		
Phone Rooms	4		w/ Tribu Table and Two Unspecified Chairs
Executive Offices			w/ 3 Chairs (1 Herman Miller, 2 Unspecified)
Conference Rooms	15		16 Conference Rooms, 3 Non-Conventional Room
CONFERENCE ROOM CHAIRS			
Besquiet	4	Unspecified	
Warhol		Unspecified	
Matisse	4	Herman Miller	
Kahlo		Herman Miller	
Devinci		Herman Miller	
Van Gogh		Herman Miller	
E-ranza.		Herman Miller	
Picasso Monet		Herman Miller	
Rothko		Herman Miller Herman Miller	
Haring		Herman Miller Herman Miller	
Degas		Herman Miller	
Michelangelo	12	Herman Miller	
Geuguin	14	Herman Miller	
Deli Poliock	16	Herman Miller	
Pollock	15	Herman Miller	
NON-CONVENTIONAL ROOM SEATING	-		
Usability Lab			4 Sectionals, 2 Chairs, 4 Round Tables
Okeeffe	4		4 Outdoor Chairs, 1 Metal Roundtable
Miro	4		1 Couch, 2 Velvet Chairs, 1 End Table, 2 Stands
Kimt	2		1 Tribu Table, 2 Unspecified Chairs
KITCHEN			
Kitchens	3		
Refrigerators			
2ND FLOOR	COUNT		NOTES
Dishwashers	1		
Microwaves	. 4		
Cafeteria Tables		Unspecified	
Cafeteria Chairs	24	Herman Miller	
	24	Herman Miller	
TECH			
TECH IDF Closets			
TECH IDF Closets			
TECH IDF Closets TVz [Weil Mounted]	2		
TECH IDF Closets Tv's [Well Mounted] Pads (Conference Room External/Internal]	2		
TECH IDF Closets Tris (Wall Mounted) Pads (Conference Room External/Internal)	2		
TECH IDF Closets Tris (Wall Mounted) Pads (Conference Room External/Internal)	2		w/ 1 Desk
TECH IDF Closets Tris (Wall Mounted) Pads (Conference Room External/Internal)	2 19 31 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		w/IDest
Cafeteria Chairs TECH OF Corets Trig (Wei Mountee) Pads (Conference Roon Externa)/Interna) MISTCLANROUS MAI Roon Mail Roon Mail Roon Mailage Chair Frietings	2		w/ 1 Desk
TECH DP Goest Tris (Wai Mounted) Pads (Conference Room External/Internal MISTELLANEOUS MIST	2 19 31 31 31 32 33 4		w/ I Desk
TECH GP Closes TY (IVer Moutes) Padi (Conference Room External/Internal Mail Scom Mailange Mailange Chair Freshing Dan Merching Drawers Machine Scott Storage Stellvers	2 19 31 5 2 2 2		w/ 1 Desk
TECH IDF Closets Tris (Wall Mounted) Pads (Conference Room External/Internal)	2 19 31 31 31 32 33 4		w/10esk

16764.040 4830-2660-4226.6

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# EXHIBIT L

# EXISTING FF&E (Page 2 of 2)

3RD FLOOR	COUNT	MAKE	NOTES
			Updated as of 7/10/2020
FURNITURE			
	_		
Workstation Desks	240	Steelcase	All workstations have fixed or rolling keyed storage drawers
Workstation Chairs	240	Herman Miller	
ROOMS			
Privacy Rooms	4		
Mothers Rooms	2		w/ Sofa and Mini-Fridge
Copy/Supply Rooms	2		and a second second second
Phone Rooms	6		w/ Tribu Table and Two Unspecified Chairs
Executive Offices	4		w/ 3 Chairs (1 Herman Miller, 2 Unspecified)
Conference Rooms	20		15 Conference Rooms, 4 Non-Conventional Rooms, 1 Training Center
CONFERENCE ROOM CHAIRS	-		
Gattaca		Herman Miller	
Looper		Herman Miller	
Med Mex		Herman Miller	
Val-E		Unspecified	
Alero		Unspecified	
Tron		Herman Miller	
Avatar		Herman Miller	
Blade Runner		Herman Miller	
Robocop	8	Herman Miller	
Terminator		Herman Miller	
Soleris		Herman Miller	
inception	10	Herman Miller	
Matrix	12	Herman Miller	
er .	12	Herman Miller	
Gravity	14	Herman Miller	
	-		
NON-CONVENTIONAL ROOM SEATING	-		
District 9	7		2 Stools, 1 Chest, 1 Bench, 2 Thrones
Ex Machina	,	-	1 Sofa for 3, 2 Chairs, 1 Bookshelf, Table
			1 Couch, 2 Metal Stands, 1 Metal Circle Table, 2 Chairs, 2
Metropolis	7	1	Beancubes, 1 Cart
Star Wars	2		1 Couch, 2 Cheirs
TRAINING CENTER	+		
Desks	22	Coelesse	
Chairs		Steelcase	
Podum		Unspecified	
Long/Large Table		Unspecified	
Stools		Room and Board	
lench		Unspecified	1
	+	and a second sec	
KITCHEN			

3AD FLOOR	COUNT	MAKE	NOTES	
Kitchens	1			
Refrigerators	- 4			
Dishwashers	2			
Microwaves	6			
Bar Stool	2			
Cafeteria Tables			8	
Cafeteria Chairs	26		1	
Square Tables	2			
TECH			2	
DF Closets	2			
TVs (Well Mounted)	29		6	
Pads (Conference Room				
External/internal	38			
MISCELLANEOUS				
Skin Lab	1			
Massage Chair				
Frekings	2		8	
Miscelleneous Storage Shelves	7			
Assorted Fancy Furniture throughout Office	14	Assorted	8 Chairs, 3 Couches	

16764.040 4830-2660-4226.6

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16764.040 4830-2660-4226.6